

PROCEEDINGS
of the
NATIONAL ATHLETIC TRAINERS' ASSOCIATION

Board of Directors

January 30, 1977
Marriott Hotel
Chicago, Illinois

ERNEST W. BUSCH & ASSOCIATES

STENOTYPE REPORTERS

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SUNDAY AFTERNOON SESSION

January 30, 1977

The Mid-Winter meeting of the Board of Directors of the National Athletic Trainers Association was convened at the Marriott Hotel, Chicago, Illinois, at 12:00 o'clock noon, Mr. Frank George, President, presiding and with the following present:

Mr. Frank GeorgePresident
Mr. Otho Davis.....Executive Director
Mr. Wesley Jordan.....District 1
Mr. Richard F. Malacrea.....District 2
Mr. Herman Bunch.....District 3
Mr. Robert White.....District 4
Mr. William Flentje.....District 5
Mr. Cashier Birdwell.....District 6
Mr. Warren Lee.....District 7
Mr. William Chambers.....District 8
Mr. Tom Wall.....District 9
Mr. Larry Sandifer.....District 10

Also present was Mr. Bruce Melin.

PRESIDENT GEORGE: I believe, gentlemen, we are, with the exception of one or two individuals, present and we can begin our meeting.

Let us have a brief word of prayer.

Dear Lord, thank you for bringing us together today. Please help us to make the right decisions for our Association and for our profession. Amen.

Now, men, I know that we cannot waste time, especially if we want to get out or get through tonight.

Our first item on the agenda concerns the Audio Visual Aids Committee. I have nothing on this Committee, Otho, do you?

MR. DAVIS: There is nothing from the Chairman at this time. I understand, however, they are making progress in relation to their bibliography hopefully, and will have it for us by June.

PRESIDENT GEORGE: Okay, is there any discussion with regard to Audio Visual Aids?

If not, let us proceed to Certification.

You know, we have received all of this material before and so that is why I am going to move a little faster.

Here (indicating) is the plaque they are talking about. We'll start here with Cash and pass it on down.

It will cost the Association between \$7 and \$8 to make this, to have it made, and we are selling it for \$15. So we are going to make about half a profit on it. \$7 anyway, I would think.

MR. BIRDWELL: How much does it cost to make?

PRESIDENT GEORGE: They say \$8 to make it and it is going for \$15.

MR. DAVIS: This should be a project for the Certification Committee, not the Association.

It is a means through which the Committee can

make money for their funds.

PRESIDENT GEORGE: In other words, Lindsay will run it, it will be advertised in the Journal. I will pass it on down.

I think once you see it, you will find that it looks nice.

Otho had a suggestion that may knock into some of our profits or, well, most of us.

When I was certified, well, Jack Rockwell and Bobby Gunn would be the two who would sign that.

Then the next set of signatures would be Bobby Gunn and Otho and then this particular set would be me and Otho.

MR. JORDAN: Is that going to change the price of it much?

MR. DAVIS: No, it is just a matter of printing.

My thought in this particular thing, gentlemen, is taking your old plaque, your old certificate that you have, my name isn't on it. I think it would be more meaningful to some of us as members that the signatures be on there that were on at the time that you were certified.

Lindsay thinks that is the way it is set up now and would be fine but, you know, Jack was a Director at the time and I personally feel it is a lot more meaningful during that era and with respect to he and Bobby, that their names should be on there.

MR. WHITE: Actual signatures?

MR. DAVIS: Printed just like this one.

PRESIDENT GEORGE: What they do, they mail

it to me for my signature and then they put it on there.

MR. BUNCH: How much more will it cost to do it up right -- with your name in there?

PRESIDENT GEORGE: Make the name larger?

MR. DAVIS: If you do it like we do it on the Olympic Script, it runs like \$5 a certificate. You mean by hand?

MR. BUNCH: What about a typewriter?

MR. MALACREA: Script or anything like that.

MR. DAVIS: The big typewriter, such as you use on labels and badges, that does not look very good.

MR. WHITE: How about the same as where it says "Athletic Trainer"?

MR. DAVIS: That is printed now.

MR. WHITE: However, that is still better than just the type that it is in up there.

PRESIDENT GEORGE: However, that is printed into the plaque.

MR. DAVIS: All of that is printed. The only thing typed on there is the name and the certification number.

Everything else is pre-done -- the signature and the whole thing.

MR. WHITE: The rest of it is so classy.

PRESIDENT GEORGE: Don't you like it that way?

MR. BUNCH: I don't like the name -- the person's name the way it is, that is.

MR. WHITE: The most insignificant thing on the whole plaque is your name, as it stands there.

MR. MALACREA: I would agree.

PRESIDENT GEORGE: Would you go for another \$5?

MR. WHITE: \$5 to have it hand-painted?

MR. DAVIS: We are paying like \$6 for the Olympic Certificates.

MR. WHITE: Just for the signature on the Olympics.

MR. DAVIS: The handprinted name.

Now, we can get that done because we are putting more on there -- we had what was on there. I believe, Bob, you got one.

MR. WHITE: Yes, but there were about four or five words, not very many words.

MR. DAVIS: The names were on there and that was hand scrolled -- the individual name and scroll.

MR. SANDIFER: How many certificates are going out at one time now?

MR. DAVIS: That probably could be cut to three. I would like to see the hand scroll.

PRESIDENT GEORGE: The name larger and it be hand scrolled.

MR. DAVIS: This has to be changed.

MR. WHITE: What?

MR. DAVIS: The "Trainers" should be in the

right tense.

On our stationery, we do not use the apostrophe. However, it should be there.

PRESIDENT GEORGE: In other words, proper grammar?

MR. DAVIS: Yes.

I am talking about the apostrophe in "Trainers".

PRESIDENT GEORGE: Are there any other recommendations you want to make on that?

MR. LEE: Back up one second. We are going to have some plaques made up for the older members, is that correct?

PRESIDENT GEORGE: Yes, yours, mine and probably it will be Jack's and Bobby's signatures.

MR. DAVIS: If you want one, we will have the Master Plaque or the Master Certificate made up with the other signatures and then all he has to do is to correct the date.

MR. WHITE: He will, from his certification.

Most of them were grandfathered in and if you are grandfathered, it is all going to be the same date.

MR. LEE: 1970.

PRESIDENT GEORGE: Yes.

MR. WHITE: All you have to do is to send the Certification Committee your name and \$15 and they will do the rest?

MR. DAVIS: Yes.

PRESIDENT GEORGE: For some reason, the date on that is March 18, 1969. I don't know why that date is on there.

MR. DAVIS: I don't know either.

Mine was 1970.

MR. WHITE: Everything in relation to certification was in 1970.

PRESIDENT GEORGE: I don't know why that date is on there. The proper date should be on there.

Okay, is there any more discussion on the plaque?

This is on the plaque.

Now, does anybody want to make a motion then that we refer this plaque situation back to Lindsay to look into making the name larger and have it hand scrolled and also Bobby and Jack's signatures on this?

MR. WHITE: The appropriate signatures.

PRESIDENT GEORGE: Yes, the appropriate signatures and also the NATA "Trainers'" corrected and the proper date for certification and then, if those things can be worked out, give him the go-ahead to sell it.

MR. WHITE: He would be able, for instance, if somebody sent in their name, look them up and they could tell the year they were certified and he would automatically know the two names that should go on it.

PRESIDENT GEORGE: Yes.

Lindsay has all that information.

Is there a motion?

MR. WHITE: I would so move.

... The motion was severally seconded ...

PRESIDENT GEORGE: Is there any more discussion?

All in favor of that? Is there anyone opposed? Okay, the motion carries, ten-zero.

Now, the next thing we would like to discuss

--

MR. MALACREA: Under "Major Responsibilities", Certification, Section 3, under "Actively Engaged", suppose an individual is a trainer during the football season only -- is that still a major portion of his responsibility?

PRESIDENT GEORGE: Okay, let us go back to what you are now discussing, Dick.

MR. MALACREA: Under Section 3, "Special Consideration", right? I have reference to "Actively Engaged", and in the third line from the bottom, where he performs the duty of athletic trainer as a major responsibility of his employment.

MR. DAVIS: That is his major responsibility of his employment then.

MR. MALACREA: I believe we talked about this previously.

PRESIDENT GEORGE: What we were talking about is the high school teacher who teaches five hours a day and is a trainer two hours a day all through the season.

Now, I know we are nit-picking a little bit.

MR. DAVIS: You are getting ahead of this

material here.

PRESIDENT GEORGE: Let us stay with this and then get to that one when the time comes. Let us finish what we have here, with certification, and then this other will come under "New Business".

MR. MALACREA: That is a part of it?

PRESIDENT GEORGE: Yes, that will be a part of it.

There was a motion from, I think, Bill Chambers, and we all got this, not a motion, but he wanted us to look into the changing of the wording in Certification -- not changing the procedures because we know we are not going to do that for two years, but changing the wording.

MR. DAVIS: Let's wait until Bill Chambers gets here.

PRESIDENT GEORGE: Okay.

Now, Lindsay has one request and it is not really a request.

He wants to know from the Board of Directors -- it has been recommended by Bill Flentje, District No. 5, that we have another certification exam for security.

It's been recommended by PES that we have another certification exam for security.

In order to have another certification exam, it may cost us anywhere between \$5,000 and \$10,000. We are going by what the first one cost us.

Lindsay is not asking for money now at all.

All he wants to know is shall we put the mechanics together, get it going to develop a new certification exam?

Understand, he is not asking for from \$5,000 to \$10,000 but he wants to know, do you want him to begin and if we do say "yes", we must realize that in a year or maybe by June, he will be asking us for from \$5,000 to \$10,000 to pay for the examination.

MR. SANDIFER: It is my understanding that there are copies of the examination or there is too much getting out and people are finding out answers before they take it, is that right?

PRESIDENT GEORGE: Well, okay, let me give you a little history in relation to it.

Lindsay went to them.

Lindsay went to them to see how he could make the examination --

... At this point Mr. Chambers entered the room ...

PRESIDENT GEORGE: Hello, William, we are talking about certification and the security of the examination.

It has been recommended by District 5 that we have another examination to increase the security of it.

Lindsay went to PES to ask them, should we make the examination longer -- would that make it more secure -- and their suggestion was "no", develop another examination in alternate years and use that examination.

We have talked about it and I know we all sent letters out on this -- should we be selling the certification examination to the states to use as a licensing examination? That kind of jeopardizes the security of the examination.

PES is willing to sell it. Lindsay thinks it

is a good idea and his Committee can handle the mechanics of that.

MR. WHITE: Would we make money on that? Would the Committee make money?

PRESIDENT GEORGE: Herman, that thing you have APTA, does it say anything about it?

MR. BUNCH: I couldn't find out how much they gave the state back or anything. I called the girl over there.

MR. SANDIFER: When I was on the APTA, state, in Oregon, they purchased that directly from PES.

MR. BUNCH: The question was, did you get any rebate?

MR. SANDIFER: As far as I know, no.

PRESIDENT GEORGE: I am not sure that PES does not give some of the money to APTA.

MR. FLENTJE: It depends upon who owns the test.

Does PES own the test or do we?

MR. DAVIS: We own the test. It is our test and they grade them.

MR. FLENTJE: In other words, they would have to buy it from us in order to sell it to the State?

PRESIDENT GEORGE: Yes.

MR. FLENTJE: And so why don't we sell it directly to them and cut them out?

MR. DAVIS: We want PES.

All right, we are getting ahead again but the idea here would be --

PRESIDENT GEORGE: We are talking about a lot of things.

Maybe it all comes down to whether we need another examination or not.

MR. DAVIS: The Board of Certification would administer the test to the states for licensing. They are doing it and this way it would be a PES graded examination coming back to the Board of Certification and then to the PES.

This way, also, the Certification Committee or the Board of Certification would have test scores handled by one agency of members and non-members but the big kick on it is charging a separate fee for a member and a non-member and then you get into the problem of discrimination.

The only thing I can see is that you all pay the same fee now.

MR. BIRDWELL: If you sell it to the state, you are not getting ahead of yourself, because if you do, you are going to lose all of the security and you are going to have another examination and are you going to make enough money selling it to the state to cover the cost of another examination.

MR. DAVIS: You see, insofar as loss of security is concerned, this can be circumvented by increasing individuals on the Certification Committee who would proctor the examination.

PRESIDENT GEORGE: That is the way they do it in Herman's state, North Carolina. They do it differently in Rhode Island.

In North Carolina, PES sends the examination to a university in North Carolina. The university

testing service or the guidance service then administers that test to the candidates.

In Rhode Island, however, it goes to the Board of Registration and Medicine. They, in turn, administer the examination to the candidates.

MR. SANDIFER: In Oregon it goes to the State Board of Health.

PRESIDENT GEORGE: Well, okay, that is something similar.

This is how PES does it with the APTA.

As far as I know with Rhode Island, I have seen it given, and there is no hanky-panky with it but who is to know who sneaks a look or doesn't sneak a look insofar as the proctors go.

So that is a question we are going to have to decide later but maybe it all hinges on whether we need another examination or not.

As it is for our own examination, PES, let's talk certification now and not licensure.

For our examination, PES seems to feel we would be more secure and we would probably have a better process if we use one examination one year, updated it, used another examination next year, updated it, so we always have a current updated examination to give.

This is going to cost some money.

MR. WHITE: However, it is inevitable. It is going to have to be done sometime and we might just as well start on it now rather than getting in a hurry and worrying about it and saying that we have to have it next year.

MR. SANDIFER: With the number of people

who are going to take the examination, isn't it going to pay for itself?

PRESIDENT GEORGE: Lindsay is starting to generate some funds. As we saw from his last report, he has over \$4,000 now.

In the past we have always had to give him money to update the examination -- revision -- but this time he is not asking for any money at all, he can pay for it himself.

MR. JORDAN: Could you create only half an examination so you do not run the expense of \$5,000 or \$10,000 right off quick?

In other words, spread it over a couple of years?

MR. WHITE: We do not intend to do it this year.

MR. JORDAN: Anytime we do it.

MR. DAVIS: It might take him a year or two years to do the thing.

PRESIDENT GEORGE: This is going to take from two to three years. That is how long the last one was.

MR. MALACREA: Especially if the questions come from the membership.

MR. SANDIFER: That is tough to do.

PRESIDENT GEORGE: Okay.

Lindsay wants an indication if he should begin the process of developing examination.

MR. WHITE: I would second the motion, if there is a motion.

PRESIDENT GEORGE: With that indication, we must understand that in the future he is going to ask for from \$5,000 to \$10,000 in order to sell it.

Okay, is there a motion?

MR. FLENTJE: I would so move.

MR. WHITE: Second the motion.

MR. DAVIS: You might put in here that the new examination is paid for through the Certification Committee.

MR. WHITE: I would not put that in the notation item, in case they can handle it.

MR. BUNCH: Put in that we have to pay for it and if we have to pick up the difference, we can do so.

MR. FLENTJE: All Lindsay wants is authorization to proceed.

MR. LEE: Encouragement from us to proceed.

MR. DAVIS: But we have to spend what was said.

PRESIDENT GEORGE: The \$4,000 would probably be spent when it was time to revise the examination, after the January scores are in and it is time to revise it before June.

MR. DAVIS: However, when it comes back for this thing to be done, you had better have ten grand to shell out.

MR. FLENTJE: Do you have it?

MR. DAVIS: That is why I would like to see us put it the other way, because I think they will have it.

MR. DAVIS: If they have it, they will use it.

MR. DAVIS: Let's say it that way.

MR. BUNCH: Say it that way and we can then pick up the rest.

MR. WHITE: We could indicate, if we wanted to, that, hopefully, they would be able to pay their own way on it.

PRESIDENT GEORGE: We are all looking at one another -- we are thinking. Do you want to do it the way Otho has suggested -- that whatever funds are available from the Certification Committee would be used to pay for the examination and that NATA will make up the rest, or do you want us to say "yes, we will come up with whatever you need 100 percent to pay for that examination"?

MR. SANDIFER: Why don't we do it the way Otho says and let them see if they cannot find the money and if they cannot, they will come back to us.

MR. WHITE: What is your motion, Bill?

MR. FLENTJE: That is a good question.

One question and then we will go on.

The money that they are generating through their examination, is this just going into their funds and we are never seeing it?

MR. DAVIS: We are not seeing it.

MR. FLENTJE: Okay then, the motion should be that for them to proceed to develop an alternate form or examination to be paid for from their funds.

MR. LEE: If possible.

MR. FLENTJE: Put it "from their funds".

MR. DAVIS: When it comes back and they cannot, they are going to come back to us for the difference.

MR. FLENTJE: Right.

PRESIDENT GEORGE: I want you to understand two things.

Lindsay is not pushing for this for one big reason, and he is being very honest about it. It is a lot of work for him and he has said "Frank, if you say no to me I am not going to be sad".

All he is really looking for is an indication from us as to whether we want him to develop another examination or not.

MR. DAVIS: But there is no time, no date, no time limit on there and he has X amount of time to proceed in doing it in his own way.

MR. MALACREA: His priority item now is developing new questions for the existing examination.

MR. DAVIS: Correct.

He has already sent letters out.

MR. MALACREA: What is the cost?

PRESIDENT GEORGE: \$50 a question. He is going to pay for that.

You asked if we see any of this. Well, three years ago, when he did it, we had to give him \$2500 and now we don't have to give it to him.

MR. FLENTJE: What I was asking -- the excess he makes now, is it coming back in this direction?

MR. DAVIS: No.

He has an account. Certification has an account in Ann Arbor.

MR. FLENTJE: Then I feel we should go ahead and authorize him to proceed, with the understanding he generate income to pay for it.

PRESIDENT GEORGE: And if he cannot, then what?

MR. FLENTJE: We will worry about that later.

MR. DAVIS: They will come back later and say "hey, I need some money".

MR. FLENTJE: He has half of it now.

PRESIDENT GEORGE: No he doesn't because he is going to have to spend that on revision.

He will spend almost all of this on item revision.

Okay, so let's hear your motion, Bill.

MR. FLENTJE: I move that the Certification Committee be authorized to proceed to develop an alternate test form to be paid for with funds generated by the Certification Committee.

PRESIDENT GEORGE: There is a motion for the Certification Committee to develop an alternate test with funds generated by the Certification Committee. Is there a second?

It was made by District No. 5 and seconded by District No. 3.

Is there more discussion on that?

All in favor? Opposed?

MR. WHITE: I will abstain.

PRESIDENT GEORGE: It is carried by nine-zero and one abstention.

Thank you, that makes it easier.

Now, this is still on certification and it comes from District No. 8, Bill Chambers.

Everyplace where it says that you must take an examination in the procedures for certification -- don't get us wrong, we are not trying to change the procedures for certification -- but this is kind of something that is not interpreted properly or what in the procedures.

It says "pass an examination", and I think what District No. 8 wants is to say "pass the NATA Certification Examination".

Does everybody understand what is being said?

MR. CHAMBERS: Several people out there do not like that.

MR. FLENTJE: They are getting picky, aren't they?

MR. CHAMBERS: Well, the way the thing is in the courts nowadays, though, if some guy said "well, I have taken a course and passed the thing -- I am certified".

I think we have to have some teeth in there.

PRESIDENT GEORGE: No-one looks upon that as changing procedures for certification.

MR. CHAMBERS: No, it doesn't do anything.

PRESIDENT GEORGE: My suggestion was that if

we do make a motion, a motion that he change the wording, could we do it at the next printing of the Procedures?

Could we use up the ones that we have, because I think we just had a new batch printed and that is why I am asking that.

MR. DAVIS: Yes.

MR. WALL: Of course, you can have an over-print on it and say "ASTA Certification Examination".

You can have an over-print put on it.

MR. MALACREA: How many copies were put out?

MR. DAVIS: I don't know what he had printed.

PRESIDENT GEORGE: He is taking care of himself pretty much -- paying for it and everything.

Well, okay, let's tell him to change the words then and that will do it.

Bill, do you want to make the motion then?

MR. CHAMBERS: The motion is that in Section 1(3) and in Section 2(2) and in Section 3(3) and in Section 4(3) --

MR. DAVIS: In Section 3(1).

MR. CHAMBERS: I beg your pardon -- but put in there to pass the Certification Examination of the NATA.

Would that be sufficient -- or pass the NATA Certification Examination?

You can leave out that includes the basic principles of athletic training of the examination because

we do not need to have that in here.

PRESIDENT GEORGE: It is a motion from District 8, seconded by District 5, to change the wording, to read "NATA Certification Examination".

Is there any more discussion on that?

MR. FLENTJE: What sections were they?

... The above previously mentioned sections applicable to this change were again reiterated ...

PRESIDENT GEORGE: Is there any more discussion on that?

MR. DAVIS: All this would be is to pass the NATA Certification Examination.

MR. CHAMBERS: That is all it would have to be.

MR. DAVIS: You can scratch out "includes Principles of Athletic Training".

MR. CHAMBERS: I don't think we need to have that because that is a sort of foregone conclusion that our examination gives that to us.

PRESIDENT GEORGE: In other words, just put it to the point -- to pass the NATA Certification Examination.

I don't think we have to put in administered by anybody because it is our examination and we are going to be doing it until such time as other people do it or something, but I just think that is all inclusive right there.

Okay, there is a motion and a second.

All in favor of the motion? Anybody opposed?

It is carried by ten-zero.

MR. WHITE: Lindsay does say in his letter we are keeping our students longer than we should, even after they are no longer students.

PRESIDENT GEORGE: That is what we are going to talk about when we get to membership.

A number of people have that question. It is in Lindsay's letter but it is going to come up under Membership.

Does anybody else have anything on certification?

MR. MALACREA: How about the matching responsibility thing?

PRESIDENT GEORGE: Oh yes, let's go to discussing that.

MR. MALACREA: Also, could we have a clarification of what two years' experience means in the physical therapy section, Section No. 4?

Does it mean one day of that year, two days of that year, the whole year? Because it occurs as long as they put in sometime during one year or sometime during another year that meets some people's qualifications.

PRESIDENT GEORGE: Does it meet Lindsay's, do you know?

MR. MALACREA: I don't know.

PRESIDENT GEORGE: You want a clarification on it.

MR. MALACREA: No.

MR. DAVIS: Which number?

MR. MALACREA: It would be Section No. 4,
(1) -- Minimum of two years' experience.

MR. DAVIS: Why don't we go to the hours?

MR. MALACREA: Let's find out from Lindsay first.

PRESIDENT GEORGE: We are not supposed to change anything until June of 1978.

MR. DAVIS: Is that right, Bill?

MR. FLENTJE: The Board can do anything they want to.

PRESIDENT GEORGE: That is right, but first of all we are looking for a clarification of this two years.

We have asked for this before and not received a clear answer.

I still don't know.

MR. MALACREA: Maybe you can spell it out now.

MR. LEE: I remember how the person got around that when they were a PT and then got certified -- instead of going that route, they went through a curriculum where the 600 hours counted versus two years.

PRESIDENT GEORGE: I am lost, I am sorry.

Okay, the next thing Dick wanted to know about is the "Actively Engaged" -- that definition there under Section 3 of the Certification Procedures.

It says that the major responsibility of this particular person will be athletic training and we have to realize that a high school teacher who teaches five hours a day in classes and works three hours

a day as an athletic trainer and receives \$15,000 for being a teacher and \$2,000 for being an athletic trainer, he is not -- his major responsibility is probably not in athletic training but he should still qualify.

MR. SANDIFER: By the same token, I can see, in the future, a person being hired as a high school teacher because he does have the expertise in the field.

MR. DAVIS: He may not have been hired unless he had it.

MR. BIRDWELL: That is the way all of the hospitals are filling the slots anyway.

MR. DAVIS: That is right.

MR. BIRDWELL: They are hired as teachers to begin with but they make sure one is a trainer.

MR. MALACREA: Does "major" mean more than 50 percent?

MR. MELIN: It never did.

It says "duties of athletic trainer as a major responsibility".

That also was considered to be interpreted as one of the main duties of this individual's responsibility and did not have to be more than 50 percent.

MR. MALACREA: Well, there are some people in our district who are only trainers during the football season and no trainers after that.

PRESIDENT GEORGE: Oh, no, we changed it.

We had this discussion some years ago and we thought we answered the question. We used to say -- the trainer as the major responsibility -- and then we changed it to say "as a major responsibility". I believe we did that three or four years ago.

In connection with that same discussion, does everyone see the difference?

It used to say "as the major responsibility", but we thought that by changing it to say "as a major responsibility", we would cover ourselves.

We did that a few years ago. Is everybody satisfied with that?

Does anybody see any different interpretation in connection with membership or certification?

MR. MELIN: There is nothing in Membership that relates to "Actively Engaged".

PRESIDENT GEORGE: Does this answer the question?

MR. MALACREA: Fine enough for me.

PRESIDENT GEORGE: Does anybody have anything else on certification? Yes.

MR. JORDAN: Maybe this came under Professional Education. I made a note here.

Do we use an NATA Competency Checklist for Section No. 2 and 3 candidates?

Do you know what I am talking about?

I have reference to that checklist which I think was perhaps in Bud's report for them to document. Do they get that from us or do they get that from Lindsay?

PRESIDENT GEORGE: That is in Bud's report and Lindsay's.

This is now long-range. Anyone who has been involved with the Certification Examination, the

administration of the oral-practical, this is of great difficulty and we are really having problems with it.

We are, as a matter of fact, having problems everywhere with it and, as I say, everybody that is giving it is having problems because it is not given the same one place as in another.

For example, if Wes and I are giving it in this room and Lindsay and some other individual are giving it in that room, it is not the same examination, at least in many, many cases.

Lindsay is presently looking at the alternatives and one of them has to do with the checklist you just mentioned, but it is going to take about four hours.

Further, there are going to be testers in every state to do the oral-practical, more than one in the large states.

For example, in Indiana, we will need some 20 testers.

That tester will be paid and a student will come to him on a morning, probably, spend four hours with that trainer and have to demonstrate ability to take and to do other things and, further, this tester will be a Certification Committee approved person.

He will get paid for administering that test.

That is one of the things Lindsay is looking at to improve the certification of the oral-practical.

The other is to try to get it all in writing, and you know, we cannot really do that but that is what many of the professions have had to do -- they have gone away from the oral-practicals altogether but, as of yet, we don't know how we can.

MR. JORDAN: However, that is something we

do not have to be concerned with at this point?

PRESIDENT GEORGE: No. That is what Lindsay is working on for the future -- what Certification is -- working on now as a different method of giving the oral-practical.

MR. SANDIFER: This is just a means of interviewing people in some professions. They leave that in there because they want to get that guy in and see if he is qualified.

PRESIDENT GEORGE: Is there anything else on certification?

If not, Fred, are you ready?

MR. HOOVER: We are now going to skip up a bit and take up matters pertaining to the National Convention.

That information is right before the pink tab in your book.

It will be the Placement Committee and then the Convention.

PRESIDENT GEORGE: Before Fred gets started, I wonder, Fred, did you bring that thing that Jack wrote up?

MR. HOOVER: It is in Michigan right now.

PRESIDENT GEORGE: Jack Baynes, who was the Banquet Chairman at the last convention, made up a nice booklet for the convention people to follow regarding the banquet -- what procedures to follow -- who sits where -- what invitations have to be made up, etc., etc.

He did a really nice job and I wrote him a thank you letter. I think it is somewhere in the book there.

However, I think this is a step in the right direction.

I merely wanted to mention this and so, Fred, please proceed.

MR. HOOVER: Now, each of you should have a 1977 NATA Convention Letter.

PRESIDENT GEORGE: I don't think that is in your notebook, is it?

MR. DAVIS: Yes, it is in your notebook.

PRESIDENT GEORGE: It is in relation to the blue tab.

MR. HOOVER: We want to get moving.

We have held one meeting at Dearborn and I have made two trips up there visiting the site and, as you will remember, we discussed this at Anaheim.

First, again, the hotel there will be tight quarters.

We knew this, of course, when we discussed this in Anaheim and perhaps I should take time now to go over that a little bit.

The hotel is complete and it is a beautiful facility. It has a little more meeting space than we anticipated when we actually looked at it.

We will have 700 rooms available and I am just going to review some of this and perhaps you can read along with me here.

I do have some things to mention that we have to decide on other than Dearborn.

Single room rates will be \$30 per night and

twins will be \$38.

We have no "economy". We are getting away from the "economy" because we found out last year we had 30 or 40 economy rooms at the Boston facility and they went on the first day and then we also had people complaining about the economy situation and so we are trying to eliminate that this time. There is only going to be these two rates.

MR. WHITE: However, they will let you put one roll-away in for \$8.

MR. HOOVER: That is right -- for students -- one roll-away allowed in each room, that is what they are doing.

MR. LEE: For \$8?

MR. WHITE: That is right.

MR. LEE: Only a student?

MR. HOOVER: No, no, that is to help some of the students.

The meeting rooms -- well, let's start with the exhibit area -- will hold either, I think, 130 or 131 exhibits. This will be similar to the arrangement that we had at the Crown Center.

We will have them in the hall, plus they have to go into another hallway but I believe we can allow the time.

We have had some letters come in from the various exhibitors from Boston indicating that we did not allow enough time for the delegates at the convention to attend the exhibits.

However, the local group, local committee is taking care of this in relation to opening and closing

and I am going to get on this in a few moments after we go over some of these other matters.

The main area for the Clinical Sessions will be tight but it will be adequate, unless we get over 650 or 700 in there at a time, which we have not reached as yet.

The program itself is all ready to go.

It is back to the basics. There are not any doctors on the program, no physicians on the program.

Here again, however, I have already received two calls as to why we are discontinuing doctors on our future programs. We are not setting any particular stage for this but in this particular year it will be all trainers.

However, there will be doctors in the future.

This year, as I say, the local group wanted to go back to the basics and so that will be the procedure.

As to the entertainment procedures, we are following the Board action previously indicated. We are not having but one entertainment function and this will be the wife's and family breakfast.

We added one we are going to have at the same time -- a social for young teenagers that are there in attendance so that they can meet each other on the first day. We may do this the first night in but this will be a function we are going to pay for and that will give all of the teenagers a chance to get together and see who is there so that they can make friends quickly.

MR. WHITE: In the student members but family.

MR. HOOVER: That is right -- family members.

There will be a booth set up by a local group with tickets for functions in the Dearborn area and we will notify the families in advance.

The prices will come in the first mailing as to availability of the tours, the cost and this type of thing.

Now, we are requesting that, Frank, you and Otho, as the Board, representing the Board, notify the members that the entertainment situation will be as indicated.

PRESIDENT GEORGE: That has already been done.

MR. HOOVER: And even stronger in the Newsletters and the Journal and perhaps we can have a cover letter to go with the first mailing.

PRESIDENT GEORGE: I believe we have already put that in the Journal.

MR. HOOVER: However, in this first mailing going out, if we could include another notice on your letterhead, that would help.

This is something, I am sure, that there are going to be a lot of people upset about because of, frankly, no entertainment and some of these wives that have been attending for years, they are going to be upset about this. However, there is nothing we can do because last year in Boston they did the best they could with the funds they had.

For example, they had a boatribe and had to say "Certified Members only" and they got into hard feelings there.

We cannot do this now because of our growth and size.

Our mailing this time, for example, will be

right at 5,000, the first mailing and you are probably, I know, going over the membership later but we are at the 5,000 mark and with the exhibitors, we have had people upset. However, we have to go ahead and provide cut-rate tickets and this type of thing but it will be done at a booth in the hotel area.

Now, one of the things I would like to ask you to help me clear up in relation to our thinking is that we have already had a couple of "pro" clubs who have offered to do things for the Association. Now, we said we would not solicit but they want to come in and do things.

We have, for example, a company who has their home office in Detroit and they want to sponsor the President's reception. They just want to pick up the tab for that.

They cannot do it for the whole group and they said they would like to do this.

I don't know whether or not I need a motion on this but am I interpreting it right, it is not solicitation for us to use our judgment here, use these funds where we can, etc.?

MR. DAVIS: Are we soliciting funds?

MR. HOOVER: Well, they called us and another thing is we thought we were going to need buses and a group wanted to give us buses to go on some tours to be available out in front of our headquarters facilities.

This was not soliciting but, on the other hand, they can get credit for it.

Now, is that right or wrong, to do that?

PRESIDENT GEORGE: I would interpret it as being okay.

MR. DAVIS: So would I. What do you say,

Bruce?

MR. MELIN: There is no special policy that continues on. The only thing that would come up would be the kind of identification or advertising they use.

MR. HOOVER: We are not going to have but one program, by the way. We are cutting down on programs.

There will be one program, copied after the Boston Clinical Program, the big one.

We are going to put all of our information in one big booklet for our program and then there will be pages for notes that can be in the back. We are going to convey our thanks for these organizations helping with the various events in connection with our people and that is all.

If somebody sponsors a breakfast, for example, they pay the bill and we don't touch anything, especially after we put it in the program.

If the CA comes in and sets up a breakfast, they do all the planning and all we provide is space and so we cannot call that an NATA function.

MR. DAVIS: However, as I understand it, it is listed in the program?

MR. HOOVER: Yes. We have to do that as a courtesy.

Then we have had some people who have come in and said, "okay, we will provide you with buses".

Also, we will not have a cocktail party, as we have had in the past, for the total membership -- just a President's reception prior to the banquet.

We do presently have some four or five local groups that want to come in and donate something to the

group. However, we don't know how we can use this.

Perhaps we could take their funds and apply it to the banquet speaker or something like that because this is not budgeted.

MR. DAVIS: What company do you have reference to there, for example?

MR. HOOVER: Well, Parke Davis is going to give the President's Reception and Hal Mundy and a group have said they have been waiting to come to Detroit and they want to do something. However, whatever they do, it will be on their own. This is how I interpret this.

For example, if BIKE comes up on Sunday and says "we are going to have a picnic", they are sponsoring it, then they will send out the invitations and they will do all of the promoting, giving out the tickets at their booth and none at ours. On that basis, then we cannot say anything about it.

MR. DAVIS: That is right.

MR. WHITE: On the other hand, let's say that I have \$500 I want to give. I am sure we want to be able to say "okay, we will accept the money if you will let us use it here for the banquet or other factors to help defray our costs".

MR. DAVIS: They are coming to you, Bob?

MR. WHITE: Well, if they, say, want to give us \$500, we will say we will accept it if they will let us defray the cost of the banquets or something else, is that correct?

MR. DAVIS: That is right.

MR. WHITE: We can maybe have a directory made.

MR. HOOVER: Well, we thought of this. We

have not had a complete directory made up and so it might be that they would go ahead and this could be passed out to the total membership -- not one group but to the total membership.

PRESIDENT GEORGE: What type of directory are you referring to?

MR. HOOVER: For example, like J&J put out -- a total directory.

PRESIDENT GEORGE: And that would go to the total national membership?

MR. HOOVER: That is right.

MR. WHITE: For example, if somebody says "we have \$1,000 we want to give you for entertainment", we will say, "okay, if you will let us use it to defray the cost of the banquet".

MR. HOOVER: If somebody, for example, wants to come up and say they are going to give free tickets for the Henry Ford Museum or the Detroit Zoo, or even discounted tickets for the total membership, then we cannot say anything about it because this is just something for the family. Are we interpreting this properly?

In other words, as long as we use it and we are not asking for any money, is that correct?

MR. CHAMBERS: In other words, this would not take place at the entertainment desk -- it would take place at the respective booth?

MR. DAVIS: That is right.

MR. WHITE: We have no entertainment desk. The commercial companies have one but not the NATA.

MR. CHAMBERS: I was under the impression this was going to be it.

MR. WHITE: This is going to be sublet to an entertainment company or agency and they will have a space and it will not cost us a thing.

MR. HOOVER: Okay.

Now, we have been going through some of this and merely touching on the high points. For example, we have gone over the entertainment and so on.

Now, from reading all of the manuals, papers and trade journals that we have been receiving, the indications are that the costs of the convention in 1977 will be from 8 to 10 percent higher than they were in 1976 for our delegates.

The Miami Convention is cutting back their days that they are going to meet in convention, trying to offset this.

Now, getting back to the banquet, we will need some help on that.

The banquet will be held on Tuesday evening at Fairlane Manor, which is about a half mile from the hotel.

MR. WHITE: It is a short distance from the hotel, yes.

MR. HOOVER: However, the hotel is furnishing buses to take our people there. That is our contract.

Now, if we do move our exhibits and I will bring this up now -- if we do move our exhibit time up to open on Sunday and close on Tuesday afternoon, not changing the cost of anything, the exhibit time would be greater and the hotel can clear out the exhibit area and provide us with the same ballroom on Tuesday evening in time for the banquet. It could be prepared and, therefore, we would not have to do anything else.

Further, the hotel will then come back and

give us the cost of the buses toward our banquet. This is something I wanted to bring up.

If we open up the exhibits, let us say, at one o'clock on Sunday or immediately after the Schering Symposium, and keep them open into the early evening and then open them again early on Monday, open them on Monday night and Tuesday, there will be more time because there are no planned activities and people will be able to visit the exhibit areas.

As you remember, last year, at Boston, one of the reasons many people checked out of Boston early last year is they were running out of money. This is a factor in relation to the cost of the convention and, as a result, the exhibit people were breaking down on Tuesday afternoon.

Now, if they are going to do this, what would be our policy toward having the exhibit area opened on Sunday afternoon through Tuesday afternoon?

MR. DAVIS: Well, I believe there was an agreed upon term with the Fern Company -- that we wanted them to open up on Sunday in order to get more exposure when there were no clinical sessions, and so they agreed to do that and that is one of the reasons they started that.

MR. HOOVER: Well, if we can officially do this and notify the exhibitors in Dearborn, they will be able to save paying the unions extra money and all of the union work, for example, would be done on Friday afternoon, the whole exhibit area insofar as the unions are concerned -- booths, plugs and water and this type of thing -- all of this, as I say, would be set up on Friday afternoon and before the premium union hours and this in turn, would save us money.

As some of you may know, it is double time for them to do that on a Sunday.

MR. DAVIS: All you have to do is to give

George a call.

MR. HOOVER: Well, what is the opinion of the group, because we are getting to the point where, in relation to our Committee, we do not want to do this ourselves. We want your opinion. Of course, we hate to take this time but we are reaching a point now where we are going to have to have help.

MR. CHAMBERS: A question.

When the exhibitors move out like that and people start bombing out on Tuesday, do you think that will hurt our banquet attendance? Also, don't you think it will hurt the attendance at the clinical session on Wednesday.

MR. HOOVER: Well, of course, this is something we gamble on.

MR. BIRDWELL: There is no doubt it will hurt the clinical session on Wednesday.

MR. HOOVER: Last year, the exhibit area was broken down --

MR. DAVIS: Why don't you switch the banquet to Tuesday night?

MR. HOOVER: Well, if we have the banquet on Monday, they are going to leave on Tuesday.

MR. DAVIS: That is what we have always done in the past. The banquet was the highlight of the thing and as soon as the banquet was over, on Tuesday noon, they were gone.

MR. HOOVER: We are bringing people in now.

For example, here is what it amounts to -- and in the future, when we get into our future sites, I will go ahead -- but we are bringing people now in on

Saturday for courses on Sunday and so they are at the convention site on Saturday night.

Further, there are some people even arriving on Friday night for committee meetings. Therefore, it is Friday, Saturday, Sunday, Monday, Tuesday and then checking out on Wednesday. Therefore, it is a long time and now with our averaging some \$38 for a twin room or \$30 for a single room and the food prices out there being similar to Boston, this is going to be expensive.

Now, one thing we do have is some public transportation that runs over to a shopping center that is close by and there they have some chain restaurants.

MR. WHITE: To amplify, in that particular area, there are some 16 restaurants and five food specialty places.

MR. HOOVER: In other words, what I am trying to say is that they do not have to eat in the hotel.

The main point is this -- do you think we are safe to go ahead and do this as advertising and break it down because at Fairlane Manor we can get out of the contract with them and move it to the hotel.

MR. CHAMBERS: How much time are they going to have to have to get the room cleared out and rearranged?

MR. HOOVER: Well, they said if they could get out by four, their crew would be coming in and starting to break it down at four o'clock and, on that basis, they can have the banquet ready for the scheduled evening hour.

MR. LEE: That is three hours, is it not?

MR. HOOVER: Yes, and that is what they said.

PRESIDENT GEORGE: However, I presume there

are many exhibitors who will not come to the banquet.

MR. HOOVER: That is another item that came up -- how many banquet tickets do we sell to the exhibitors?

PRESIDENT GEORGE: Do you have any idea how many we sold to them in the past?

MR. HOOVER: I suspect that last year we sold about 75 tickets. We did not have the exhibitors attend the banquet last year.

MR. LEE: Mainly, as I understand it, because we cut down.

MR. DAVIS: On the other hand, if the exhibitor is going to your banquet, he will be there.

MR. HOOVER: The old-timers will be there and the others will be gone.

I think we have to do a selling job with the exhibitors so that they will get a big place in the exhibit area on Sunday and we are also going to allow time, perhaps an hour prior to the lecture on Monday, for visiting them and likewise, times during the day and after the close of the lectures on Monday and Tuesday. However, as we look at it now, their big time will be on Sunday and Monday.

However, we are going to have to think about this in the future -- of cutting the meeting down one more day. I believe the way costs are going up and the way they are projecting information in the trade journals for meetings and conventions, it is not going to get any cheaper to attend these various meetings.

All right, then we will make that recommendation to Kent. He wants action taken on that.

Also, we are going to schedule meeting rooms.

I am going to send out a bulletin to the various Committee Chairmen that if they have need for space, to go ahead and get that to us now because we are ready to print on Dearborn insofar as selection of rooms and that type of thing is concerned.

Further, we have a local sports information Director that will be handling the publicity and he is presently setting up publicity with regard to the convention.

Also, with regard to registration, we are going to make registration a lot smoother this time.

With regard to the pre-registration, I handed you a sample and I do want to get some suggestions on it.

Now, we did try to make a package in relation to all of this but we found there were too many combinations.

The members, for example, will pay a \$20 registration fee. Advisory members \$20; student members \$15; non-members \$50 and the allied meeting groups, and this came up when a person comes in from an allied meeting group, meeting with us, they now pay \$15.

MR. LEE: You mean if they are a member of NATA?

MR. HOOVER: No, no, just the person coming in, for example, for the Joint Commission meeting who may be a Professor at a University and if he is on our list of allied groups meeting with the Joint Commission, let us say, he will not have to pay the \$50.

I think this is what we discussed in June, -- he would pay \$15.

PRESIDENT GEORGE: Why not \$20 -- why not the same as the members.

MR. HOOVER: Well, we can do that. However,

\$15 is what we decided in June.

MR. JORDAN: How about the athletic equipment managers, have they not in the past been meeting with us?

MR. HOOVER: They are on their own.

MR. LEE: If they want to come, what are they, non-members?

MR. HOOVER: As I indicated, a non-member would be paying \$50.

When I am speaking of allied groups, I have reference to physicians and people actually meeting with us -- the Joint Commission, this type of person.

MR. LEE: However, they ought to be the same as a member.

MR. HOOVER: Let's make the correction then. This is not printed and that is why I brought it up.

Do you wish to keep it at \$20?

... Cries of "yes" ...

MR. HOOVER: We will have daily rates for our people.

MR. DAVIS: What are we charging when we meet with the Joint Commission and the NCAA?

MR. HOOVER: I have never been given a badge when on the Joint Commission. I have to go over to the American Football Coaches and pay into their meeting.

MR. DAVIS: I personally would hate to see us charge the Joint Commission. We are trying to get these people to come to our meetings.

I would rather we go ahead and contact the Chairman and find out who is going to be there and have a badge waiting for them as a courtesy.

MR. MALACREA: How many people are we talking about in relation to the allied meeting groups in total.

MR. HOOVER: Well, possibly 15 people.

MR. DAVIS: I am talking of a maximum of 15, with the addition of two new members.

MR. HOOVER: About four of these people on the Joint Commission are trainers and so they have already had their badges.

MR. DAVIS: Four were trainers.

You get one from the Junior College; you will have one from the High School Federation; you will have two or three from the American College of Health and three from the NCAA; one from the NAIA.

PRESIDENT GEORGE: So those are the only allied groups you mean. In other words, you do not mean the NFL physicians?

MR. HOOVER: If the NFL physicians say "how do we register", we will tell them to go to the exhibit area or if they want to stay, do we give them a courtesy registration?

MR. WHITE: I would suggest you also charge them.

MR. HOOVER: In other words, we would define them in connection with the allied group.

PRESIDENT GEORGE: It would be the Joint Commission -- have them come in as guests. The Joint Commission will be guests.

MR. HOOVER: All right, we have the other

group that met with us last year, the new one formed, the Sports Medicine Society. Where do they come in?

MR. DAVIS: How many were there.

MR. HOOVER: Ten or twelve and if you say "a professional group --

MR. DAVIS: Well, I am very much in favor of charging the NFL. (Laughter)

MR. HOOVER: Could we say and the allied society with it? We don't charge the two societies and charge the NFL just as a non-member physician?

MR. DAVIS: The way to get around it is to write those two chairmen and find out who is going to be there.

MR. HOOVER: Most of these people are advisory members.

Maybe we ought to cross out the allied group -- just don't put that category in -- just cross out that category and leave it as it is.

In other words, if they are advisory members, they get it for \$20 -- if they are a non-member, they pay \$50 and I am sure they will join.

MR. DAVIS: Maybe.

MR. LEE: So cross that out?

MR. HOOVER: I want to move on to another category in relation to something that came up in Dearborn.

District 4 will have quite a few student trainers in the community that are non-members and since we have the category of a high school trainer not being a member of the Association, is this the category?

Explain this to us so we will know what

happens if the high school student that lives in Dearborn is not a member of the Association and wants to come to our Clinical Session?

MR. DAVIS: The same thing that happened to him in Boston.

PRESIDENT GEORGE: What happened to him?

MR. DAVIS: They paid.

PRESIDENT GEORGE: \$15 or \$20?

MR. HOOVER: The student should be a member of the Association and this is what we did not clear up in Boston.

MR. BUNCH: What is the day rate for students?

MR. HOOVER: The day rate for students will be \$5.

MR. BUNCH: Charge them a day rate.

MR. HOOVER: Which will be about the same thing. We had \$5 with a card, with the membership card.

MR. FLENTJE: I don't think they have membership cards.

MR. HOOVER: You are right. This is a new category.

MR. LEE: There are some places where you can join today and get a cheaper rate.

MR. FLENTJE: Not as a high school student.

MR. DAVIS: High school students cannot join.

MR. HOOVER: The only category is that if

they walked up to the desk right now, it would be \$50.

MR. BUNCH: I would suggest we give them a day rate.

MR. JORDAN: For example, I come in as a student trainer on Sunday and I pay my \$5. What is to prevent me from coming back on Monday and paying nothing?

MR. HOOVER: Different colored cards.

MR. JORDAN: Are they going to be checked?

MR. HOOVER: Security did a good job in Boston. That is what we are going to have at this hotel.

How much would the day rate be with the student with the card? \$5?

What about without a card?

MR. WHITE: The high school student cannot have a card anyway and so I would not charge him any more.

MR. DAVIS: Charge him \$10 with or without.

MR. WHITE: I think he should be entitled to come in at \$5 a day.

PRESIDENT GEORGE: How many are you talking about?

MR. HOOVER: I don't know.

Perhaps it could be a couple of hundred kids that have not been members of the Association.

PRESIDENT GEORGE: Then we are not going to have enough seats for them.

MR. HOOVER: That is exactly what I am saying -- we cannot charge them less because the members have to be taken care of first.

MR. BUNCH: If you do not have enough seats, don't let them in.

MR. LEE: We have to make a decision.

MR. BIRDWELL: Get away from the different colored badges and now that I know that, I would rather charge a flat fee and have one badge. Then you are going to weed out the ones when you charge them a flat fee with one badge -- you are going to weed those that are not really interested out and who are doing it just to get out of school.

MR. WHITE: I would think that a high school student should not have to pay more than a college student who is a member because he does not have the opportunity to be a member.

MR. HOOVER: That means he can have the opportunity to go to the convention.

MR. WHITE: If they can, for example, show high school identification, then let them in for the same price as the college student member.

MR. DAVIS: Are you going to let him, for example, take away the seat of a certified member?

MR. WHITE: Then you have to either say you will let him in or you don't.

MR. BUNCH: Are there enough seats there, Fred? If not, then we can't let them in.

MR. HOOVER: He just cannot be like in the situation of purchasing liquor, where you have to card him to see how old he is. I think we are going to have to have a category to fit them in or not and that is

what it amounts to.

MR. BUNCH: What I am trying to find out is in relation to your various meetings, are you going to have enough seating available to also provide for the students?

MR. WHITE: Well, we have never had 700 people at a meeting yet and I am sure there would be room for them because these are tier type of seats.

MR. FLENTJE: On the other hand, what we are trying to do is to protect our own membership.

We just eliminated them from being a member and now we are talking about letting them back into our most important meeting.

MR. MALACREA: How much would they have to pay if they went to a course?

MR. HOOVER: Let me say something quickly to you at this point.

Last year, pre-registration, non-members, we had 12 for \$35. This will give you an idea of how many non-members were in attendance.

As to student members, we had 132, pre-registered, card carriers. They were members.

PRESIDENT GEORGE: How many non-member students?

MR. HOOVER: Well, we don't know because they had a card.

We had no categories.

PRESIDENT GEORGE: Did any students try to get in who were not members?

MR. HOOVER: Yes, we had them wanting to come.

When we caught it, we charged them the \$35 non-member fee, if they wanted to come, and we had 12 people approved.

MR. SANDIFER: The student members are going to have to belong to NATA, plus paying the \$15?

MR. HOOVER: That is the way it is now.

We are going to be a little tougher with our own registration and people who write in on an application and do not have a certified number or a district number, we are going to shoot the application right back to them because we are keeping a log and trying to tally this thing for accounting purposes.

MR. DAVIS: Another thing insofar as numbers are concerned, District No. 4 has 551 student members that are members.

MR. BUNCH: However, just don't have students unless they are members of the NATA.

MR. CHAMBERS: We have to take care of our own folks first.

As to non-member students, I think we ought to pay the non-member fee.

MR. HOOVER: We had people in Boston last year -- we had them in California coming in and wanting to go to the exhibit area because some exhibitor had invited 30 guys to come and see a machine and when they walked up, they caught us because we had no category of this type.

Therefore, we put it in at Boston.

Then we had "I live in the area and so why not let me come to the meeting just as a guest"?

Well, we have no guests.

MR. DAVIS: It is going to irritate your exhibitors no end with a group of high school kids coming in and just cleaning them out.

MR. HOOVER: They want the buying power.

MR. CHAMBERS: On the non-member students, charge them 50 bucks.

PRESIDENT GEORGE: Do you need a motion for these things?

MR. HOOVER: This is what I have to have, as a help in relation to various categories concerning registration because, as I said, they will come to us with some of these situations.

Now, back when we had the Registration Desk, when we had the small numbers, we could evaluate all of these different things.

However, we cannot do this any more. We just had to have a category.

PRESIDENT GEORGE: Well, I think we need a motion then that non-members -- well, I don't even think we need a motion -- it is there -- they are non-members.

MR. MALACREA: The only addition is the daily rate for the student card carrying -- \$5.

MR. HOOVER: That is right.

We established that.

I established a member daily rate at \$10. This is what we discussed in June and I don't think it was a motion.

Student members with a card, \$5.

Non-members, \$25.

Honorary exhibitors, none.

With regard to each exhibitor, we allow him eight badges per booth.

PRESIDENT GEORGE: That is a lot, isn't it?

MR. HOOVER: Well, we could drop that to six, but, some of these bring, you know --

MR. MALACREA: Suppose they get doubles and triples?

MR. HOOVER: For example, if one outfit had ten booths, they would get 80 people and that is fine with us. This is the way it was handled last year.

MR. FLENTJE: Did this go to your students?

MR. HOOVER: We did not have any abuse of it last year because some company, you know, up in New England somewhere had one booth and had invited 36 salesmen to come in and be at the booth and see the exhibit show. This is what started this.

I called Otho and we had to put a limit on the booth but we said eight and we had no problems.

Do you know what that same company did?

A guy would come in and pay the \$35 on one day, a non-membership to bring him in.

MR. WHITE: Well, in Metropolitan Detroit, you know, I am sure that there must be some 25 high school student trainers that, in order for them to come, they have to pay \$50?

... Cries of "right, right" ...

MR. HOOVER: However, it is not Detroit --

it has to be anywhere we go.

MR. CHAMBERS: Yes, anywhere we go. We have to do that.

MR. HOOVER: Because, if you don't, it will get out of control. For example, we could have 50 kids come in there and, further, I know it is tough to say this, but where do we stop?

MR. WHITE: I don't know, but I just want to be sure of what you are now saying.

MR. LEE: I think that is a new precedent, too, that we have started, Bob.

Before we did not have this problem because the high school student trainer could be a member.

MR. WHITE: Before we really wanted high school student trainers and now we don't.

MR. LEE: That is right.

MR. WHITE: You want to eliminate the high school student trainers?

PRESIDENT GEORGE: Yes, yes. If you would ask me that question, I would say yes.

MR. HOOVER: It has already been eliminated.

PRESIDENT GEORGE: I mean on a philosophical basis.

MR. WHITE: The actual functioning of student trainers? We don't want the student to start in high school?

PRESIDENT GEORGE: We have a trainer in my high school.

MR. JORDAN: I think that Bob raises an interesting point.

We are publicly saying to get trainers at the high school level. I have a certified trainer at one high school and he has three student trainers.

Now, what we are really saying is that kid there is not welcome to the convention?

PRESIDENT GEORGE: Yes.

MR. JORDAN: On that basis, are we not kind of contradicting ourselves?

MR. CHAMBERS: It is not that we are not welcoming them, Wes, we are trying to take care of our own folks.

MR. JORDAN: But at the same time we are welcoming them at that price.

MR. DAVIS: Your team physician goes to his medical school meeting, you want to go with him. You don't belong. This doctor can register for \$50 and the non-member is \$100 -- do you still go?

MR. JORDAN: I think that point is a little different. I think the point is we are making a real effort to push the high school trainer, a certified trainer at the high school level -- a guy that takes a job at the high school level as a certified trainer is now trying to build some interest in his program with a corps of student trainers and now that the National Convention, the showcase of the Association is in an area close enough for him to bring his students to the Convention, you are not letting them attend.

As I see it, this is a double-edged sword. However, I do think Bob's point is well taken.

MR. DAVIS: How many high school certified trainers are there in Detroit?

MR. JORDAN: There may not be any.

MR. WHITE: There are now and, you know, they have student trainers working under them.

PRESIDENT GEORGE: I think it gets down to what the function of the high school student trainer is.

To me, for example, it is not much more than putting on ankle wraps and probably not even first aid.

MR. JORDAN: However, at the same time, are we trying to encourage them to become a trainer?

PRESIDENT GEORGE: To become a trainer in the college, etc.

MR. JORDAN: We are trying to further their interest.

MR. MALACREA: The Scientific Sessions of our meeting are a learning experience and we provide that for our members and I think if anybody else wants to come and audit these courses or take them, they pay a registration fee.

That is the way I look at the guest fee.

MR. HOOVER: On the other hand, what if the doctor and the Sports Medicine Clinic wants six nurses to come?

MR. MALACREA: They are non-members -- \$50.

MR. HOOVER: Well, I understand what you are talking about but I don't know how we can open up the doors and just say "come on in" and then have a way to control it. I just don't know.

MR. MALACREA: What you are saying is we do not have anybody but members come.

MR. HOOVER: They are going to have to fit in one of the categories.

MR. MALACREA: I am agreeing with you.

MR. HOOVER: That is it -- that is why I was going to put a non-student category in, if we had such a thing, but I don't know how we can do it.

MR. FLENTJE: Let's take care of our own first.

MR. HOOVER: Could we say "if sponsored by a certified trainer"?

PRESIDENT GEORGE: We have to get going here.

Is there anybody who desires to make a motion on this?

MR. DAVIS: You brought up a point. What if the certified trainer pre-registers?

MR. HOOVER: If a certified trainer in Detroit pre-registered and sponsored those three students?

MR. DAVIS: And sponsored those three students.

MR. HOOVER: Can I make it a special situation -- just kind of try it and see what happens?

MR. DAVIS: Yes.

MR. BIRDWELL: Let's put it this way then -- let's think about the high school student trainers who are in schools where there is a certified trainer.

PRESIDENT GEORGE: That is who Wes is talking about.

MR. BIRDWELL: Because, if you don't, you are going to have coaches in that area that just have kids milling around at the fieldhouse and they will send them out.

MR. HOOVER: If he got a sponsor as a certified trainer.

MR. BIRDWELL: Not just that, but be working with him because a coach could call a buddy of his a certified trainer and say, "hey, sponsor my guys".

PRESIDENT GEORGE: I think you are making a lot of headaches for yourselves.

We are big time now. We are talking about a dozen kids, fifteen kids.

If we are talking about 100 kids then, on the other hand, we are not going to have room for them to sit down.

I am sure that, under these conditions, Fred and the exhibitors would be the ones that would yell the loudest because they come in and carry all of the samples out and then they are not any purchasing power.

MR. DAVIS: Your student members are doing that now and you know what happens there.

MR. HOOVER: If it is all right, what we will do, on the card is to try and cross out the allied meeting group and then everything else will stay the same.

MR. CHAMBERS: I have one question.

We talked about this, I think, in Boston.

Some of us only can get membership fees.

MR. HOOVER: What I am going to do is on the bottom of this, and I cannot put every category down, the certified trainer or member will have a \$35 category. Then I am going to have a \$40 category and that will mean registration, \$45.

This would mean that you would get the

registration, the banquet ticket and the course.

MR. CHAMBERS: It will show as registration?

MR. HOOVER: Yes, on the receipt.

PRESIDENT GEORGE: That is good.

MR. HOOVER: In other words, I am going to receipt you as registration for whatever you put down.

PRESIDENT GEORGE: Registration, NATA Convention.

MR. CHAMBERS: There is one other thing Fred.

Do you want the Board to send this in?

I attended the last two conventions and my name hasn't been on the list.

MR. HOOVER: I got a list of things that I am going over quickly as soon as we finish here. I would like to get some further opinions and then we can get on the sites and then I can let you get on to the other things you have to do.

MR. JORDAN: Is there an inactive category?

PRESIDENT GEORGE: Now.

MR. JORDAN: Then we should cross it off?

MR. HOOVER: I did.

MR. MELIN: If you are going to let the affiliate members in, then you might put in "affiliate".

MR. HOOVER: We have a "certified", "associate", and we have "allied". The wrong one was crossed off.

It should be "affiliate" member there.

The registration then, looks okay.

As to the course, we will be offering the same two courses.

We cannot offer the CPR course and so we are offering two courses that are in advanced education. They have approved these and sent them to us.

The insurance will be up to \$2 -- is that what we wanted?

That was well participated in.

The banquet tickets will stay at \$5 and we are going to get some help on this.

Now, if we can get enough help, I would like to throw this out -- and that is we are going to try to have a sort of open bar for people going to the banquet and if we can get the help of the businesses, then giving a cocktail party, then it will be a free bar instead of a pay bar. Now, we are not promising that but that is what we had in mind -- to take the hotel and, of course, the hotel wants the banquet and, in turn, they may give us a small one-hour cocktail party or something like that.

MR. WHITE: Perhaps something like a bottle of wine on the table.

MR. HOOVER: However, they are going to do something.

MR. WALL: That is the entertainment business.

MR. CHAMBERS: I have a suggestion, just maybe directly to Bob.

Rather than having a completely free bar, for example, perhaps have a bar for twenty-five cents a drink or something -- maybe even a half price bar. We

are trying to do something.

MR. HOOVER: That is a good suggestion and we will keep that in mind.

Now, with regard to banquet tickets, I am going to hit the thing and just give you the information on the problems we had last year so we know what people get on you, you can take this up for us, because they always seem to think that this Committee makes the decision.

We are having the word "unrefundable" stamped on all banquet tickets. Last year we had people coming up and we had people at our desk and while Joe was a great person, he would return the banquet tickets after we had already given a guarantee.

This, in turn, is money out of our pocket.

Prior to a specific date, for example, there will be no refunds and we have set that date as June 10th. In other words, after that date, there will be no refunds of any kind.

Of course, we will take into consideration individual cases, such as baseball teams going to district meetings, trainers going off on functions with their various schools. That is fine as an exception but for the people who come up to the desk and wait until after the meeting, perhaps they did not show and then they want their \$35 or \$40 back, we just cannot do that because these dinners have to be paid for.

Now, if people have these banquet tickets and they don't want to go, then they can certainly sell them themselves.

Now, tickets will be two each to Board members and committees, the local committees.

Also, we are going to make sure that two go

to each award recipient at the banquet. We are not going to have any mix-ups on that because a member of my committee will be assigned on a one on one basis with the local committee. He is going to find the award recipients at the convention and he is going to make sure that they are invited -- that they know where they are going to be.

There will be none of this business that the invitation did not get in the mail in time. This will be done at the convention.

I am also asking the selection people to try to get these invitations out earlier than a week prior to the convention but, nevertheless, we are going to take that list, find each one of these people and make sure they have the proper tickets.

With regard to the invitations to the President's Reception, there is not going to be a slip-up like that again.

As to the exhibits, we have already gone over them.

Again, the President's Reception, we have gone over that.

Pinky Newell now has the student banquet. How are we going to fund this if we cannot solicit funds.

Last year, for example, some of the people came together and paid for this.

PRESIDENT GEORGE: Who paid for it last year?

MR. HOOVER: Harold Mundy.

PRESIDENT GEORGE: Who got their money?

MR. HOOVER: Pinky did.

MR. WHITE: Let me say that, as of last week, he had no money.

MR. HOOVER: Now, there is one thing we can do here.

For example, it has been suggested by Bob's Committee and Kent, that we tag \$5 banquet tickets for the student banquet. This would eliminate people buying banquet tickets for the banquet and if we do this, if we say \$5 for this banquet, they are not going to buy \$20 worth of banquet tickets.

This is the students that I am talking about.

Can we take the money -- see what we can do -- or will the Association fund this banquet?

PRESIDENT GEORGE: How much did it cost in L.A.?

MR. CHAMBERS: Dr. Kerlin paid for it. I think we had some 160 there.

MR. HOOVER: About 500.

MR. DAVIS: It ran like 800 in Los Angeles and 1500 last year.

MR. CHAMBERS: Also, as I said at the other meeting, we merely have hamburgers cokes and potato chips.

MR. HOOVER: As it stands now, we either have to add \$5 or pay for it out of the registration or try to get it out of something else.

We just cannot solicit the money for us, unless we say that Pinky can solicit. He wrote the letter.

MR. DAVIS: He can.

MR. HOOVER: Yes, he can do it, as Chairman of the Committee.

MR. MALACREA: How about these companies who would willingly offer their funds?

MR. HOOVER: We are trying to channel that through the total membership. That is what we are trying to do so, for example, maybe that could go toward half price drinks for everybody and this type of thing.

If he can do that, we will just go ahead on that.

PRESIDENT GEORGE: Will you tell him that?

MR. DAVIS: We decided last year, for example, that if Pinky wanted to have this banquet that this committee raise the money and Lew kicked it off with \$100.

MR. CHAMBERS: Lew will kick in this time, I am sure.

MR. HOOVER: We will let him do that and perhaps we can help channel some of the people if we need to do that.

Now, we have also reached a point that we cannot select hotels any more because, as I go visiting these hotels -- for example, in Philadelphia, where I saw all the presentations last year, I went through the hotel, walked through it -- both Dick and I walked through it. They had a nice beautiful ballroom upstairs, adequate. However, we had to go down a stairway, down one floor to the exhibit hall.

For example, we just cannot get the same situation that we had in Anaheim, which is a perfect example of a convention center where you have to go to an exhibit area to get to the speaking area.

Now, I merely mention that to indicate that, insofar as we have been able to find out, those days are really over because these facilities are few and far between.

Also, in connection with other hotels we are looking at, they do have beautiful facilities but you just cannot put everything together.

It will be spread out.

Now, in connection with Fort Worth, we will be at the Convention Center -- we will be there.

However, we have now reached the point that we will have to survey other facilities.

For example, I had some figures. Approximately 3,000 to 10,000 for a convention center is what we are talking about.

Now, we are booked into a hotel next year -- MGM -- and we are going to meet with them later.

Further, we are booked in St. Louis and we are also tentatively booked in Philadelphia.

We already looked at the hotel there.

As I said, in connection with Fort Worth, we will be going into a Convention Center and at Seattle we are going to have to talk about a convention center.

It looks like higher dues, higher exhibits. They will have to be higher. However, we just cannot find the ideal situation that we have had in the past any more in relation to one hotel facility.

Therefore, on that basis, I want permission or a motion to go ahead and start looking at convention centers because, as I say, we cannot stay in a hotel and do all of the things we want to do.

PRESIDENT GEORGE: I have gone to plenty of convention centers where I had to go through exhibits to get to the program and the speakers.

MR. HOOVER: Our whole philosophy has been to take care of the exhibitors as best we can because, as you know, they pay our way.

You can correct me if I am wrong. The Philadelphia-Sheraton and the Marriott are pushing us very heavily.

I talked with George, with Dick and I said that under no conditions should we talk to them further because they want to put half of our exhibits out in a tent outside. They have been doing this in connection with trade shows and found it to be successful.

Now, our exhibitors really would not stand for this because once you put any of them into a tent, they would never come back again.

I think we are going to have to change our philosophy in relation to selling our exhibitors and our exhibit areas.

The Philadelphia-Sheraton has remodeled. We went through the guest rooms and it is a nice hotel but we can hold some sessions, like we did in Anaheim, some can be held on one level.

For example, our main session will be on one level and the exhibitors will be on another and we are going to have to get them down.

Therefore, on this basis, I want some guidance from the Board.

PRESIDENT GEORGE: At Boston, for example, we did not go through the exhibit hall to get to the speaking area.

MR. HOOVER: And we had more complaints

raised than anything because they, the exhibitors, did not think they had the play that they really needed.

MR. DAVIS: The exhibits were slow in Boston.

MR. HOOVER: Yes, because of this.

Now, if we go to the Convention Center, if it can be arranged so our meeting can be here side by side, and if you are going through the same area and everything will be in one building, also having the hotel as a site for the Board of Directors and the allied meetings, that would be fine.

Now, we are about to run out of meeting rooms in connection with Dearborn. This in spite of the fact we selected it a long time in advance.

In Dearborn we will have some 14 meetings going on at the same time. We will have Certification meetings, Board meetings, Curriculum wants a meeting room on Saturday for 200 people and, now, when you start filling all these requests, then you soon find that the hotel is out of room.

I don't see any let-up in connection with any of these committees and allied groups meeting.

For example, the NFL is meeting, the NDA is meeting, the Joint Commission is meeting, the NFL trainers and doctors are splitting up into meetings and these people are all meeting with us and so we have to either continue, if we want them with us, to satisfy them or do something else.

Also, if we go to a convention center, it is going to cost more and perhaps we will have to increase our dues.

PRESIDENT GEORGE: I am not too worried, at least in my opinion, about the needs of these associated

groups. You know, we have to take care of our own first.

MR. HOOVER: It is not the associate group but the professional group that we have to consider.

PRESIDENT GEORGE: However, again, we have to take care of our own.

MR. HOOVER: Then we are going to have a licensing group come with us and each one is different and they all involve some 200 or 300 people.

MR. DAVIS: Are we being charged in connection with an NFL meeting room?

MR. HOOVER: No. That is involved in our package and we are not charged for any meeting rooms in the hotel.

MR. CHAMBERS: Perhaps you should charge them.

MR. DAVIS: Yes.

MR. FLENTJE: I think there comes a time when we are going to have to establish a priority as to who gets the rooms first.

As indicated, we had better take care of our own first.

MR. DAVIS: I think we have.

MR. FLENTJE: And then if we have any space left, let them fight for it or go elsewhere.

MR. HOOVER: As I said, they are not charging us for the meeting rooms but we are also running out of space.

This is especially true in connection with these committee meetings increasing and then there are

all of the various district meetings.

You just don't know what these districts require.

We used to, for example, take a couple of suites in connection with a district meeting. However, now we have to have facilities for 350 to 400 people.

For example, in connection with District No. 4, we will have to have the Convention Hall because as I understand it, they are going to have 400 people there. Therefore, this all tends to take up more meeting space.

Now, should we start telling the people -- no, they cannot meet with us, that we have an approved list from the Board as to those considered to be meeting with us?

PRESIDENT GEORGE: I think, in connection with our June meeting, we would like to see some form of list.

For June, we would like to see a list of everyone who is requesting meeting facilities.

MR. HOOVER: With the number of rooms.

PRESIDENT GEORGE: We would like to talk.

We would also like to have a couple of weeks before we talk about it in June.

MR. HOOVER: We have tried to write a budget and we cannot because we have cut back everything we can cut back and, by the way now, let me move on quickly and get onto the sites and then I will shut up.

We will have no room charges by anyone this year at our convention. It will be put on a per diem basis. Again, there will be no room charges.

Rooms will be taken care of, food and things to the various rooms.

MR. DAVIS: For those of you who do not understand, what he is talking about is that, for example, committee people calling for hamburgers for the registration desk, one group here and another group there. In other words, we are going to be handling that in a different way, on a per diem type of thing.

Now, this will continue to be done for the Board and the Officers but we are saying that the charges will be limited.

MR. HOOVER: Also, there will be no projectors ordered and I am throwing this out for information because, from looking at the situation at Boston, we had costs that came to us that took us two months to trace down as to who charged for these things.

A projector, for example, was sent down to a committee meeting in suite No. 42. It stayed there three days and, as a result, we had to pay for the use for three days when, actually, we only used it on one occasion.

Therefore, this is why we are going to eliminate charges by the allied groups.

The Joint Commission is welcome to meet with us but last year they used a slide projector.

They had a 16 mm projector for their meeting which was paid out of our Audio Visual.

I think we have to start letting them pay for their own servicing.

The NFL charges nothing to us. They order their own slide projectors and they pay for it.

Of course, the Schering Symposium is separate.

This is what I want to call to your attention at this point and if it is wrong, say so now, because, as I say, we are going to endeavor to cut back on some of these costs.

Now, with regard to the complimentary rooms, I believe I have already gone over that.

MR. WHITE: Fred, I would like to clear up one thing.

For example, if Pinky cannot get money for the student banquet, is the banquet out?

MR. CHAMBERS: I am sure he can get money for it.

MR. HOOVER: We are going to sponsor it.

MR. WHITE: However, I think we must also consider the fact that he may not be able to.

To my knowledge, as of last week, he did not have any money.

MR. CHAMBERS: I am sure he will get money for it.

MR. WHITE: However, if he does not, then what happens, is the banquet on?

PRESIDENT GEORGE: Of course, that is a reasonable question.

MR. HOOVER: Well, I think it has to go on.

Now, we do make some money on our courses and perhaps we can use some of these funds.

MR. CHAMBERS: For example, just tightening up the reins in relation to the projectors, I am sure

we are going to save some money right there.

MR. WHITE: At that point I know we have okayed that Pinky should get the money but if he doesn't is it still on?

... Cries of "yes" ...

MR. HOOVER: Let me also add that we looked into the situation of purchasing our own projectors and audio visual equipment and having students run it but then, in connection with most of these places, you run into unions and union shop agreements and they will not allow you to do this.

However, I am sure we could buy a couple of projectors that could be used by groups in connection with the allied committee meetings.

We could do this, for example, and have them available from the NATA office and handle it in that way.

That is what we are going to try this year.

Now, with regard to speakers, there will be no paid speakers at this meeting. In other words, we will give a gift to the speakers.

Also, instead of the folder that we used last year, we are looking at a small calendar type of affair -- something in loose leaf form or where we can provide a weekly calendar. The front of it will have space for some 200 calling cards, along with address sheets that addresses can be slipped in on and go from June of 1977 to August of 1978.

We will give that at the registry instead of the folder this year.

With regard to the Schering Symposium, you are going to have that later and so I will not get into that at this point.

I might add, however, that I did get into some trouble at Boston in connection with the Schering Symposium and I will tell you about that and that is, for example, where we had a doctor come up and he wanted to go into the exhibit area and we charged him a non-member daily fee.

Well, he got it, paid his badge and later he wrote a letter to the President of Schering and said he had received an invitation to the Schering Symposium but when he got there he was charged to go into the NATA meeting.

Well, of course, he was exactly right and so I, in turn, wrote the President of Schering and told him what had happened and I, in turn, got a nice letter back.

As a matter of fact, I sent the doctor his money back.

Now, he had a ticket to the Schering Symposium but he also wanted a badge to visit the exhibit area while he was there and, as I say, he got it on payment of the fee. He raised hell because he indicated he was misled all the way through in connection with that particular invitation.

I am merely indicating this so that in your discussion on the Schering Symposium, that you please make it clear to the individual that this is for that individual only -- that if they want to attend the NATA meeting, they have to come in to one of the categories because we are going to be the tightest we have ever been in connection with our registration desk.

We are also using a different accounting system -- none of this business as in the past.

All of this will be on a register -- there will be a tape and at the end of each day we can tell how many dollars went for what and what came out on that

same day.

Now, we are down to the matter of site selection. You have to let me know one thing with regard to this and then I believe I am through.

Are we going to, for example stay with hotels to the best of our ability or are we going to convention centers after our Fort Worth Convention.

MR. DAVIS: Before you get into that, let me pass one thing on to Bob and I know you have had correspondence on this.

This has to do with members or individuals attending a convention and giving a bad check.

Make sure you mention to the hotel people and ask that all checks being presented should have better identification -- a driver's license or something when they accept a check.

Let me give you one case, for example, which came out of Dallas.

There was one old fellow down there who has written a beautiful letter of credit to extend to these two individuals, credit for \$500 -- that they would be attending the NATA Convention in Boston and he wanted them extended a \$500 line of credit.

Well, the hotel, when these individuals arrived, you know, extended them this credit.

Well, here was a nice letter, it was sent there ahead of time and the last communication I had with regard to this matter was that it was turned over to the customs department in Texas and the District Attorney in Dallas is working on the case.

These guys were, as a matter of fact, going all over the country, attending meetings and

conventions, having one of these letters sent and then not paying their bills.

MR. HOOVER: We also received some bad checks in connection with our pre-registration and in connection with two of them, they decided they would not come to the meetings and so they just called in and cancelled their check and left us with banquet tickets and other information that we were holding for them.

MR. CHAMBERS: Why could you not, for example, make a cut-off date, for example, June 1st, after which there would be no refunds of any kind.

MR. HOOVER: Well, in this case, they called the bank and just stopped payment on the check and we were left holding our pre-registration certificates and the other information.

MR. CHAMBERS: What if you, for example, indicated there would be a \$10 fine for handling a bounced check?

MR. FLENTJE: How are you going to collect that?

MR. HOOVER: I really don't know.

Now, as regard to convention sites, it is through Seattle.

In 1983, we should be Central. In 1984 we should be East and in 1985 Central and it has been suggested Chicago for 1983.

However, that would come under the district.

With regard to 1984, Herman does not know this as yet, but we are going to push District No. 3. We are going to ask to have it at Nashville, Tennessee.

MR. BUNCH: That is out of District No. 3.

MR. HOOVER: It is our year to be doing something.

MR. BUNCH: I will not be on the Board then.
(Laughter)

MR. HOOVER: They really have a facility out there for it.

MR. WALL: The people in District No. 9, last June, told me that was the first available date that District No. 9 could hold the convention.

MR. HOOVER: We have it in St. Louis.

MR. DAVIS: Within the District.

MR. WALL: Correct, within the District.

I am sure that can be worked out between the two groups.

It is a heck of a place over there.

PRESIDENT GEORGE: Who is eligible for 1984?

MR. HOOVER: We are going East in 1984.

PRESIDENT GEORGE: Are we skipping Central?

What districts are eligible for 1984?

MR. JORDAN: Districts 1, 2, 3 and 9.

MR. HOOVER: All you have to do is District Nos. 3 and 9, make a motion, and then we can get to work in Nashville.

PRESIDENT GEORGE: Are you going, Dick, to make a bid for 1984 also?

MR. MALACREA: No, not until I ask my people

first.

PRESIDENT GEORGE: Wes, do you think you are going to make a bid for 1984?

MR. JORDAN: I would think not.

PRESIDENT GEORGE: That then leaves Districts 3 and 9.

MR. HOOVER: District 3 really gave ground to go to 1980, for Philadelphia.

MR. BUNCH: What did you say about 1983?

PRESIDENT GEORGE: We did not say.

We are jumping way ahead now -- that is some seven years.

However, I believe we only have to plan for five years.

MR. CHAMBERS: However, in connection with the convention facilities, hotels and what not, I think you are going to have to go that far ahead.

MR. HOOVER: You are going to have to give me a decision, I guess, first, on the basis of whether or not we are going to stay in hotels.

PRESIDENT GEORGE: Let us talk about that and then we can proceed from there.

For example, do you want to go to convention centers or do you want to stay in a hotel?

MR. MALACREA: Like Kansas City?

PRESIDENT GEORGE: Kansas City was a hotel.

MR. HOOVER: In relation to Kansas City,

they do now have a convention center there now that desires us.

PRESIDENT GEORGE: The convention centers we have, I think, been thinking of, are Baltimore -- anywhere else?

MR. HOOVER: Well, in relation to Boston, we were in a part of one.

MR. MALACREA: Baltimore was split -- that was just the exhibits.

PRESIDENT GEORGE: That is what he is talking about doing.

MR. HOOVER: We are not talking about wrecking all the places for allied meetings -- we are talking strictly exhibit space and the clinical session to be in the Convention Center and all other meetings to be in the host hotel.

MR. CHAMBERS: Fred, I believe you know more about this than anybody else.

I think you are the one to make a decision.

For example, if you cannot find a suitable hotel in a particular city, then look into the convention site and come back to us.

Why, in other words, do we have to give you authority?

MR. HOOVER: Well, I would like to have your judgments on it if there are any.

For example, the Fort Worth Sheraton would be the host hotel and the center is there.

Also, the Hilton Hotel is there.

Now, as I understand it, we don't have to

have to have a motion and so that will take care of the question.

If you want to hold it in Nashville for 1983, then we will want to work with them because they are almost booked solid. We want to get in there and pin that one down if we can.

PRESIDENT GEORGE: As I understand it, 1984 would be Central?

MR. HOOVER: Yes, and perhaps Kansas City could come back.

We could go to the Muehlebach and the Convention Center is right there if the District wants it.

PRESIDENT GEORGE: How does Nashville sound?

... There was general consensus as to meeting in Nashville at this point ...

MR. WALL: I would move that it be Nashville that year.

MR. CHAMBERS: Second the motion.

MR. HOOVER: I want to get on this one right away.

PRESIDENT GEORGE: Okay, in relation to Nashville, it has been moved by District No. 9, seconded by No. 8, that 1984 be Nashville. All in favor. Anybody opposed?

The motion is carried ten-zero.

MR. HOOVER: If we keep our guidelines, that will be the 9th. Saturday will be the 9th day of June, through the 13th.

PRESIDENT GEORGE: June 9th through 13th?

MR. HOOVER: Correct, if we hold to the guidelines we have, the second week of the month.

Now, do you want to wait on 1983 until the District comes back in June?

PRESIDENT GEORGE: Who is eligible for 1983, which District?

I believe Central is one.

MR. HOOVER: Districts 4, 5 and 6.

I would guess that District No. 6 having it in 1981, would not want it again in 1983. That then leaves Districts 4 and 5.

MR. WHITE: I am not volunteering District 4 without discussion with my people.

MR. DAVIS: We talked District 7 on Denver, did we not?

PRESIDENT GEORGE: Yes, we did.

MR. DAVIS: In other words, District No. 7 wants it at Denver.

MR. CHAMBERS: As I understand it, that would be in 1983?

MR. DAVIS: Yes.

PRESIDENT GEORGE: Why don't you come back in June?

MR. LEE: Okay, I will.

PRESIDENT GEORGE: Then it is District No. 7 for Denver; Districts 4, 5 or 6 to make a bid.

MR. DAVIS: I think our conversation on

Central was District 9, with New Orleans and District No. 7 with Denver, plus Districts 4, 5 and 6.

MR. HOOVER: You can put the dates down as June 11-15 for 1983.

MR. WHITE: Are you saying in Denver?

PRESIDENT GEORGE: Yes.

MR. FLENTJE: Or whoever wants it?

PRESIDENT GEORGE: Or No. 4 and No. 5.

Again, that is June 11 to 15th.

MR. HOOVER: I believe that is all I have.

PRESIDENT GEORGE: There is one thing. I would desire a motion from the Board that either Otho or I write a letter to the Association and I don't think a letter in the Journal would be sufficient.

MR. DAVIS: He wants it in the registration packet.

MR. WHITE: If a letter goes out with the pre-registration material, then you know the people that are coming.

PRESIDENT GEORGE: I already have the letter written.

MR. DAVIS: You can use the same letter and put it in with the registration.

MR. HOOVER: I might add that American Eastern and Delta Airlines are mailing each a different mailing to us with schedules of their airlines going into Dearborn.

MR. DAVIS: That also applies to Northwest.

MR. HOOVER: I might add that we do not pay anything for that -- they just send a flyer telling the NATA people coming up, "here is your schedule for your area".

PRESIDENT GEORGE: Of course, that is good advertising for them.

MR. HOOVER: Yes, both for them and for us.

They send you a kit with expense sheets and all the tickets for the meeting.

MR. WHITE: Also a reminder that the Board has okayed what is called a five-minute highlight, giving opportunity of the Director from each of the Districts to give a five-minute highlight of something in athletic training at the up-coming convention and you have not received anything but you will in the very near future.

MR. FLENTJE: I believe we received that in November.

MR. WHITE: In other words, I am asking permission that a five-minute break be given, even if the highlight time comes up during the National Meeting, so that the Director can be excused during the meeting to go down and make that presentation.

It gives an opportunity for the membership to actually see who the Directors are.

MR. HOOVER: Another thing we are going to do is we are publicizing this meeting in Dearborn, Michigan instead of Detroit.

Do you have anything else for me?

MR. DAVIS: Is there any more for Fred?

MR. HOOVER: I might also add, in connection with our committee members this year, we are going to

meet a day early and we will be writing a book at the convention.

PRESIDENT GEORGE: I believe somebody had a question and I don't know if Fred answered it.

We want the District Directors to pre-register, send him a check and just put it on your expenses.

MR. HOOVER: By the way, your blue badges, and you can remind your secretaries about this, there will not be new ones for the Board members for last year because we have removed the name of the site and so if you still have your badge, that will also be your badge for this year.

As a matter of fact, I hope you still have them because that was the intent of taking off the name of the site. There is no name on there. It is just your name as District Director and that is it.

I think they cost us somewhere in the neighborhood of \$6 each right now.

Now, under the new method, it just has your name and the District you are the Director of and that is all.

PRESIDENT GEORGE: Does anyone not have one?

MR. HOOVER: With regard to the new members of the Board, we are presently printing them for you.

MR. DAVIS: For you new people on the Board, pre-register.

Send your check in just as if you are not on the Board and then you will receive an expense form.

Include that on your expense form and send

send it back and you will be reimbursed.

This is to help you keep your record-keeping straight.

MR. HOOVER: Again, in relation to the banquet tickets, I am going to give everyone two banquet tickets.

MR. JORDAN: Is there any stipulation in relation to those banquet tickets? You gave me, in other words, two banquet tickets and if, for example, my wife doesn't come, I can give them to somebody else?

MR. HOOVER: No, I am only going to give you two if your wife is with you.

The same thing will apply to the various award recipients. If they have their wives with them, then we are going to give them two or otherwise we will only give them one because, as I say, we are paying for each of these tickets at a fee of \$15.

It is not that we are going broke but last year the bills on this were something else.

PRESIDENT GEORGE: Okay, are there other questions for Fred?

MR. LEE: Will you go over that airplane thing again?

MR. HOOVER: Well, what we are doing -- well, all we will do with the airlines is to provide them with mailing labels and that is it. They will send the information direct to the individual members.

PRESIDENT GEORGE: Are there any other questions of Fred?

If not, we are up to the Drug Education Committee and that is after Certification.

There was one question that the Chairman of this Committee had and that is that John Wells wanted to know if we should pursue the fact that the Chairman of the Drug Education Committee also be the NATA Liaison Representative to the NCAA Drug Education Committee.

Otho and I have decided this not be done simply because of the problems we have had with them in the past.

MR. FLENTJE: Who is on the Committee now?

PRESIDENT GEORGE: There is nobody.

MR. FLENTJE: We don't have some independent member on it?

PRESIDENT GEORGE: No, because they have not invited anyone.

MR. FLENTJE: Well, I thought there was somebody on there but it wasn't any of our people.

PRESIDENT GEORGE: It was Phil but he dropped off.

MR. MALACREA: As I understand it, the problem was the appointed one and we appointed one -- wasn't that the problem?

MR. DAVIS: They asked us to submit names and we did and then they did not want him.

PRESIDENT GEORGE: I think there were two different people on the NCAA Drug Education Committee who did two different things.

One of the people contacted NATA and said, "would you submit a name"?

We submitted John Wells.

Then one person on the Committee asked Phil

if he would like to be the trainer who was on the NCAA Drug Education Committee.

This is basically what happened.

Phil got on it and then resigned over the problem and now they have not invited anyone. However, they let it be known they would select who would be on the Committee.

MR. WHITE: I believe they did, did they not?

PRESIDENT GEORGE: Yes.

Now, is there anything else in connection with John's report?

I don't think there is anything to do.

I will write John and tell him what we have decided -- what you decided not to do.

Now, the next item on the agenda concerns the Ethics Committee.

Now, last year we spent a good deal of time at Boston going over this new Code of Ethics. You have all had it again as a reminder.

Now, as I understand it, Bill or some of the other members of the Committee would like to add one section that was taken out and I would like some input from you on it.

MR. FLENTJE: Section No. 7, we would like to add, and this was in the old Code -- any trainer who, by his conduct or comment publicly discredits or lowers the dignity of a member of his profession would be guilty of a breach of ethics.

It only goes to Section No. 6 and we would like to add Section No. 7, which was in the old Code.

You don't think it can be done, Cash, is that why you are shaking your head?

MR. BIRDWELL: Well, yes, it can be done.

PRESIDENT GEORGE: You don't think it is proper?

MR. BIRDWELL: Well, to tell you the truth, it's great, but we don't do a very good job. I don't have very much respect for our ethics, to tell you the truth.

PRESIDENT GEORGE: All of the ethics?

MR. BIRDWELL: Well, no.

It is great but we do a bad job of enforcing it. That is District No. 6.

PRESIDENT GEORGE: Now, while we are on that, with regard to item No. 58 of the agenda, do you want to bring that up?

Perhaps it is going to make changes in this Code of Ethics.

MR. BIRDWELL: No, it is a great Code of Ethics. However, it is in the enforcement of it.

MR. MALACREA: What section was it left out of?

PRESIDENT GEORGE: Section No. 7 under Article I.

There are now six sections under Article I, "Basic Principles".

We would like to add a 7th, which was in the old Code part of it and we condensed it a little bit but, basically, we used the same wording in Section No. 7.

Now, again, we did not put a title on that.

I would guess, I don't know, that the title of this would be "Fellow Trainers" and then it would be -- "any trainer who, by his conduct or comments publicly discredits or lowers the dignity of a member of his profession is guilty of a breach of ethics".

MR. DAVIS: They would like to put that back in because of some incidents that have occurred this past year.

MR. WHITE: Would you go over that again?

... At this point, President George reread the wording mentioned above" ...

PRESIDENT GEORGE: Let me say that we have had plenty of time to study this because we have had it since June.

Now, does anybody see anything else they want to add or delete, other than the statement which I read to you?

Does anybody wish to discuss that?

MR. FLENTJE: I have some comments.

PRESIDENT GEORGE: For example, does anybody not want to put that into Section No. 7?

MR. FLENTJE: "Publicly discredits or lowers the dignity"?

PRESIDENT GEORGE: "Of a member of his profession, is guilty of a breach of ethics".

MR. JORDAN: Are you going to be able to police it?

PRESIDENT GEORGE: No.

MR. JORDAN: Then why put it in?

PRESIDENT GEORGE: That is why we took it out the last time.

MR. CHAMBERS: This essentially was one of the reasons we took it out, because it was so hard to police.

PRESIDENT GEORGE: Yes, that is why we took it out.

When we rewrote this, Billy, I and the rest of us spent so much time on it and we left it out. This year again, however, we wished that it were in.

Can we police it? Probably not.

MR. CHAMBERS: In thinking about it, it might not be a bad idea to have it in there so that if anybody ever does raise hell about something somebody said about him, we have it right in the Code of Ethics.

MR. JORDAN: For my information, what are you specifically getting at in relation to that?

PRESIDENT GEORGE: Well, one guy bad-mouthing another guy in public, which has occurred.

For example, I think probably the worst thing that can happen is if a kid from Providence is up in Maine and comes to me at Christmas vacation and says "will you look at my knee", and I say "it is bad, they did a bad job, that trainer really blew it".

Now, that is probably one of the worst things I could say and I know it is being done all over the place.

Kids are coming from Providence, going to other schools and I am sure, for example, that the

Brown kids are going back to their hometown and saying "look what that trainer did".

Now, I think that is wrong to do. I just say "I think you ought to see the doctor".

Now, as to whether or not we can police it, again, I don't know whether or not we can.

MR. DAVIS: It is not a matter of whether you can or not, it is whether you have become so disgusted and antagonized by some of the comments made that you as a member will be strong enough to do something about it.

MR. SANDIFER: In other words, if it is in there and you want to complain about it, then it is there for you to do it.

MR. DAVIS: Right.

MR. SANDIFER: I think it ought to be in there.

MR. WALL: It is a vehicle.

PRESIDENT GEORGE: I am glad we had it in the old Code, especially at one instance, at a very local level, where some guy at the local level made comments and he said "look it up in the Code of Ethics" and everything and that is all it took, everything stopped immediately.

Would you like to leave it out, Wes?

MR. JORDAN: Well, I don't know.

Did I understand you to say, for example, it was in there and then we took it out?

If that is the case, then there had to be a reason as to why we took it out.

PRESIDENT GEORGE: Mainly because we did not think there was any way to police it.

MR. JORDAN: If we put it in, are we going to leave it?

PRESIDENT GEORGE: Of course, we can do anything we want. We are the Board of Directors.

MR. LEE: However, we are still operating under the old statement?

PRESIDENT GEORGE: Yes.

MR. MALACREA: We did not take it out.

PRESIDENT GEORGE: We proposed to take it out.

Cash, do you think it should be in there?

In other words, you don't think it should be in there?

MR. BIRDWELL: Yes.

MR. CHAMBERS: Are we not just wasting time here?

MR. MALACREA: Well, it cannot hurt anybody.

MR. BIRDWELL: That is right -- it is not going to hurt anybody because right now we don't do anything to anybody.

PRESIDENT GEORGE: Well, in connection with your Committee, should we leave that in, Bill?

MR. CHAMBERS: Well, we originally kicked it out but perhaps we should put the darn thing back in there.

PRESIDENT GEORGE: I talked to them about it

at the Education Committee and they said they would kind of like to have it back in there.

MR. CHAMBERS: In other words, if we ever come to a point where we need it, then we have it.

It may pacify somebody and then, in case, you know, a guy gets upset because of something said to him by somebody else, this gives him some help.

MR. DAVIS: It is going to pacify me if you leave it in there. I am already fed up with one of the members from District 4.

I am just ready, if I hear their comments once more, the comments of this particular individual, about another member in District 4, I am going to use this on him.

MR. BIRDWELL: Being as I am relatively new on this Board, I wonder if I might ask a question at this point.

When you want to, for example, take something to the Ethics Committee, do you have to have it in writing somewhere? Do you have to have the people involved, in some way, indicate they are telling the truth?

MR. DAVIS: Well, you send a letter to Frank and myself and then we go to Tow with it. You are not involved.

MR. BIRDWELL: It would not bother me anyway.

However, let me merely throw out a hypothetical situation.

Say you are a trainer at a school and there is a coaching change which happens at Philadelphia and SMU everytime you and I both turn around. I just

have been through another one, also at Tennessee, and you know, through the payroll and through the Secretary that another trainer has called up wanting to be the trainer at that place and for that team. However, you are still the trainer there.

Now, to me, a situation like this is one hell of a breach of ethics and yet you walk in and you say "okay, this guy applied for my job and I wasn't fired", and they said, "well, your owner, your athletic director has to swear to it". Well if the new coach wants that guy anyway, they are not going to swear to it and the owner is going to say, "hell, who is the NATA, take a hike".

PRESIDENT GEORGE: Well, Cash, is the procedure itself bad?

MR. BIRDWELL: Yes, sure, but I am sure that is a breach of ethics. This is especially true in connection with applying for a job before a guy is fired.

PRESIDENT GEORGE: Well, we have that in here as being a breach of ethics.

MR. DAVIS: Why don't you send those others to me and let me answer them.

PRESIDENT GEORGE: Is this, first of all, a breach of ethics?

MR. CHAMBERS: Well, I consider it a breach of ethics.

I am just like Cash, however, I did not write a letter.

PRESIDENT GEORGE: It is done in the physical therapy profession blatantly -- looking for these nursing homes and things like that -- you know, just blatant trying to get this.

MR. MALACREA: "I will work for that much less".

PRESIDENT GEORGE: Sure, and I don't know there is anything we can do about it, Cash, but I agree it is terrible.

MR. BIRDWELL: Well, I think a thing like that should be brought up before the Ethics Committee.

For example, if I say that Bill Chambers looked terrible on television, that likewise becomes a breach of ethics.

I think that a statement like that is also damaging.

Do you realize what it involves if you get a trainer fired, both in relation to him and his family?

You are talking about the ensuing trauma now.

MR. WALL: Do you want a testimonial?

MR. CHAMBERS: I just wonder, rather than getting a letter, say, from the General Manager, owner or something like that, why cannot we take the word of a member, if he puts it in writing or something like this.

I don't really know how we can find out.

MR. MALACREA: On the other hand, you just cannot always assume that the member is telling the truth.

MR. BIRDWELL: That is right.

MR. MALACREA: I have a case coming up right now where a member is saying one thing and on that basis,

if I assume he is right, then everybody else is wrong.

MR. BIRDWELL: However, I am merely saying that this is one of the things I feel is blatantly going on and I would imagine you could talk to most people in professional sports and find this happens every year because everyone thinks that is utopia.

PRESIDENT GEORGE: Yes.

I would guess, on the other hand, that the General Manager of a professional team gets up to twenty of those letters a year -- "do you have any openings?"

MR. BIRDWELL: Well, if he gets the letters like I used to get the letters, handed to me, why don't we do something about this?

MR. CHAMBERS: There are times when we get letters from people writing wanting to send in resumes and asking if you have an opening for a job. However, sometimes a guy, while he may hear there is a job opening and write in, this may not be the case.

What are we going to do with him under those circumstances -- is this also a breach of ethics?

MR. MALACREA: To a lot of guys during the month of June, it is a blanket type of thing.

PRESIDENT GEORGE: It definitely comes from the graduate students.

MR. LEE: However, to my way of thinking, it is more of an inquiry.

MR. BIRDWELL: Perhaps we can put that in.

MR. LEE: With regard to the matter that Cash brought up, I know I had a couple of members in the District approach me at the end of the football season indicating they wanted to know the procedure at a school where there was a coaching change taking place,

-- how do you go about checking to see if there is a training job there?

I, in turn, told them that I thought that it would be unethical for them to write to the Athletic Director to check on this and I told them the best way I felt about doing it was that I would call somebody in that town to see what was going on. However, my own feeling is like Cash said, it is an unethical thing to do.

PRESIDENT GEORGE: Of course, I never thought of it seriously until I think that now, in June, these letters come out on a wholesale basis from the graduate students and I don't see anything wrong with that.

I don't know why.

I know, for example, we get a number of them from graduate students asking whether or not we have openings at our school.

MR. LEE: However, that is an entirely different situation.

When I hear about it most frequently is when a coaching change takes place.

They come up and say, "you know, when you were the Assistant, we were on the staff together in 1963 and I want to be loyal to you".

However, that coach may be coming into a situation where he does not even know the trainer, know all of a sudden that this other guy is talking about loyalty and old friendship and this creates feelings in his mind. He says, for example, "well, in this new job, I have to surround myself with loyal troops".

Now, up to that point, he may not even have considered making a change until the individual there put the loyalty bug in his ear.

PRESIDENT GEORGE: Now, gentlemen, if something were to be said in the Code of Ethics, what would you like to be said?

That is what I would like to know -- what you would like essentially to be said.

Let's get it down to specifics because I don't think that the letters coming in during the month of June are really unethical.

MR. DAVIS: They are merely letters of inquiry.

MR. LEE: However, I think there is something to what Cash has been saying.

PRESIDENT GEORGE: We have discussed this, by the way, on the Board a number of times.

MR. LEE: However, there is a difference between a letter of inquiry and a letter of application.

There is definitely a difference between the two.

Apparently what was reaching you was a letter of application, is that right?

MR. BIRDWELL: That did not reach me. As a matter of fact, the guy walked up to me and said "I hear they are going to fire one of you and I hope it is not you".

MR. LEE: All the letters you got concerned that?

MR. BIRDWELL: Yes, they were letters of application.

MR. LEE: Well, at least to my way of thinking, there is a lot of difference in relation to that.

MR. DAVIS: Fred just brought up an interesting point and that is how does HEW fit into this because when there is a job available, it has to be advertised.

MR. BIRDWELL: That is right.

MR. HOOVER: There are, for example, a minimum of some 30-odd letters that have to be sent out and then you have to be ready to stand by.

MR. BIRDWELL: However, that concerns the situation where a job opening is actually available. However, I am talking about prior to the opening -- prior to the season opening.

PRESIDENT GEORGE: Well, if you were to make a motion with regard to this matter and the Code of Ethics, what would you like to say?

As I say, we have previously talked about this many times and we all agree it is terrible and yet we have never been able to come up with something that would sound great.

Billy, I know, for example, we have talked to you about this a couple of times and we have never really been able to come up with something simply because of the students and people just sending out 50 letters asking if there is a job opening at, for example, Brown University. Here I must get at least 15 of these a year.

MR. CHAMBERS: However, as has been indicated, there is a difference between a letter of inquiry and actually applying and coming in and asking for the job, you know. Of course, it is a real thin line.

PRESIDENT GEORGE: On the other hand, how do you separate it?

Of course, you can say "if you actively seek

the displacement of a trainer from his position", well, something like that would be a breach of ethics.

MR. JORDAN: If a person actively pursues a position of a fellow trainer, he would be in violation of the NATA Code of Ethics.

MR. CHAMBERS: There should be something in there about a letter of displacement.

MR. BIRDWELL: I think that is a good point to make to HEW.

MR. MELIN: For example, I don't think there is a statement to the effect they have to have 30 letters. In other words, you have to advertise, you have to have letters of inquiry but the way to get around that is, of course, they send all of that stuff out and they have already decided who is going to be the coach.

MR. HOOVER: However, they can come back and challenge you as to why you did not listen or interview a certain individual.

MR. BIRDWELL: On the other hand, all of those hired have to be hired after the date that the letter went out.

MR. MELIN: On the other hand, as I tried to indicate, there are a number of ways of getting around that.

MR. BIRDWELL: Well, I don't know.

MR. HOOVER: I had one from an individual at a military academy, who said "I am getting out of the Service, would you have a position open on your staff?"

Of course, he is just making an inquiry.

PRESIDENT GEORGE: You know, I did not even think of that -- individuals getting out of the Armed

Forces.

Do you have something to write?

If you do, would you have it for June if you don't have it now? Something we could perhaps read?

MR. CHAMBERS: A suggestion rather than have Board action, something like this, wherein Cash, for example, can put it down in writing and send it to Tow as Chairman of our Committee and then we would get together at Detroit, discuss it as a Committee, rather than trying to fool around with it at this time.

PRESIDENT GEORGE: Yes, and then you can come back to us.

What we would really like to do is to get this -- and you have had it since June to study -- approved, this Code of Ethics.

Would anyone like to make that motion?

MR. SANDIFER: With inclusion of Section No. 7?

PRESIDENT GEORGE: Yes.

It would be with inclusion of Section No. 7, yes.

Is there a motion?

MR. CHAMBERS: I would so move.

MR. FLENTJE: To do what?

PRESIDENT GEORGE: To have this become the Code of Ethics of the NATA -- have this be the revised Code of Ethics and the date on it will be June 11, 1977.

MR. FLENTJE: Well, I have some questions

about it. However, perhaps a motion would be in order, so that we do have something to discuss.

PRESIDENT GEORGE: We have a motion from District No. 9. Is there a second?

It is seconded by District No. 8.

Now, is there any more discussion?

Let the record indicate it was seconded by District 10.

MR. FLENTJE: Is this Code of Ethics for the organization or the profession?

PRESIDENT GEORGE: I don't see the difference, Bill.

MR. CHAMBERS: In other words, it is a Code of Ethics for NATA members.

MR. FLENTJE: How about the non-member trainer?

PRESIDENT GEORGE: There isn't anything we can do about that guy.

MR. FLENTJE: Then it isn't for the profession -- it is for the organization.

PRESIDENT GEORGE: That is what it says in the Code of Ethics.

MR. FLENTJE: Up here (indicating), but then going down here (further indicating).

MR. DAVIS: In the second paragraph we talk about members of the athletic training profession. We are talking about ourselves as being the profession and that is what it boils down to.

You are making recognition of people who are

not a member.

PRESIDENT GEORGE: Let me say, Billy, that to me, the only professional trainers are those in the Association.

MR. FLENTJE: However, not according to some of your state laws.

MR. DAVIS: No, they would not be.

PRESIDENT GEORGE: That has nothing to do with it. We like to think this is us.

MR. CHAMBERS: Yes, this is us.

MR. DAVIS: We are talking about "within".

MR. CHAMBERS: That is right, this is us.

PRESIDENT GEORGE: There is nothing we can do about a non-member.

MR. CHAMBERS: However, if we get state licensure and the guy is licensed and does not belong to the NATA, then the state is going to cover him.

MR. DAVIS: This is the same Code of Ethics for Pennsylvania anyway.

PRESIDENT GEORGE: In two instances we wrote to the Commissioner of the Hockey League one year remarking on comments that were made by a trainer who was not a member of the Association and we let him know he was not a member of the Association. He wrote to us complaining about all of what the trainer was doing.

Another one was passing himself off as being "certified" and he actually was not -- he was not even a member of the Association -- and so we wrote to the school director.

MR. DAVIS: We had a baseball situation last

year in relation to minor league baseball where that individual was also not a member.

MR. MALACREA: I have a similar situation in my district, where somebody was claiming he was certified but, really, he was not.

Now, suppose nobody from that Institution asks me if he is a certified trainer -- is it our right to go in for example, and initiate dialogue?

PRESIDENT GEORGE: Well, my original question would be -- how did you first find out about it.

MR. MALACREA: From a member.

PRESIDENT GEORGE: A member of the Association?

MR. MALACREA: Correct.

PRESIDENT GEORGE: Then it is up to you to look into it, Dick.

MR. BIRDWELL: In that case, what did he do, write to you?

MR. MALACREA: It was a non-member.

PRESIDENT GEORGE: A non-member?

MR. MALACREA: Yes.

MR. CHAMBERS: Then what you have to do is advise the Athletic Director he is not a member and is not certified.

MR. BIRDWELL: Wait a moment, that is not his job.

MR. DAVIS: However, it could be his job.

PRESIDENT GEORGE: Wait a moment, who is not

a member, the man whom the complaint is not against?

MR. MALACREA: Actually, the man who the complaint is against. He is saying, for example, he is a certified trainer and is not even a member of the Association.

PRESIDENT GEORGE: Then, of course, there is nothing that we can do.

MR. MALACREA: He is working part-time at the high school level.

You say there is nothing I can do? All I can do is check documentation for the time that the school administrator asks me about.

PRESIDENT GEORGE: There is nothing you can do.

MR. BIRDWELL: Now, as to procedure, we pass that information on to you or to Tow first?

PRESIDENT GEORGE: The recommendation goes to Tow.

Okay, anymore discussion on this question?

All in favor of the motion? Opposed.

The vote was eight to nothing with two abstaining.

MR. FLENTJE: Here again it is a nit-picking process but we have in here "to represent the NATA". However, if he doesn't want to represent him, can he go ahead and see his name being submitted directly?

PRESIDENT GEORGE: Probably so, Bill, probably so.

MR. FLENTJE: Then he would not be in

violation of our Code of Ethics if he doesn't say "I want to represent the NATA", he just says "I want to go".

MR. DAVIS: He says, "I just want to represent myself"?

MR. FLENTJE: Yes.

MR. CHAMBERS: We spent a lot of time on this right here.

MR. FLENTJE: I am sure you did.

MR. CHAMBERS: It is really a real tough section because of the fact of what happened in Montreal.

You are right there -- what are we going to do -- and so, mainly, our thought was this is in there and, you know, maybe we deter somebody from going off on their own. There isn't a whole heck of a lot we can do about it if they call a guy and say "we want you to go" and we have not nominated him.

For example, if he wants to talk to one of his buddies, a coach, to get him there, then I don't know what we can do to him.

Now, maybe we may eliminate one or two people not going through channels and that is it.

PRESIDENT GEORGE: For clarification, that particular statement was put in to keep people from going to another association meeting and speaking as if they were representing our Association. That is what this particular phrase was aimed at when it was put in.

MR. FLENTJE: Okay.

Now, in Section No. 5 it says "it is unethical to reproduce in written form" but would it not be better to have this "in any form"?

MR. CHAMBERS: Well, we also talked about

this, Bill, again, about the written form, because people are going to say, you know, "what was the test like", and they say, "well, you know, we had 150 of this and then they ask you to do this or that".

Well, they don't do the same thing everytime in a certification examination and so people just in talking to one another usually know they are going to have all kinds of breaches of the Code of Ethics right there. This is why we put in there "in written form", for example, where somebody would sit down and say "here were 15 of the questions I got, let me write them out". When they do that, they are then in violation of the Code of Ethics.

Now, if you are just in conversation, then you know yourself that there are going to be people that have taken the examination recently and these people are going to be asked what it was like, what was on the examination, what they are asked.

Now, we are not a West Point, Air Force Academy or anything like that, where we have an honor system, and so that is the reason we put the "written" in there.

PRESIDENT GEORGE: Although, now, when they take the examination, they sign a form that basically involves the honor system and says that they realize it is a breach of the Code of Ethics to reveal what they have taken. That is a particular statement they sign when they take the examination.

MR. CHAMBERS: For instance, in our place just last year, our gal trainer took the examination and she came back when asked as to how she did, she said "well, there was a lot on there that I did not study" and then she just volunteered information. In other words, when she was talking to me, she was telling me about how tough an examination it was and not that I was to pass the information on or anything.

PRESIDENT GEORGE: That was really put in

again because of the situation down in one district, for example, where they reproduced 100 questions. This was a couple of years ago.

Now, is there further question or more discussion on the Code?

Okay, I believe there is a motion and a second -- District 9 and seconded by 10 -- to accept the Code as written, with the addition of Section No. 7 part I to Article I.

All in favor of the Code? Anybody opposed? Are there any abstentions?

The vote is carried by 10-0.

Now, District No. 6 has some questions about the Code and so why don't we bring it up now while we are talking about it.

This has to do with item 58 on the agenda.

MR. BIRDWELL: We just wanted to know what the results were when Tow came in last year?

MR. DAVIS: In connection with the case discussed last year, Tow wrote a letter to the individual member, with a copy to the Athletic Director of the school. That is the only case that the Ethics Committee has ever acted on.

MR. BIRDWELL: That was the hockey incident?

MR. DAVIS: That is right.

MR. BIRDWELL: And now, when he came back, we brought up the fact that two members had endorsed something and used the NATA and I asked Tow to follow up on that and he said he would and we wanted to know.

MR. DAVIS: Which cases were they?

MR. FLENTJE: I think Dick Hoover was on one of them.

MR. BIRDWELL: It was Dick Hoover and Bill Miller.

When I got back to Texas after the Convention, in the June issue of Physicians in Sports Medicine, which hit the press before we gave anybody the right to endorse it, it was repeated in a national magazine, of which I have made a copy for everyone to see, same school -- Northwestern University Medical School.

MR. LEE: I remember us talking about that one.

MR. BIRDWELL: I brought it up.

PRESIDENT GEORGE: Here is what the Board directed the Ethics Committee to do. If it was different, then I blew it, but we asked them to change certain national team trainer and delete part of the last sentence in this section that "and will not accept such assignment and such responsibility without NATA approval". That was No. 1.

No. 2, we tabled approval of the proposed Code until it could be studied by the Board and voted upon at the next Board meeting, which it was.

No. 3, the President of NATA will send a letter to Gary Smith notifying him he has not made a breach of the Code of Ethics nor can we condone his actions. I also sent a copy to his immediate supervisors, the head trainer and the athletic director of that school.

No. 4, the Chairman of the Ethics Committee should notify the Chairman of the Professional Education Committee to remove NATA from his endorsement of the book on Athletic Training.

Remember, Bud was endorsing that book. That

is all we as a Board, I officially was notified to do.

If there was something else, we will get it out of the minutes and, on that basis, I then blew it.

MR. BIRDWELL: For example, are you satisfied that what is fair for one is fair for all?

PRESIDENT GEORGE: Okay, what was that?

MR. MALACREA: He was supposed to withdraw his NATA approval of Northwestern Sports Medicine. However, wasn't it supposed to be after the next printing of the brochure?

PRESIDENT GEORGE: That is right.

MR. MELIN: Yes, that is right.

MR. DAVIS: It is the same thing we did.

PRESIDENT GEORGE: Wait a moment, we have approved that school.

MR. WALL: In that little brochure, it did not say "NATA", it wasn't worded "NATA". It was some wording very close to it but not the actual wording that way.

MR. DAVIS: We did the same thing with Eddie Lane one year. There was a brochure that he had and which was to be corrected at the next printing.

MR. BIRDWELL: However, at the printing it was not.

PRESIDENT GEORGE: We approved it at the last Board meeting.

MR. BIRDWELL: But it was brought up at the District Meeting and it came back because whether it is endorsed later or not, at the time of the printing,

those two gentlemen took it upon themselves to go ahead and release the information. It was endorsed, where they do not have the power to do that.

I said that if we were going to censor young trainers that, likewise, we said that what was fair for one was fair for all.

Now, I am not saying anything except that they violated something by endorsing something before the Board approved it and I asked them to investigate it.

PRESIDENT GEORGE: Let me ask you, Bill, did your Committee consider that?

MR. CHAMBERS: I do not have any correspondence on this particular case.

Now, we did have two other violations but not this one.

MR. DAVIS: I believe the reason it was not investigated was because it was approved.

MR. CHAMBERS: We did not see this particular one, Cash.

The Ethics Committee has not seen this particular one.

PRESIDENT GEORGE: What is the date on this -- June, 1976?

MR. BIRDWELL: That is right.

PRESIDENT GEORGE: That is when we approved that.

MR. BIRDWELL: This was before we went to Boston.

MR. WHITE: Also, I am sure this was written

by a reporter and the reporter, in turn, did not submit his copy for approval.

MR. CHAMBERS: How is he going to get the information?

MR. WHITE: There is a technicality involved there.

MR. BIRDWELL: I hate to throw this up to people but it is just like in our District, when they had a situation there concerning two old timers and they found loopholes and technicalities to defend these men. However, what I say is that is what is fair for one is fair for all.

PRESIDENT GEORGE: When you say "two old timers", who do you mean?

MR. BIRDWELL: Bud Miller and Dick Hoover.

PRESIDENT GEORGE: Well, we sent a letter to Bud. If we are going to protect anybody, we are going to protect Bud. We notified him.

MR. BIRDWELL: That is right.

MR. MALACREA: It seems to me this is not a defense. As a matter of fact, this would have been set in type and perhaps printed long before we made our ruling.

MR. BIRDWELL: That is what I am saying -- before we endorsed it.

MR. MALACREA: That was unethical, yes.

The endorsement, we felt, was unethical but there would not have been time to pull the printing out and that is my point.

MR. BIRDWELL: True, true.

MR. MALACREA: Probably nobody was thinking about pulling it out.

MR. BIRDWELL: True.

All I am asking about is as to what happened.

PRESIDENT GEORGE: Well, as to what happened, Bud received a letter, got notified by Tow to remove his name from that endorsement and, insofar as I know, it has been done.

I have not heard any more on it.

MR. BIRDWELL: Let me ask you something.

PRESIDENT GEORGE: On this particular thing, I did not instruct Tow to do anything in my official letter that I sent out. It may have been a mistake and I will go back and check the minutes of the Board, but I thought we as a Board decided not to do anything because we approved the program and at this time we had not seen this.

MR. BIRDWELL: However, the brochure was thrown out to us.

PRESIDENT GEORGE: Yes it was.

MR. LEE: What I can remember from the June Board Meeting is that everybody felt that this was premature that they did that, because it was obvious that they had done it a long time before the Board Meeting because that thing had been printed up in the spring.

However, it was also between our first Board Meeting on Thursday night and by the time we met on Tuesday again, that the program had been approved.

On the other hand, it was a definite violation because they were just supposing we were going to

approve it anyway and had taken it and already printed it and sent it out, is that correct?

MR. DAVIS: Yes.

The best thing to do in order to remedy the problem or alleviate the problem in any way is request Tow write the individuals a letter and tell them to make sure it does not happen again.

MR. MELIN: Tow only makes recommendations.

MR. BIRDWELL: On the other hand, if we ignore this and the same thing happens again to another member not so well known and he says "wait a minute, two of your buddies did not get censored", then what happens.

MR. CHAMBERS: I think that is a good point and I think we need to have something on record.

I agree with Cash.

MR. FLENTJE: I sure do.

PRESIDENT GEORGE: Well, would you like me to write Dick Hoover a letter indicating what he did was wrong?

MR. BIRDWELL: You were told whichever way is correct.

PRESIDENT GEORGE: We have two choices on which to proceed.

I can either write a letter right now, at the Board's instruction, telling Dick Hoover what he did was wrong, or we cannot condone his actions, which is similar to what we did in connection with Bud Miller or we can refer the case to the Ethics Committee and ask them to come to the Board with a recommendation.

MR. DAVIS: Write him a letter, the same as

you did to Bud.

MR. BIRDWELL: In the end, it is going to be the same.

MR. DAVIS: If you want to prolong it, send it to Tow; if you want to do it, do it now.

MR. FLENTJE: Do it now because we are supposed to approve that thing again this time.

MR. SANDIFER: Did Tow recommend an action?

MR. DAVIS: Tow did not recommend an action on it because there was a typographical error in it.

MR. MELIN: Theoretically, the Board approves the recommendations of the Ethics Committee.

PRESIDENT GEORGE: What we did is that we had to write the letter to Bud. Paul notified Bud Miller, not me.

In other words, we did not consider it a breach of ethics but we had to take care of it through his committee, telling Bud to remove his name.

MR. BIRDWELL: Okay, that was on endorsement of the book?

PRESIDENT GEORGE: Yes.

MR. BIRDWELL: Their concern was, at this school or clinic, whatever you want to call it, is, in the future, can people go ahead, and this is how they brought it up to me, if no action is taken, can someone go ahead and print up a brochure for the clinic or trainers' school or whatever you want to call it? Say we endorse it -- print it up, send it out, get applicants and get the students and then come to us in June and say "will you endorse this?"

PRESIDENT GEORGE: Well, to me, they cannot

do that but that is what happened.

Okay now, so what is our next step? Should we send it to Tow or take care of it ourselves?

MR. MELIN: The Ethics Committee sends a letting indicating their decision to the accused and to the Board recommending the action but the action does not become final until the Board approves it and it isn't very clear in there but, I think, is in the previous one but, anyway, the Board of Directors, through the Director in Residence, should indicate the approval of the Board of the recommendation of the Ethics Committee and then the decision of the Board of Directors is final insofar as the action is concerned.

Now, there wasn't any action in this case. It really was different than a real investigation because of the timing of some of the events.

MR. CHAMBERS: Can we do this so as to pacify our Bylaws here -- Frank, you write Tow a letter about what we have discussed here and just tell him and then maybe have him send out a memo to all the Committee members and we can write our suggestions and recommendations back to Tow.

Of course, it is going to draw it out but what are we really trying to do here?

MR. DAVIS: We have to answer District No. 6.

MR. CHAMBERS: That is right.

MR. DAVIS: And Cash, in turn, has to give an answer to his members.

MR. CHAMBERS: They have a complaint or concern, whatever you want to call it, and we have to take care of it, and, also, we have to do it like we are going to treat everybody equally.

MR. BIRDWELL: With regard to the clinic down in Texas, we have one next month. Now, they really have a lot of clinics there and they are good but what they said is that if some guy goes ahead and puts an endorsement on it and plants the layer, he has done wrong.

MR. MALACREA: It states clearly here, in the last sentence under Section 2 that the NATA name, logo, trademark and/or insignia may not be used in any testimonials or endorsement by individual members or groups of members of the Association.

PRESIDENT GEORGE: We do allow them to endorse short-term courses.

MR. SANDIFER: Without permission?

PRESIDENT GEORGE: No, never. They must fill out forms.

MR. DAVIS: That comes under the Education Committee.

MR. CHAMBERS: I think Frank ought to write to Tow and let him know what we discussed, let him take it from there.

If we want to act on it with the Committee members, he would have to report back to us and we would handle it just as any other case.

MR. JORDAN: Should we not, as Directors, make mention of this in our newsletters to the districts?

PRESIDENT GEORGE: Not until it has been decided.

MR. DAVIS: No. Anything regarding the ethics of a particular case is in Executive Session.

MR. JORDAN: Well, I am not talking about

that -- I am talking about general reinforcement to the membership to make sure that they are not doing anything in the area of an educational program or whatever that would be in violation of our code.

PRESIDENT GEORGE: And use "NATA endorsed".

MR. BIRDWELL: Prior to okay of the Board?

PRESIDENT GEORGE: Right, that would be okay.

MR. JORDAN: We should reach the entire membership. I would notify my district, as each other person would, and then I think it would be pretty clear to anyone from this point on that this is not going to be condoned by the Committee or the Board.

PRESIDENT GEORGE: Okay, so far as I know then, I am writing a letter to Tow asking him to investigate the use of NATA endorsement in connection with the Western Program?

MR. BIRDWELL: Yes and prior to Board approval.

PRESIDENT GEORGE: Prior to Board approval in June of 1976, is that okay with everybody?

... General assent was indicated at this point ...

PRESIDENT GEORGE: Now, to be fair, this is not the way we did it with Bud Miller.

In connection with him, we told Tow what to do. We said, "write a letter to Bud and notify him and tell him he cannot endorse that with the NATA name".

Now, is that what we want to do?

MR. DAVIS: Do the same thing.

MR. CHAMBERS: Yes, do the same thing.

PRESIDENT GEORGE: And so I should write to Tow and tell him what? Should I tell him that Dick Hoover did something wrong?

MR. CHAMBERS: Yes. He was in violation of the Code.

PRESIDENT GEORGE: That is it?

MR. CHAMBERS: Let him know we are not recommending any reprimand or anything but we want him to know he violated the Code.

MR. DAVIS: And to be cautious in the future.

MR. BIRDWELL: Get Board approval before he prints his brochure.

MR. WHITE: I recall when Dick came in, talked to us and apologized.

MR. BIRDWELL: However, my entire district, as well as yours, they are not sitting in on that Board meeting, were not sitting there when he did that and I understand, you know, how they felt, especially since Bud Miller as Chairman of the Committee endorsed it, like it would be passed and rightfully so, if it is good.

MR. WHITE: However, this is different.

MR. MALACREA: An interesting aside.

Just a couple of months before our meeting, he also attended the American Academy of Pediatrics Meeting, at which time he was talking about the endorsement of this program, and I didn't know it was not endorsed and I was at that meeting. These are all people in the profession of medicine -- pediatrics, etc.

PRESIDENT GEORGE: I think I now have it.

I am going to write a letter to Tow telling him to contact Hoover and let him know he violated the Code by using NATA approval prior to June, 1976.

MR. BIRDWELL: That is all there was in relation to item 58.

MR. MALACREA: Would you like me to mention the one I have or should I let that slide for now?

PRESIDENT GEORGE: Do you have a full case -- are you ready to present a full case?

MR. MALACREA: No, I would like to get his letter first.

PRESIDENT GEORGE: Well, when we have got a full case, then I think you should present it.

MR. MALACREA: I think it is closed and there is no doubt in my mind.

PRESIDENT GEORGE: In other words, you are waiting for a response from the man who has been accused, is that right?

MR. MALACREA: Of our telephone conversation, correct.

PRESIDENT GEORGE: Do we want that now?

MR. DAVIS: Which one?

PRESIDENT GEORGE: The individual in New Jersey.

MR. DAVIS: Has he got a full case?

PRESIDENT GEORGE: Are you ready to present everything you have?

MR. DAVIS: You don't have a full case, do

you?

MR. MALACREA: I think there are two other things that are important -- his rebuttal --

MR. DAVIS: Don't discuss it then.

MR. MELIN: He sends that to you and you, in turn, send it to Tow.

PRESIDENT GEORGE: We are now down to item 5 on the agenda, Grants and Scholarships.

Now, first of all, I would like to say that not very many members responded to Pinky's request last year for the Dollar-A-Month Club he wanted, or any other way. He really did not raise as much money as he was hoping he would.

I know personally what I did -- I am giving to too many places. I know how it is. I have since stopped a lot of this. I give now to the NATA Scholarship Fund and, of course, I would like to have you encourage many of your members to do the same thing.

A request will come up in February, next month.

MR. JORDAN: Is there any possibility of designating a place on the registration form of the National Convention or a dollar or two to such a fund or whatever, like we do for the insurance thing or something like this?

MR. HOOVER: Let me say that the response to that was very good.

MR. JORDAN: At the particular time you are going to the convention for money, would that not be an appropriate place to ask for something?

PRESIDENT GEORGE: Especially when it shows

up as registration back at your school.

MR. MALACREA: For example, at a table as they go through the line, perhaps somebody could be there to handle that.

MR. JORDAN: Perhaps in connection with pre-registration or the whole thing.

MR. MALACREA: In other words, perhaps have a big plastic box marked Grants and Scholarships or something like that and then, as they go through the line, they can pull a dollar or two out of their pocket and put it in there.

MR. JORDAN: Well, the registration form that you showed us today had a place in there for insurance.

Now, is there any reason why we could not also put that on there?

You know, it is the same as this IRS thing, the giving of a dollar, for example, toward the paying of your particular political party.

PRESIDENT GEORGE: It certainly sounds like a good idea.

MR. JORDAN: At that particular time I did give a dollar but if they ask me about it four years from now, maybe I will not.

PRESIDENT GEORGE: How does anybody feel about that.

Do you want that to go on the convention registration form?

You know, when you get your receipt back, it shows as "registration".

MR. DAVIS: No, it doesn't -- it shows what

it goes for. However, what if you don't want to give it?

PRESIDENT GEORGE: Then you just don't give it.

MR. DAVIS: All right, it is printed on your registration form.

PRESIDENT GEORGE: However, whatever money is spent down here would be involved in one total. He would be getting it back as one item.

MR. DAVIS: However, it is all spelled out right in there.

MR. WHITE: You don't turn that one in, do you?

PRESIDENT GEORGE: Well, you show the receipt to your Athletic Director.

MR. JORDAN: Well, I think this might be a way, at this particular time, wherein you might pick up a much larger sum of money.

Pinky, for example, wrote me a letter in the middle of the year and it is still sitting on my desk.

I had forgotten about it.

However, at registration time it is there before you -- it is either a buck, two bucks, \$5 or whatever. You either do or you don't. It is not, in turn, something you lay on the corner of your desk and forget about.

PRESIDENT GEORGE: Well, fellows, should we put down a specific amount?

MR. JORDAN: What was he asking for before?

PRESIDENT GEORGE: A dollar per month.

MR. JORDAN: You know, I think if you go to a high figure, your response isn't going to be good. Therefore, I would suggest you keep it low -- a couple of bucks or something like that.

MR. CHAMBERS: I think it is a good idea.

PRESIDENT GEORGE: How does anybody else feel?

MR. LEE: My feeling would be to leave it open.

PRESIDENT GEORGE: In other words, it would be your choice -- you can do it or not.

MR. CHAMBERS: On the other hand, don't you think the power of suggestion would be better than leaving it open -- instead of saying "contribution to the Scholarship Fund", leave it blank and if he has \$2 for example, he can put it into the box and total it up at the bottom.

MR. JORDAN: Put down X number of dollars.

PRESIDENT GEORGE: Does somebody want to make a motion?

MR. JORDAN: I would like to move that we add the NATA Scholarship Fund to the registration material in the amount of \$2.

MR. WHITE: Is that for just June?

PRESIDENT GEORGE: Yes.

MR. JORDAN: Has that already gone to press?

... Cries of "no" ...

MR. JORDAN: So it is not too late to add it this year.

PRESIDENT GEORGE: Is there a second to the motion?

MR. CHAMBERS: I will second the motion.

MR. BIRDWELL: Isn't the scholarship money deductible from your income tax?

MR. CHAMBERS: Well, two bucks?

MR. DAVIS: Well, if a guy doesn't want to give, you are not going to force him to give \$2 at registration time.

PRESIDENT GEORGE: There is a motion by District No. 1, seconded by District No. 2. Is there anymore discussion on that.

MR. CHAMBERS: I have one question.

Now, we fill this thing out and we check the box for \$2. We are reimbursed by NATA for our expenses now?

PRESIDENT GEORGE: Yes.

However, not Board members. You guys send in a separate check.

MR. MALACREA: Can we amend the motion?

MR. DAVIS: I would suggest you leave it off.

MR. MALACREA: That this appeal would be more appropriately placed on the dues thing as a voluntary contribution.

PRESIDENT GEORGE: That is what we talked about originally.

MR. LEE: It did not come this year, though.

PRESIDENT GEORGE: It did not come. That is what it was supposed to be, Dick.

MR. JORDAN: I think that was turned down at the time.

I think the chances of getting that money are better at convention time than, for example whenever the dues might come in.

For example, when you come to convention, you have all kinds of beer money with you and so what is \$2. That is one drink, okay?

MR. MELIN: As I understand it, Dick has proposed an amendment to the motion but as yet, there has been no second.

Is it going to die for lack of a second?

MR. CHAMBERS: I will second it.

PRESIDENT GEORGE: Well, okay.

We have two things before us.

We have had a motion to have this on the registration form and then we have, I believe, another motion, as I understand it, to put it on the dues application.

MR. CHAMBERS: I seconded the motion with regard to registration.

PRESIDENT GEORGE: Did anybody second the dues?

MR. FLENTJE: As I understand it, there has been no second to the amendment.

PRESIDENT GEORGE: Is there a second to the amendment? No? So that dies. Therefore, it is not

going to be done in connection with the dues.

As I said, that is what we originally decided upon as a Board -- that it would be sent with the dues.

However, now we are going to put it with the registration form and, gentlemen, do you think that is a good idea?

MR. DAVIS: I don't think it is a good idea to put it there because I don't like to mix the two, one reason being that I can see that everything Fred gets, Fred keeps -- everything that comes in from short-term courses, anything coming back to Fred goes back to the convention and so you are going to have to make a separate item here.

However, that is no big deal.

PRESIDENT GEORGE: Is there any more discussion on that.

Let's vote.

All those in favor of putting it on the form hold up your hands.

The motion is that nine in favor and one against. Let the record indicate that District No. 6 was against.

Well, we will see how it goes this year, plus the fact that Pinky is going to send a letter out to the membership and that is probably already gone.

Now, okay.

Another thing in relation to Grants and Scholarships is the Posthumous award in relation to the President's Challenge Cup.

I believe we discussed this quite at length

at the last Board meeting. You have my letter and you also have Clint Thompson's letters.

Do we want to give that award posthumously?

MR. WHITE: I would like to speak to that.

PRESIDENT GEORGE: Sure.

MR. WHITE: Because it is for a specific situation and because of the situation, had I had a clear head when I was thinking in terms of the doctor, I would not have eliminated the possibility of him getting it.

He was an intellectual individual who had been with us since the very beginning and it is just a natural for him to have it. Now, historically, there have not been many of his kind. Well, at least I cannot think of anybody but then maybe there are some other Districts that have the same kind of situation.

Historically, however, I don't think the opportunity for this kind of person is going to come up again and I really felt bad about having voted to close the door on the opportunity of him getting it, especially after I was confronted with it.

He has just served NATA very faithfully for many years, was very active in District No. 4 and I really did feel bad about closing the door on this.

MR. DAVIS: Do you have anything else, Bob?

MR. WHITE: No.

MR. DAVIS: After the letters, of course, have circulated from Clint to Pinky, to Frank, etc., Pinky called me one day and he apparently, as Chairman, is opposed to it being submitted this way.

He said that Dr. Currick was well known,

well respected and liked in District No. 4 as Bob just indicated but, on the national level, there were others. As a matter of fact, even if the man were living, he felt there were others to receive the award over him and he cited several examples.

PRESIDENT GEORGE: Well let us not talk about specific individuals -- let us talk about the general concept involved here.

In other words, do we want to give this award posthumously?

MR. WHITE: I would like to, just because of this particular doctor in general.

MR. DAVIS: I think, on the other hand, you are better off talking about the award in general, leaving off all names, personnel, etc.

MR. JORDAN: Is the idea of this to continue on with a sum of money.

MR. DAVIS: We don't know if the award will even be given this year and I would say right now there is about a 10 to 90 chance it will not.

PRESIDENT GEORGE: Because that company is going out of business, correct?

If so, why are we wasting our time talking about it?

MR. JORDAN: Wait a minute now, I am under the impression that it is going to be given this year.

MR. DAVIS: We do have to go on the assumption it is going to be given right at the present time in our discussion.

PRESIDENT GEORGE: In talking with Pinky, is that what makes you say that?

MR. JORDAN: Well, I guess I had better not say any more than that.

However, I am under the impression that it is going to be given this year.

MR. DAVIS: On the other hand, if you know something we don't know, please let us in on it.

MR. JORDAN: What was told me was told to me in confidence and I think that at this point nothing more need be said.

However, I am under the impression it is going to be given this year.

PRESIDENT GEORGE: Okay, let's talk about whether we should, as a Board, consider giving it posthumously.

MR. JORDAN: I think the question I would like to now ask Frank is this -- that is, is the idea of the award to give it to somebody who is going to continue with some sort of research or project he is doing, particularly with the monetary award that goes with it?

PRESIDENT GEORGE: That is stated in the purposes of the award, yes.

MR. JORDAN: Therefore, this would be one of the drawbacks of giving it to someone posthumously.

PRESIDENT GEORGE: I would think so, yes.

However, there is no reason that the money could not be handled in exactly the way Dr. Hanley did it -- give it to Athletic Training -- a department of his school.

MR. JORDAN: However, there is no stipulation that is going to happen?

PRESIDENT GEORGE: None at all.

MR. JORDAN: Well, again, I am sure that the doctor's wife, probably would have done a similar thing but there is no way that anyone would have of knowing that.

PRESIDENT GEORGE: Would anybody else like to speak in favor of giving it posthumously?

Bob, would you like to speak in favor of giving it posthumously on a general basis, not for a particular man -- as to some ideas as to why it may be a good idea?

MR. WHITE: I can only talk about it in respect to this particular individual.

MR. DAVIS: Then this should all go back to the Committee for decision, the Grants and Scholarship Committee.

PRESIDENT GEORGE: Although, of course, a member of the Board can make a motion, if his District wishes him to make a motion, that the President's Challenge Cup be awarded posthumously and we as a Board can decide either yes or no.

We have a recommendation from the Grants and Scholarships Committee not to do it.

Do you want to make a motion?

MR. WHITE: I would like to make that motion, merely in order to get it on the floor.

PRESIDENT GEORGE: There is a motion to award the President's Challenge Cup Award posthumously. The motion is made by District 4. Is there a second?

If not, the motion dies for lack of a second.

Let's get on with it.

I don't think there is anything else from Pinky other than if you see Del Humphrey, please don't thank him like I did, like Dick did or like one or two others did, for the \$500 scholarship, because he does not know about it yet. It is going to be a surprise in June.

MR. MALACREA: In other words, we would encourage you to read the handouts more carefully.

PRESIDENT GEORGE: His son gave us the money.

Now, Pinky did not say to keep it a secret but Bob, in one of the letters, said that.

Other than that, Pinky is continuing to work.

He got the tractor people, whatever that was, and then we have been promised another ten for next year.

MR. MALACREA: I talked to J&J which, as you know, has withdrawn a lot of its support for entertainment functions and, of course, as you probably know, they dissolved their Athletic Division and have retrenched.

I approached the only remaining member of that division about the Scholarship Funds, inasmuch as they are not doing anything else.

Pinky talked to Jack Street in connection with our Eastern meetings and he is going to be in contact with him and, hopefully, J&J will be contributing.

MR. WHITE: Who is Jack Street? What is he supposed to be doing?

MR. MALACREA: He will be working with athletic products.

MR. LEE: In other words, customer relations,

something like that. I have called him before.

PRESIDENT GEORGE: We are not sure if we have a mail vote on this. That is, Otho is not sure if we as a Board approve the Del Humphrey Scholarship by mail vote. Would someone like to make a motion we do?

MR. CHAMBERS: I would so move.

PRESIDENT GEORGE: It has been moved by District No. 8, seconded by District No. 5, to accept the Del Humphrey Award, however, don't put that in your newsletters or anything.

Let's kind of watch what we put in the newsletter, especially ethics information, especially information on a certification examination because, if there is one graduate from a school and it shows how that school performed on a certification examination, then you can really tell what that one kid got.

Therefore, please be careful of what you put down in your newsletters. This should be confidential.

MR. MALACREA: Let me reinforce the fact that when I got back from the June meeting, where we talked about the Slippery Rock Program as not being accredited, they found out about it through the newsletter.

PRESIDENT GEORGE: We are going to get to that when we get to education.

All in favor of the motion in relation to Del Humphrey? Is there anybody opposed? The motion passes 10-0.

MR. WHITE: While we are grants and scholarships, I have a check here to present to Frank George for \$500 to be presented to Grants and Scholarship.

PRESIDENT*GEORGE: Is this to go into the Endowment Fund?

MR. DAVIS: It goes into the Endowment Fund. They did not say, but that is where I want it to go.

This is from the Jobst Institute.

Last June or July or sometime, I bought one of these boots from the Jobst Company and we liked it real well and one day one of their local salesmen came in and wanted a picture of some of our people using the boot and I let on we were in training camp and told him we did not have time to bother with it. Well he came back a couple more times later on and wanted a picture and I said, "well, let's wait until we get back into the Stadium and I will give you a picture.

One day he did come back and I said, "well, what do you want this for?"

He said, "the boss wants it for his office, just to show some Eagles on the boot". I said "well, you are sure you don't want it for advertisement purposes?"

He said "no, he just wants to hang it on the wall.

However, I replied "but that is no insurance that it will not be used for advertisement", and then he gave me that salesman's laugh and I said, "well, I cannot give it to you".

Well, a couple of days later, he came back and was again insistent upon it and I said, "well, if you want it that bad, I will tell you what -- you will have to buy it or something." He said "how much", and I replied, "\$5,000". I had just pulled a figure out of the hat at that time and I'll be damned if he did not go back and talk to his people and they came back and said that was fair enough.

We asked for \$1,000 of this to be given to the Orthopedic Society Fund at the graduate hospital; \$1,000 for the Eagles Leukemia Fund; \$500 for the NATA

Grants and Scholarships; \$1,000 for the Pennsylvania Trainers Society and then, after that, we drew up an agreement to the effect they would never identify Davis as the Executive Director of NATA, that he will only identify me as the trainer for the Philadelphia Eagles Football Club. Therefore I have here (indicating) a copy of the agreement for your files. I also talked to Tow and he said it was ethical.

PRESIDENT GEORGE: Who do I write to to thank?

MR. DAVIS: Max Godfrey, Vice President, and his address is down there.

PRESIDENT GEORGE: Okay.

We will not need a vote to accept that money.

That goes into the Endowment Fund.

MR. DAVIS: History and Archives, there is nothing there.

PRESIDENT GEORGE: I have something there.

Mike mentions that it is costing him too much money to reproduce that and send it out and I think you know, when we get to education, I will tell you some of the things I did at their meeting, telling them how to raise money, and I think we can tell Mike it is certainly too expensive for him to try to send that out to anybody.

If they want to send him the money to have it reproduced, fine, but not at his own cost.

MR. MALACREA: Another thing he raises is about the copyright in the paper. Wasn't this a matrix?

PRESIDENT GEORGE: Right.

The copyright on this does not enter into it at all.

MR. LEE: Is that right?

MR. DAVIS: It would enter into it if he copyrighted it.

MR. MALACREA: If he copyrighted it, but did he?

MR. DAVIS: No, he didn't.

MR. MALACREA: On the other hand, isn't every Master's thesis that is on the shelf in the public library a public document?

MR. DAVIS: Well, you can copyright it.

PRESIDENT GEORGE: Well, okay, I will tell Mike to charge for it.

Do I need a motion for that?

MR. DAVIS: No.

PRESIDENT GEORGE: We next proceed to the item of Honor Awards.

MR. DAVIS: You have all received, I am sure, the letter from George Sullivan.

Be sure that you get everything to him by April 1st.

It will not be accepted after that date.

On the matter of International Games, there is nothing there.

PRESIDENT GEORGE: Do you have something on this, Dick?

MR. MALACREA: Not really -- not now.

I have had more input from our recent meeting but until we put it together, not right now.

PRESIDENT GEORGE: Maybe in June.

I know that it is almost an impossibility to get a couple of hours together and work on it.

MR. MALACREA: If we can get a few moments to do other things, yes.

MR. FLENTJE: That is what I wanted to know because I thought we appointed a committee three years ago or something to get something done with it.

PRESIDENT GEORGE: Yes, it was quite a while.

MR. FLENTJE: In relation to the International Games Selection Process. They were supposed to have a report at the next meeting.

PRESIDENT GEORGE: It was Warren, Eddie and Fran Sheridan.

MR. FLENTJE: Fran Sheridan was one of them.

MR. DAVIS: Do you have anything, Warren?

MR. LEE: Not at this time.

PRESIDENT GEORGE: That was the original committee.

MR. JORDAN: I believe that at one time we had received a report from them. I think it was somewhere in the area of two years ago.

MR. MALACREA: I do have something tentative here, Bill, and until they get to it and say yes, it is

something we should present, there is nothing to present.

PRESIDENT GEORGE: Is there anything further?

If not, the next item has to do with the Journal.

I just have one question, why is it late again? Pretty soon I am going to have to say Merry Christmas in my letters. It sure makes everything look bad.

MR. DAVIS: I called Rod about it and he said he said he was late in getting the stuff to him.

He bobbed on a lot of things down there but this is no excuse.

MR. BUNCH: I believe he broke his wrist.

MR. DAVIS: Yes.

On the other hand, he has enough help down there.

PRESIDENT GEORGE: There was something from the advertising people that you handed out today. Is there anything more, Otho?

MR. DAVIS: No.

PRESIDENT GEORGE: Now we are at it, the Membership Committee, which is the next item.

As you know, we have already talked about this for approximately an hour and all I can say is that from almost every one of you I received notification of a problem in relation to membership and the problem begins with -- how do you know the guy who signs the form is certified?

That is item No. 1.

No. 2, we have a catch in the Associate Code -- that the guy has to be a trainer to be put in the Code No. 2, as Associate. I was under the impression that he did.

However, it is not in the minutes, in the Bylaws now that he has to be an active member or actively engaged in athletic training.

I think he should be but then I am asked the question, for example, what about the student who gets out of being a student -- wants to be a member of the Association but does not have a job? Where the heck do we put that kid? He wants to work toward certification and he does not have a job.

MR. MALACREA: As it stands now, he is an Associate.

PRESIDENT GEORGE: As it stands now, he is an Associate, yes. However, should he be?

I think the student, yes; however, about the other people that I have been asked about -- the kid selling insurance, the kid who is working in the health club -- they are eligible by our Bylaws now, not by the Board.

MR. DAVIS: I feel they should not be.

PRESIDENT GEORGE: I think it should not be "actively engaged" but I still have to answer that question about the poor kid who gets out of school and wants to be a member of the Association and wants to work toward certification.

MR. FLENTJE: Put him in Allied.

MR. MALACREA: He would not be qualified in allied.

MR. FLENTJE: It is open to the individual whose business interests are related to athletic training

or athletics in general.

PRESIDENT GEORGE: It might not be.

MR. MELIN: Then he does not become eligible for certification.

MR. DAVIS: He would under a student.

PRESIDENT GEORGE: Yes.

MR. MELIN: I am in the process of getting our committee to work and I would suggest you send these things to our committee and we will see what we can come up with.

PRESIDENT GEORGE: It is Bruce's suggestion that we send all of our recommendations to him and at our June meeting we would like to approve all of this.

MR. MELIN: As early as possible, because we would like to get the material out.

PRESIDENT GEORGE: That is what I mean. We would like to approve all of this.

Therefore, you send it to Bruce right away and by June I want the finished product in our hands -- in other words, have it in our hands sometime in May so that we can study it.

I know there are some things that we want.

For example, we want a new application. That is item No. 1.

We want a place on the application for a notary so that we do have a proper date.

There are some other things that have to be taken care of.

For example, we want this Actively Engaged

issue for Associate Code No. 2 -- we want that presented to the Board. We want to know how you feel about it. I would like to know from the Board as to how you people feel about it.

In other words, do you have to be Actively Engaged to be a member of Code No. 2? I have been telling people yes and then there is the student who comes to me and says "look, it is catch 22. We tell them that in order to get certified, they have to be an Associate for a year.

MR. MELIN: An Associate or a Student.

PRESIDENT GEORGE: They want to get a job as a trainer. They cannot be an Associate because they do not have a job and, therefore, they cannot work towards certification.

If they were certified, they could get a job -- maybe.

As I was saying, it is Catch 22 -- that is what it is -- and I do not have an answer for it, I really don't, other than the fact that I said to him, "I am sorry, you have to be working as a trainer".

Now, maybe I was wrong but that's what I told him because I thought the Board's understanding of it, and Otho and my understanding is that you have to be Actively Engaged to be in Code No. 2, but that is not so and I guess, therefore, we are wrong.

MR. JORDAN: That brings back the other thing mentioned earlier, about the teacher training.

PRESIDENT GEORGE: Meaning what?

MR. JORDAN: For example, what constitutes Actively Engaged -- what percentage of his time?

PRESIDENT GEORGE: All we said is " a major responsibility", not "the major responsibility", and so

you know we cleared that up. I think the Board cleared that up.

MR. JORDAN: I have two people that are in the category we are talking about now and I have to get an answer right off.

One of them, for example, is transferring from a Student to an Associate and the other one --

PRESIDENT GEORGE: I think you have to let them in through the Bylaws, Wes. I told you "no". I know I told you that before but you proved to me I was wrong.

Otho is the final word on membership. He can tell those people "no". I don't know rightly but I know our understanding has been "Actively Engaged" and that it was a Catch 22, something that I did not have an answer for.

However, don't ask me now what to do with that poor kid -- I don't know.

MR. DAVIS: He would be in the Inactive classification.

PRESIDENT GEORGE: Don't put him into another class.

MR. MELIN: The idea was, for example, that these professional education -- continuing professional education units -- would take care of this and we would eliminate the people not interested. However, this, of course, is taking a little time to accomplish because the Professional Education Committee is working on it and is going to get it in force as soon as they can.

It all depends on what the Board of Directors desires.

If they want Actively Engaged in there again,

then we will have to do it.

MR. DAVIS: One of the things we did at the state level in Pennsylvania -- well, Certified, of course, is the same as the National, and the provisions for maintaining it are the same. These people, if they maintain it on the national level, automatically maintain it on the state level.

However, under the Associate class, it is basically the same thing as far as we grandfathered in our present Association Members of the NATA, until April 1 and after April 1, it is a bachelor's degree from an accredited college or university, the same as we have in the NATA.

The other thing is that we are using the Actively Engaged Clause.

For example, the Associate Member of the Pennsylvania Athletic Trainer's Society must be Actively Engaged in athletic training in the Commonwealth of Pennsylvania.

For the person actively engaged in athletic training, it gives us a definition we are familiar with.

There is one other thing we have got, which is a little different -- namely, membership in the Pennsylvania Trainers' Society, as an Associate Member, is for a two-year probationary period only.

No person may be an Associate Member for longer than two years, during which period he must make progress to become certified or become a certified member by making application and taking the NATA examination for certification.

If the individual has not attained certification during this two-year period, that person is automatically removed from the rolls of the Pennsylvania Athletic Society.

Further, in the event the individual is removed from the PAS rolls because one did not attain certification in the allocated two-year period, the individual must then receive certification from the NATA and subsequently reapply to the Pennsylvania Trainer's Society.

Now, the reason for all of this is that we do not want an individual in there for an indefinite period of time. We are giving him two years as an Associate Member and if he cannot progress in those two years, he is automatically out of the Society and then, for him to ever get back in, he has to go through the other examinations, pass the NATA Examination and then reapply.

MR. MALACREA: However, the people you are allowing to grandfather in, many of them will never be able to become certified in NATA unless they go back to school.

MR. DAVIS: That is right and that is why we put the date of April 1st in there. They are not present NATA members.

MR. MALACREA: Who are Associate members now?

MR. DAVIS: Yes.

MR. MALACREA: Some of whom do not have a degree?

MR. DAVIS: That is right.

MR. MALACREA: So, therefore, they could never qualify for NATA certification?

MR. DAVIS: That is right.

MR. MALACREA: So you are saying to these people -- if you do not get your degree in two years,

you are out?

PRESIDENT GEORGE: No, they are going to keep them.

MR. DAVIS: They are grandfathered in.

MR. MALACREA: I understood you to say that before April 1st, those non-members could get in?

MR. DAVIS: We, on the state level, were advised to upgrade the thing as much as we could academically.

We do not have a Student Class at the present time.

This will come in further years, but we went through the building of a data bank with a Certified member first and then we have just recently gone to allowing Associate members to join. Last week it was approved.

Now, we are giving a cut-off date. If they do not join by April 1st -- well, "sorry, charlie".

MR. MELIN: However, they will be Associate members.

MR. DAVIS: Yes, they are Associate Members.

Now, while they are in that class for two years, they must be working for certification by NATA.

MR. MELIN: They are under the same stipulation that any Associate Member is, even though they got in without a degree.

MR. DAVIS: No, no.

The ones who are grandfathered in, that is it.

MR. MELIN: However, you call them Associate Members?

MR. DAVIS: That is right.

MR. MELIN: However, they are different Associate Members than the following ones. You are going to have to have a difference there.

MR. DAVIS: We are not going to make any definition of any equivalencies.

MR. MALACREA: As I understand it, they will never work towards certification.

MR. DAVIS: Hopefully some of them can and some will.

MR. WHITE: If they don't get it in two years, they are out?

MR. DAVIS: No.

MR. MELIN: Then you have a contradiction in your Bylaws -- that if you are going to say that Associate members have to be certified in two years, you are going to have Associate Members who are not certified in two years.

MR. DAVIS: The other side is covered in our minutes -- that they will stay in, they are grandfathered in.

MR. MELIN: Then, to me, there ought to be a designation that these are different Associate Members -- they are Grandfather Associates, or Associate Grandfathers.

MR. WHITE: We don't have to worry about that.

MR. DAVIS: The point I was trying to get

across to you is the two-year probationary period. You might think something about this also.

PRESIDENT GEORGE: We would need another classification.

MR. DAVIS: Yes.

PRESIDENT GEORGE: In relation to long-range goals, I would like to see us have fewer and fewer classifications and fewer and fewer ways to be members of the Association.

MR. MELIN: Last June the Associate Membership qualifications were made more strict by including the standard first day and cardio-pulmonary resuscitation or its equivalent in there which, of course, will make the training of these people somewhat better than it was before.

Well, I suppose there would be a reasonable desire, Bill, to see if the Board wanted to or liked the idea of, first of all the probationary period and secondly, should we work on the Actively Engaged clause?

PRESIDENT GEORGE: Well, those are two big questions.

MR. MELIN: Recognizing, of course, that we will always have a number of situations in which special people who are acting as trainers in high schools have duties as coaches, teachers and it is very difficult to determine exactly their percentage of duties in athletic training. This, of course, is true in some colleges also insofar as that is concerned.

However, as long as you use the words "a major responsibility", I believe that would cover it.

MR. MELIN: Yes.

The whole idea, I guess, pertains to the reinstatement of the Actively Engaged principle.

PRESIDENT GEORGE: I would like the Board's feeling on this now.

Try to consider some of the things we have talked about. For example, Cash, should you be Actively Engaged to be a member of Code No. 2 Associate?

Should you have to have a job working as a trainer?

MR. BIRDWELL: Well, it is going to be tough. I really don't think that you can put that broad of a term on it because there are a lot of guys coming out of school looking for jobs who want to go ahead and switch to Associate and want to work on graduate work when there is no job to be found.

MR. LEE: I feel strongly the same way -- in that you have to have a dumping ground for these people, at least for a short period of time.

Now, you may put a limitation on it, such as two years or something like that, but I think we definitely need that and I would not want to go back to the Inactive at all.

MR. CHAMBERS: Well, you have to have somewhere to put them.

MR. WALL: I would agree.

MR. SANDIFER: So would I.

PRESIDENT GEORGE: I think I know how you both feel Wes and Dick.

MR. MALACREA: I think we have to feel sorry for the kids coming up for other programs but, obviously, this classification was not designed for kids coming out of programs because it says that we think these people are other than trainers.

However, we say that they should have a course in athletic training. That is what we are saying and so we are not thinking about our graduates for this category.

MR. WHITE: Our graduates are certified any how.

PRESIDENT GEORGE: Not all of them.

MR. MALACREA: I think what we ought to do, especially as Directors, at least I feel this way, is that when any people apply for Associate, that maybe we ought to direct them to categories other than Associate if we don't think this applies to them.

In other words, if we think that they more properly belong in the Allied or the Affiliate categories, then we ought to steer them that way if at all possible and the only way to give them the Associate Category is if they insist.

MR. MELIN: However, the problem is that it ought to be clear -- they ought to be eligible -- able to go into the membership category they want to, if they are qualified.

MR. MALACREA: That is what I am saying, that if they insist, we have to put them in there.

MR. MELIN: The thing about the Associate Membership is unless you put them in Associate Membership or they are still student members, they don't qualify for the type or become certified.

Therefore, if you put them in one of these other categories then in order for them to follow the road to certification, they have to get into Associate.

MR. MALACREA: I have a case in point relating to two fellows in New York.

They run an independent exercise center with

some backing. They have applied for Associate status. We gave it to them. They are CPR, have cards, first aid and all.

MR. LEE: I think you have to do it.

MR. MALACREA: I felt they belong in the Allied because of their business interests. However, they wanted to be an Associate member and I gave it to them.

One of them now is applying for certification but that is not my baby.

MR. DAVIS: That goes back to why you need something in there about Actively Engaged and their place of employment because it all goes back to your basic philosophy of an educational institution.

MR. BUNCH: We do have to have something.

MR. WHITE: We do have to have a dumping ground.

MR. FLENTJE: I am not too sure but what Bruce did not have a solution that may not be the easiest thing in the world to do to the people if they do not have a job -- namely, why not put them into Affiliate?

Then it doesn't count toward their time but if they really want to be a trainer, they are going to come back into it anyway.

MR. DAVIS: Well, if they are not working, it should not count toward their time.

MR. CHAMBERS: That is right.

MR. FLENTJE: I am not sure that we do not have the mechanism.

MR. DAVIS: You take an old fellow who is

certified and he goes to the Army, that doesn't count toward his time.

MR. MELIN: Also, he happens to be in the Service.

MR. DAVIS: There are very few that are.

MR. MALACREA: I had an application signed by a certified trainer from a chiropractor who worked closely with them, still does, in their institution, and he wanted to be an Associate Member.

I turned it down because there was nothing in there that indicated he had a Bachelor's Degree. He was a graduate of a chiropractic school but, on the other hand, that doesn't give him a Bachelor's Degree.

Really, it is an advisory category if they want the Membership Committee to do this, and so I suggested it be in the Affiliate Category.

PRESIDENT GEORGE: Now, we are going to go around the other way. Should we put a limitation on the amount of years they can be an Associate Member?

MR. FLENTJE: "Should be an Associate Member"?

PRESIDENT GEORGE: Code No. 2, that is what we are talking about right now.

MR. LEE: Some guy may be hung up not getting a job for three or five years. It may be that tough.

MR. DAVIS: However, during that five-year period or whatever period it is, he can be working towards certification. There is no more of this non-degree stuff.

MR. LEE: I know it.

MR. WHITE: How is he going to be working

towards certification?

PRESIDENT GEORGE: What do you mean "be working towards certification"?

MR. WHITE: In what direction can he do this?

PRESIDENT GEORGE: He has to have a job or be working with someone.

MR. MALACREA: That is only if you put that in there.

What Otho is suggesting is a time limit for certification.

Take the two cases I just described -- people who really don't belong in that category but are applying for certification.

PRESIDENT GEORGE: Under what section?

MR. MALACREA: Under Actively Engaged.

PRESIDENT GEORGE: No, because they are not Actively Engaged as athletic trainers.

MR. MALACREA: At least these individuals think they are actively engaged in athletic training.

PRESIDENT GEORGE: However, that is not my interpretation.

MR. MALACREA: Well, that is the interpretation of one of these individuals.

I tried to talk with him about this.

MR. DAVIS: That is where you need Actively Engaged in there.

MR. MALACREA: This is up to Lindsay now

to argue with him.

PRESIDENT GEORGE: Okay.

The specifics of Actively Engaged are a bona fide educational institution athletic team.

MR. MALACREA: This is an individual who also went to the Olympics as a trainer and probably wants to go again as a trainer and that is why he wants to be certified -- because he is very close to one of the Olympic physicians.

He feels he probably knows more about conditioning, exercise, reconditioning, than most trainers because he has had so many years of it in the field.

PRESIDENT GEORGE: That individual you have reference to, he is presently working as a trainer, is he not?

MR. MALACREA: He is not doing taping and those kinds of things. He deals in exercise.

MR. DAVIS: Well, to me, this guy should be an Allied member because he is selling a product.

MR. MALACREA: Do you want to change him? It is within your prerogative to change him.

MR. DAVIS: He is selling a product -- body beautiful.

PRESIDENT GEORGE: I don't think we got all the way around.

I would like to know, in relation to this, should we limit the amount of time you can spend in the Associate Code?

As I understand it, I think most of you want to leave Actively Engaged out of Code No. 2.

Now, I want to know if you want to put in a limitation of time that you can spend in there?

MR. BIRDWELL: And not have a job -- not be actively engaged?

MR. MALACREA: Not be preparing to take a test.

PRESIDENT GEORGE: Not making progress toward certification -- that is the way that is worded -- right.

Now, again, do you want to put a time limit on how long a guy can stay there?

MR. DAVIS: We have him covered both ways.

He has to be Actively Engaged in ours.

MR. LEE: And he has a time limit.

MR. WHITE: I thought that Actively Engaged was only going to be involved now, for what, the next five years?

PRESIDENT GEORGE: I was under the assumption that you had to be Actively Engaged to be a member of Code No. 2. However, it is not written anywhere in there.

Are you under that same assumption, Otho?

MR. DAVIS: That is my personal interpretation but, in writing, it is not.

MR. WHITE: How can a person in an Associate Membership become certified?

PRESIDENT GEORGE: How can a person who is in a Associate Membership become certified?

Well, there are four procedures.

MR. WHITE: However, as I understand it, we cannot use three anymore after the first of January.

PRESIDENT GEORGE: Sure you can. It is just more structured.

MR. LEE: We changed the structure there.

You can keep going straight ahead.

MR. WALL: There have been some requirements added to the "Special Considerations".

MR. LEE: That tightened it up.

MR. MELIN: The other thing was that you could not ask for exemption of any specific requirements after January 1st, under figure No. 1.

Code Section No. 3 is the only one relating to Actively Engaged.

Let's try to separate certification for membership.

MR. LEE: I believe that Bob, for example, is getting mixed up, because we changed the Associate from not having to have the degree to having to have a degree.

We tightened that up.

PRESIDENT GEORGE: Okay, let's go to the other Associate.

As to how I feel, I feel they should be Actively Engaged to be a member of Code No. 2. I don't know why, but that is not the same situation in the American Physical Therapy Association, the AMA, the American Diabetic Association, the Nurses Association. You can be anything you want.

MR. MELIN: As soon as you qualify, you

can continue your membership?

PRESIDENT GEORGE: Yes, no matter what you are doing.

Now, should we follow suit or should we do as I thought we had been doing for many years and which I really feel is not right?

MR. MELIN: The difference there is that the people you are talking about in those professional associations are either registered or certified.

We are talking about the Associate Membership, in which they have not already been certified and so there is a difference in that respect.

I mean, the idea, of course, should be to urge all qualified people to get certified and there is not question about that.

MR. FLENTJE: I think we should leave it like it is for the time being because we still do not know what effect the continuing education units are going to have on these people. This might just eliminate your problem right to begin with.

PRESIDENT GEORGE: When we get to the Education Committee, if you read their report, they want to drop it.

MR. MALACREA: Unless we come up with money for the computer system now.

MR. FLENTJE: That is something else.

MR. DAVIS: I would like to see a probationary period put on the Associates -- make them Actively Engaged and drop Continuing Education for them entirely.

MR. CHAMBERS: If we did that -- if you put that on there, you would not need "Continuing Education".

MR. WHITE: What is the possibility of making a person, in order to qualify for Associate Membership, be Actively Engaged but if they become inactively engaged, they can still be retained?

MR. DAVIS: As an Affiliate?

MR. WHITE: They can still be retained as an Associate?

PRESIDENT GEORGE: Which is more or less what I thought we were doing, Bob. What you just said is what I thought we were doing.

MR. MELIN: That imposes a good deal of --

PRESIDENT GEORGE: Policing?

MR. MELIN: Also investigation.

MR. WHITE: If, in order to become an Associate, for instance, this person who wanted to become an Associate, the one that Dick had to let in, if we declared that what you are doing is not Actively Engaged, then your slot is Affiliate Membership -- he would not have to let these people in as Associate Members.

If they were Actively Engaged, we let them in as Associate Members or if they did not have a job, then they become Affiliate Members and then when they did get a job, they would qualify for Associate Members.

Once they became Associate Members, I would let them in.

MR. DAVIS: Do you want to let an individual that is an Associate Member or even a Certified Member continue to pay his dues when he does not work as an athletic trainer?

For example, he is selling shoes and that type of thing?

What do you want him to do other than actually "in the pit" as we know it in athletic training. If he has been in five years, twenty-five years, for example, do you give him a twenty-five year award as an athletic trainer?

PRESIDENT GEORGE: No.

MR. DAVIS: Well, under those conditions, he will certainly be eligible.

PRESIDENT GEORGE: No, because you have to work as an athletic trainer all that time.

MR. DAVIS: However, you don't say that.

MR. FLENTJE: It doesn't say, for example, he has to be working as a trainer in order to keep his certification, etc.

MR. MALACREA: There is only one place it talks about being a trainer and that is in Section No. 3 -- a working trainer.

PRESIDENT GEORGE: Yes. You are talking about certification.

MR. MALACREA: Well, okay. Once certified, always certified and then you can choose -- that is the point I was trying to make.

Once you become certified and once you are in, you are in, there is no mechanism to ensure that you continue to work at your trade and, of course, years ago that was withdrawn because, at that time, if you stopped being actively engaged in athletic training, your certification was withdrawn and then at that time the Board said "no", because it was hell.

Jack Rockwell, at the time when he left the field of athletic training and went with J&J, lost his certification.

Now, what we are saying is once an Associate, always an Associate; once certified, always certified, if you pay your dues.

The only time that we talk about "Actively Engaged" is in that five-year period or that five-year qualification period for certification.

MR. LEE: Section No. 3.

MR. MALACREA: Yes, that is the only time it is mentioned.

Now, it seems to me that what we have to do is to develop compatibility between membership and certification because here we are saying, "yes, you can be an Associate Member, but you are going to have a tough time getting certified because you aren't Actively Engaged".

MR. MELIN: You can be certified through some of the other sections.

MR. MALACREA: Well, certainly if he is in business, he is not going to go to a physical therapy school.

PRESIDENT GEORGE: We are having a problem with membership right now.

However, Dick, is that the problem?

I don't think that is the problem now.

MR. JORDAN: That is only one of them.

PRESIDENT GEORGE: That is the question I am getting at. What category should you put in there.

Perhaps it has been answered erroneously -- if he did not have a job, it was telling you not to put him in Code No. 2 and I was telling anybody that, anybody who asked me.

MR. MALACREA: On the other hand, I was putting them in Code No. 2, with a little interpretation.

MR. DAVIS: I feel strongly that in order for this man to be an Associate Member, he should be working as a trainer, becoming what we know as a definition of Actively Engaged.

Maybe I am just hung-up on this educational institution business, but I think, darn it, this goes back to the whole philosophy of athletic training and certainly what we are trying to do is to promote it in the let's face it, secondary schools and right on up. This is where they are needed.

MR. BIRDWELL: What you are then saying is that even after graduation he stays in a student class until he gets a job?

MR. DAVIS: No, he would go to an Affiliate class. After he received his degree, he would be in a holding pattern, in an Affiliate class, where the time there does not count as a trainer because, hell, he is not working.

If he is a Associate Member, he is receiving time but he still is at the gas station pumping gas.

MR. JORDAN: You have to change the wording of "an affiliate".

MR. MELIN: That is the reason I think we ought to try to work this thing out, taking into consideration these ideas, so that we do not have conflicting things involved here.

PRESIDENT GEORGE: Well, I gather, from the conversation, we all have some ideas. I think we have,

up to this point, discussed some of them and realize some of the problems involved.

Now, I would like to have us all contact Bruce in connection with them.

This includes me and, of course, I do intend to send him a list and even though the Board seems to indicate it does not want the Actively Engaged in there --

MR. MALACREA: Just a moment, you have to have it in there.

PRESIDENT GEORGE: I think I would want Actively Engaged in Code No. 2.

I feel sorry for the kid who does not have a job and is looking. I realize, on the other hand, it is catch 22, he cannot get certified. If he could get certified, he could get a job.

Now, I do not have the answer for it and I hope Bruce comes up with the answer. Maybe, for example, he will come up with another category -- student with no job, something like that.

MR. MELIN: Let me ask -- what qualifications does the Awards Committee use in determining certification for the award? In other words, they don't necessarily have to give everybody that was a member for that length of time an award, do they?

PRESIDENT GEORGE: Well, you are supposed to be able to document the various places you have worked during the 25-year period.

MR. MALACREA: On the other hand, in general, that is loosely interpreted.

MR. MELIN: Even though you are an Associate Member?

PRESIDENT GEORGE: Let me ask you, Dick, what makes you say that?

MR. MALACREA: I have seen some of those fellows. They do massage and things like that.

PRESIDENT GEORGE: And they receive their award?

MR. MALACREA: Yes.

PRESIDENT GEORGE: Well, they should not have.

MR. JORDAN: For example, in my case, I have two of them this time applying and both of them, I think, are questionable.

MR. DAVIS: If that is the case, don't submit the application.

MR. JORDAN: Well, I have to give them a form.

MR. DAVIS: It goes back to you.

MR. BIRDWELL: There is a paragraph here that says "active athletic training".

MR. DAVIS: It does not say "continuous".

MR. BIRDWELL: It says "uninterrupted" -- the military excepted -- active, and whose primary responsibility has been athletic training -- this is the individual who is eligible.

MR. JORDAN: And that is determined by Porky on that Committee and not me, is that correct?

MR. DAVIS: No, but if you know something, you certainly should send a letter to them.

MR. LEE: I think that the District Secretary has to assume responsibility for this. As a matter of fact, I was under the impression that the District Secretary should do that.

PRESIDENT GEORGE: Well, something should be done in relation to that.

MR. DAVIS: I worked 20 years continuously as a trainer and then I get fired and I am out for two years -- I go to work for Podunk Sporting Goods and then I come back in and I work for five more years.

I am not eligible for the 25 year award?

... Cries of "no" ...

PRESIDENT GEORGE: I think you are.

MR. FLENTJE: It says "uninterrupted".

MR. DAVIS: "Uninterrupted"?

MR. BIRDWELL: Except for military service.

PRESIDENT GEORGE: Well, I don't know how we let that one by. This needs to be corrected.

MR. FLENTJE: I don't believe so.

PRESIDENT GEORGE: I think that guy should get a twenty-five year award.

MR. FLENTJE: No.

PRESIDENT GEORGE: Why?

MR. FLENTJE: I have been actively engaged approximately fifteen years now and if I drop out for two years, then I have at least another twenty-five

years in me, unless something happens.

PRESIDENT GEORGE: Well, Bill, I think you are wrong.

MR. FLENTJE: I do not.

PRESIDENT GEORGE: Does anybody else feel that way?

MR. WHITE: It is not the first time.

PRESIDENT GEORGE: We are not even close on this one.

MR. FLENTJE: I just don't agree with you.

PRESIDENT GEORGE: For example, Bobby Gunn would not have received it if we had stuck to this. There are plenty of guys who would not.

MR. BIRDWELL: Most of the guys are getting it because I have gone back and looked at it because of the question coming up where they are claiming, for example, their years as a student trainer.

PRESIDENT GEORGE: However, that does not count.

MR. WHITE: You cannot count it any more.

You cannot do that on this form any more.

MR. BIRDWELL: However, it went through as recently as last year in connection with the twenty-five year awards.

PRESIDENT GEORGE: Well, it should not have.

MR. BIRDWELL: And those submitting this year are submitting their student trainer years.

MR. WHITE: As I said, it is right on there.

MR. BIRDWELL: No, it doesn't say. It just says "active athletic training".

MR. WHITE: When you list your history.

MR. LEE: No, it doesn't.

PRESIDENT GEORGE: I am not sure that this is a current questionnaire.

MR. DAVIS: The only thing on that award as to being current was that it was just newly Xeroxed.
(Laughter)

PRESIDENT GEORGE: Apparently nobody has that and so I will have to see what we can do about that.

MR. MELIN: The Board ought to ask for a clarification of the qualifications for the awards.

PRESIDENT GEORGE: We will not get it. We are going to have to do it ourselves -- we are going to have to be honest about some things -- we are, as I say, going to have to do that one ourselves.

MR. LEE: What is that?

PRESIDENT GEORGE: Rewrite the twenty-five year award qualifications, especially if we want to have that done.

MR. DAVIS: George wants to even make a new award and that is why I think Cash does not have the last form.

MR. BIRDWELL: This (indicating) is the one he brought me this year because I called him and I asked him.

MR. LEE: Our form says we should not count student training.

PRESIDENT GEORGE: It is specifically in there.

MR. LEE: I want to add to this that I have called Porky twice for him to mail the twenty-five year certificates to one of my members in the District and it has not been done as yet.

PRESIDENT GEORGE: That is why I think we need a national membership secretary -- to handle these types of things.

MR. BIRDWELL: Perhaps we can act on the twenty-five year form at our meeting at Dearborn.

MR. LEE: I think we ought to tighten up our procedures.

MR. DAVIS: We act on these by mail after April 1st.

PRESIDENT GEORGE: I think it is up to me to contact George and tell him to get it squared away.

Now, we are still on membership.

Let me go back to the Honor Awards and get to George Sullivan and have George contact the District Directors with the proper form.

That is No. 1.

I will also get to George Sullivan on what we are going to do about this particular problem.

MR. BIRDWELL: However, how about those submitted this year already?

I have already sent them in and they all had student years on them.

MR. DAVIS: If you know who they are, you

should alert George.

MR. BIRDWELL: Well, yes.

PRESIDENT GEORGE: And also alert the member.

MR. DAVIS: And, also, it will not hurt to alert the Board because as soon as I receive them from George, it is going to you to vote on, to approve.

It is always handled by mail so that he can get them printed up prior to May, prior to the June meeting.

MR. BIRDWELL: So I can go back and tell my District they cannot count student trainers?

MR. DAVIS: That is right, because there has been a Board action on it.

PRESIDENT GEORGE: Do you know where that came from, District No. 6?

I think it might even have been Tom Wilson. That is how long ago that was.

MR. DAVIS: That is some five or six years old there.

PRESIDENT GEORGE: In relation to our Bylaws, is there anything about the twenty-five year award?

MR. MELIN: All the Bylaws state are the functions and responsibilities of the Committee.

PRESIDENT GEORGE: How about in our policy?

MR. DAVIS: No.

PRESIDENT GEORGE: We should probably have something in our policies.

MR. MELIN: This would correctly be in whatever things the Honor Awards Committee prepares as a standard by which they catch the award?

MR. DAVIS: Yes.

MR. MELIN: That could become just part of the record.

PRESIDENT GEORGE: We have a problem with the twenty-five year awards.

I think that anyone who says that the student year should be in there should be notified that the years as a student do not count.

In connection with the guys who made it on that basis last year, that all I can say is that we blew it and I am sorry. I don't think you can take it away from them.

MR. BIRDWELL: Again, how about those I have submitted this year?

PRESIDENT GEORGE: I think those will have to be notified that they will not get it because of student years and maybe in a nice letter say that we realized in the past people have received it on that basis, but on the other hand, that was done erroneously.

MR. DAVIS: Don't even bring it up.

PRESIDENT GEORGE: In relation to District No. 6, that is what happened before, because some received it and some did not.

MR. LEE: I think the least embarrassing way for the Director would be to get the right form and send it out and say "it has been brought to my attention that this is the form to be completed, do you qualify?"

PRESIDENT GEORGE: Well, hopefully, George will get the proper form to you.

MR. JORDAN: How about a clarification on the twenty-five year thing and the Actively Engaged?

PRESIDENT GEORGE: That is a man who did not work 25 years as an athletic trainer -- worked about 22 years and the last 3 years as an athletic director.

MR. JORDAN: Is he teaching or doing anything in the athletic training line at all?

PRESIDENT GEORGE: That is up to you to find out from him.

... An off-the-record discussion ensued at this point ...

PRESIDENT GEORGE: I also think we ought to make some stipulations as to who the sponsor is.

I think we should change "sponsor" to "District Director".

MR. MELIN: There is something somewhere in the 25 year award to the effect that any member wishing to propose a member for the 25 year award makes their recommendation to the District Director and he sends it to the Awards Committee.

MR. FLENTJE: I think that is right.

MR. BIRDWELL: Because this came up last year because Eddie did not feel like somebody ought to have it. I guess Bobby Brown got it last year and he did not feel, for example, that he had the 25 years.

So, in relation to the guys we were going to submit, I looked it up and all it said was "you fill it out and you mail it to Porky".

In other words, it did not say anything about coming to the District Director, and then they found out about it.

MR. MELIN: That is the regular policy.

PRESIDENT GEORGE: Well, from now on, the sponsor on this will be the District Director.

MR. MELIN: Somebody in the District can recommend him and then it goes to the District Director.

MR. DAVIS: He should have a sponsor and then be returned to the Director to be submitted.

MR. FLENTJE: I think that is in there.

MR. MELIN: It used to be in there but I don't think it is in there now.

MR. BIRDWELL: All it says in here is that if you care to sponsor such a candidate, fill the form out and forward to Porky, and then it gives his address.

MR. MELIN: Originally, there was not very much of a designation on the student trainer situation until the student trainer class was initiated as a membership class and, of course, that was before 25 years ago and so these people that are counting student training were not in the student class because there wasn't a student class.

MR. DAVIS: They were a head trainer.

MR. WHITE: The Hall of Fame Award -- nobody has to sponsor it?

PRESIDENT GEORGE: Yes.

... Cries of "no" ...

MR. WHITE: I just submitted one.

The fellow sponsored himself. He said "I am entitled to it".

MR. BIRDWELL: The only thing it says about

the Hall of Fame is that you must be a twenty-five year award recipient.

MR. WHITE: Well, I just had one guy say "I qualify and I want you to put my name up before the Committee."

PRESIDENT GEORGE: I think that on the form it provides that someone from the District must certify or submit your name.

MR. WHITE: No it doesn't, because I called George on it.

MR. JORDAN: However, as I understand it, it has to be submitted through a District Director and that is all.

MR. WHITE: He said "I am sending it to you and I want you to submit it."

PRESIDENT GEORGE: Yet it does have to come back to the District Director.

MR. JORDAN: It has to go through the District Director but not be submitted by the District Director.

MR. WHITE: I cannot stop it.

PRESIDENT GEORGE: Yes you can.

MR. MELIN: Well, you can make your recommendation on it independent of his recommendation. You can put your approval or disapproval on it.

MR. BIRDWELL: I did not stop one that came in this year.

PRESIDENT GEORGE: I am going to try to get to George and get the honor award thing squared away. I hope to get you the proper form and I think you should

understand that the years in relation to the student member should be rejected.

Now, we are to the point where we are talking to the Membership Committee and where we are all, for example, going to send our recommendations to the Membership Committee.

That never happens, you know, just a little something, that Bruce gets here from no more than one or two of us. However, if you have something on membership, please send it to him.

MR. WHITE: Something peculiar?

MR. MELIN: Any ideas you want to incorporate into the new membership policies.

MR. BIRDWELL: Do we have the Membership Committee listed anywhere?

MR. MELIN: The Membership Committee is composed of the Membership Chairman of each District.

MR. LEE: Do you have a list of the individuals from all over the country?

MR. SANDIFER: The Membership Committee is the only one whose members are appointed by a District Director.

MR. BIRDWELL: I see a list of the members of the other committees but the Membership Committee was not on here.

MR. DAVIS: You as a Director can appoint that man.

PRESIDENT GEORGE: It was Eddie in your district and he appointed himself.

MR. MELIN: I have some nine here now.

... Whereupon, at this point Mr. Melin read the names of the various membership Chairmen as submitted by the various Districts ...

PRESIDENT GEORGE: Well, here are some things that Bruce is going to consider for membership.

First of all, Code No. 2 -- should they be Actively Engaged; should there be a time limitation on that; should there be a procedure to advance from Student to Code No. 2 automatically?

I am receiving a lot of complaints -- how do we know when to put these students up to Code No. 2?

MR. MELIN: When he becomes eligible, he is supposed to apply.

PRESIDENT GEORGE: However, they are not doing that.

MR. DAVIS: This is something, if we get into the computer aspect, it will involve the intake factor.

In other words, when the time comes, it throws that name right out automatically and then it is up to him to apply.

In other words, it is up to him to prove to us that he has the necessary qualifications.

MR. WHITE: Can he become an Associate Member as a graduate student if he wants to pay the higher dues?

MR. MELIN: If he qualifies.

PRESIDENT GEORGE: Well, these are some of the things I want you to inform Bruce about.

MR. MELIN: A bachelor's degree from an accredited college or university.

Well, it doesn't say "proof of".

PRESIDENT GEORGE: Now, is there anything else you would like to have Bruce work on.

Now, what we want, as I understand, is a new application form and Otho is going to talk with Bruce about the format he would like in relation to the application form.

MR. MALACREA: All of our secretaries get new members, certified, associate, allied, student or whatever from National, is that right?

MR. DAVIS: Yes.

MR. MALACREA: A listing? They get that immediately after that has occurred?

MR. DAVIS: Yes.

MR. MELIN: Membership is initiated at the District, under the present policy. Subsequently, everything is handled by the National Office.

Once that person gets to the National Office, after initial approval by the District, then the National Office handles the dues and the situation when the person becomes delinquent.

MR. MALACREA: So that National sends the membership card to the individual?

MR. MELIN: Yes.

MR. MALACREA: Does the District Secretary actually then, after the application goes in as a new member, automatically put this in his file or does he wait for a receipt of information to come from the National Office?

MR. MELIN: Well, at the present time, once

the District approves the member as a new member, unless National or Otho sees something wrong with it, this person becomes a member.

... An off-the-record discussion as to further procedure ensued at this point ...

PRESIDENT GEORGE: Now, do you have anything else on membership?

For example, if a guy transfers from one District to another and doesn't notify anyone, how do we pick him up?

MR. MELIN: You don't, except from the address.

Well, if the person does not reside or work in that District, then he should not be continued as a member of that District.

MR. DAVIS: For example, when I find out about it, I tell Harriet to transfer them. I don't even ask him or anything. He is automatically transferred.

MR. SANDIFER: If you have somebody who has transferred from their District into another District, should you not notify Harriet?

MR. DAVIS: Yes.

MR. JORDAN: I found out that there are several new people in my District that I did not know about, that Joe had transferred. Apparently they had gone through the transfer process.

Now, in the three years that I have been a District Director, I have just had two requests -- one request for a district transfer -- and I know there have been people that have moved out of the District.

MR. MALACREA: The next question that follows is "how long"?

MR. JORDAN: Are they supposed to institute this by writing to me, asking for a form.

As I understand it, they submit three copies -- one going to each of the two secretaries and one to the National Office, is that correct?

MR. MELIN: Correct.

MR. DAVIS: It then goes back to your District Secretary.

... A brief off-the-record discussion ensued at this point relative to the procedure used in the transmission of transfer forms ...

PRESIDENT GEORGE: I think we need a National Membership Clearing Office.

MR. WHITE: On the other hand, when we go on the computer, why cannot we have our membership due dates come up other than on the first of January?

For example, the membership could be an annual membership. If I joined in June, for example, then every June my dues becomes due.

PRESIDENT GEORGE: However, nobody does it that way.

MR. WALL: One of the factors we are having trouble with with regard to the student member is home address.

This is one of the problems we have been encountering.

PRESIDENT GEORGE: It should be his home address.

MR. BUNCH: In other words, his permanent address?

PRESIDENT GEORGE: Yes.

MR. BUNCH: Well, we said that and then somebody came back and said we were wrong.

PRESIDENT GEORGE: Who is "somebody"?

MR. BUNCH: A person in Chicago.

MR. DAVIS: It is my interpretation of a student member that, for example if he applies in District No. 2 and he is from Los Angeles, California, and he is going to school at Princeton, his District membership is in District No. 2, his address.

MR. BUNCH: However, that is not what you told us at the meeting of the Secretaries. When he first got in, you should put him into his permanent address and that is what we have always been doing.

MR. DAVIS: That is right, his home address.

If Los Angeles, for example, is his permanent address, that it is his responsibility to get his own mail.

For example, if he is located elsewhere, then his parents forward that mail or they can hold it.

PRESIDENT GEORGE: Again, I would like us to get all of this stuff to Bruce by the end of February.

And, Bruce, I would like to have you get it back to us by the end of March and then if we don't see enough in there, it can go back to Bruce.

MR. MELIN: Then perhaps what we should do is send some of the information to the Membership Committee so that they can become involved in it as much as possible -- at least the first time.

MR. DAVIS: They don't do anything anyway, Bruce.

MR. MELIN: Well, I will send it to them anyway, write it up before I get back then.

PRESIDENT GEORGE: It has to be done.

There are too many problems.

Now, another one of the questions I keep asking is this -- is it time to move membership out of the Districts? They are really fouling it all up.

MR. DAVIS: This is where the checkpoint should be. You have to keep it there.

MR. MELIN: The initial membership.

PRESIDENT GEORGE: However, I am asking if we should take that out of the Districts and put it under the aegis of one national person.

MR. DAVIS: Well, National doesn't know about this man, doesn't know about his qualifications.

Of course, you can write up anything you want and submit it.

PRESIDENT GEORGE: On the other hand, you are going to have to prove it -- you are, for example, going to need proof of the graduation.

MR. DAVIS: That is why it should go to the Districts.

MR. JORDAN: This is another point I am raising.

A guy transfers from District No. 4 to District No. 1. The application says the sponsor must be a certified trainer from your district.

Now, I have never had any papers that this guy is transferred from District No. 4 -- don't have any

idea who he is and don't even know he is certified.

I am asking -- is there any way we can get a list from National of all the certified members so that we can put it on the cards?

MR. LEE: You just receive them.

MR. JORDAN: From my own District?

MR. LEE: Yes.

MR. JORDAN: Well, how about if I transfer to District No. 7 and I do not go through the transfer process -- you don't know I am there and all of a sudden you get an application from Joe Blow and it is signed by me.

In other words, you have no idea who I am -- I am in your District.

MR. LEE: Well, on that basis, then I would have to check it out.

MR. JORDAN: However, cannot we save a lot of headaches by getting a list from National?

We are getting a list of newly certified people from around the country.

MR. LEE: As I understand it, Harriet just sent out a list here a little while ago, of all certified members, to your district.

PRESIDENT GEORGE: We know what the problem is. He has it.

We would like for you to start sending things to Bruce. You know, when we leave here, we have a tendency to forget.

Send it by the end of February and Bruce will get it back to us by the end of March.

I don't think this requires any motion.

Does anybody have anything new on membership?

If not, we will go to item No. 66 -- reclassification of the Certified Member who is no longer engaged in athletic training.

There is no such thing.

MR. WALL: Well, we had one point in question,

Say that I get out -- do I hold my certification?

PRESIDENT GEORGE: Yes.

MR. WALL: As long as I pay my dues?

PRESIDENT GEORGE: Yes.

MR. WALL: This is really what I was pointing to, not because of my situation, because I wrote that down before my circumstance arose, but we have one fellow in the District promoted to Assistant Athletic Director.

PRESIDENT GEORGE: Well, he is still a certified trainer as long as he keeps going forward.

MR. FLENTJE: This is provided for in the regulations, wherein it says "A person whose certified membership was cancelled or changed to a different class of membership because of application of Actively Engaged definition and requirements, and wishes to have his certification reinstated, shall apply to the Director and Secretary of the NATA District in which he held certified membership for reinstatement.

If the District Officers agree the person is entitled to reinstatement, they should approve the application and forward the decision to the National Office. An application for reinstatement under the

provisions of this paragraph must be received by the proper District Officer by May 30, 1977".

PRESIDENT GEORGE: Very good, and I think that takes care of the problem.

Is there anything further?

If not, we are down to item No. 12, the matter of Placement.

I don't have anything in relation to Placement.

Does anybody have anything on Placement?

MR. LEE: I just received a phone call on Friday from an individual in relation to placement -- complaining about something which I don't know if it really has a lot of bearing but at least I might mention it.

This individual was a hockey trainer for the Phoenix Roadrunners in the World Hockey League and said that in the placement letter that had been coming out, with the openings on it, there are some Canadian openings that have been listed on there and it says that they must be Canadian citizens to apply.

MR. DAVIS: That was a job description by the Toronto Bluejays.

MR. LEE: He said "what is to stop the Canadians from taking the hockey jobs away from the Americans?"

MR. FLENTJE: HEW.

MR. DAVIS: The Labor Department.

All you have to do is to call the Labor Department. They stopped one. It was up in Grand Rapids.

The Labor Department called me and said, "Is there any hockey trainer available" and I said "yes, there are plenty of guys that can handle hockey", and then we got into a long conversation and I found out that he had an application for a work permit from a Canadian.

In this situation, they waited until the last week before the season was to start before they hired a trainer or bring in the trainer they wanted from Canada and the Labor Department got called and when they heard about it they turned it down.

Therefore, in that connection, I think they ended up getting somebody from Vermont or someplace.

However, the guy at the Hockey Club called me and said I had been referred to them to give them the names of trainers and I sent them to Poindexter and also made a few calls.

However, this is the way you can keep some of these foreigners out, especially if they are taking away jobs from the Americans.

That is, deal with your Labor Departments.

MR. LEE: State or National?

MR. DAVIS: National -- in Washington.

MR. BIRDWELL: On this item, there is also 49 which is similar to it, having to do with a Placement Committee Brochure and so we might as well go into that now.

From our Committee member on this Committee, I found, in the brochure, that salaries were changed. It used to say, of course, \$12,000 to \$16,000 and it has now been changed to say \$15,000 to \$20,000 and also it was noted there was a change in relation to District No. 5 -- there was a new member at District No. 5 and the old member from District No. 5 was put up as an

at-large member and the question is as to whether the membership of the Committee was approved by the Board.

Now, I told him that I did not remember.

MR. DAVIS: It was.

MR. BIRDWELL: Well, I don't remember it.

MR. FLENTJE: Yes, it was approved.

I think what happened here is that a guy did have the job and then he went out of athletic training and then when he got back into athletic training, I think Rod asked for him to be put back on. I think that was the way the sequence of events were.

MR. BIRDWELL: However, it was approved by the Board then?

MR. DAVIS: Yes.

MR. BIRDWELL: The next thing is that our District wants to know if he ever came up with the item that I asked him to insofar as showing the number of jobs he had listed and the number of jobs directly filled?

If you will remember, I asked him to do that at Boston.

MR. DAVIS: I have not received anything.

MR. BIRDWELL: I understand that Barnett wrote him. However, he said he had never received a reply to his letter. He wrote him on August 24, 1976, to remind him and we have not heard anything.

Just so everybody will know, District No. 6, at this time, feels like this brochure is possibly a duplication of the brochure from the Career Information Service Committee. We feel like it could be total duplication and waste of money.

We have two committees creating brochures that run pretty close to the same thing, pretty close to the same information, and unless he can prove that it is worth \$5,000, we feel that there is a duplication.

Now, of course, the District feels as though there is a need for placement and I agree with them but I don't know if we have a great need for it now, at least until we get a license law in, you know, every state or there is federal legislation requiring all the schools to have it.

We feel that this \$5,000 presently being spent each year is just silly and out of line and that the whole idea of the Committee should be looked at and possibly be put in limbo until such time as there is a federal demand to fill a lot more jobs.

PRESIDENT GEORGE: Let me have your first request again.

In other words, you want to know from the Placement Committee the number of jobs they filled each year, the number of jobs they list and fill?

MR. BIRDWELL: Well, I just asked him for it for last year.

I said, "can you send me a copy of the jobs that you listed?"

PRESIDENT GEORGE: How about for each of the past three years?

MR. BIRDWELL: Yes.

Then what I asked him to do was -- well, okay now, we wanted to find out if the trainers that got all the jobs he listed found out about them through the Placement Committee or in some other way.

For example, at Waco, we had like 200 people

there and I said "let me have a showing of hands of anybody here who has gotten a job through the Placement Committee", and nobody raised their hands.

I don't know, on the other hand, if other Districts have ever done that but if nobody is getting a job through the Placement Committee, then I believe we are wasting this \$5,000 because we also have another Committee producing the brochure on athletic training.

MR. DAVIS: Well, you can take this brochure and, well, you can cut out three pages real quickly -- namely all the pictures and the little application on here.

I don't think anybody would ever send an application in or make application on this particularly printed form. There is not enough room on there, for one thing.

MR. MALACREA: I think, in relation to the directive to the Committee, it indicated they should get more feedback in relation to the people involved.

I don't think he is getting any feedback on whether the jobs are being filled and by whom. I think that is what Rod was saying to us.

MR. DAVIS: I really cannot answer the question asked by Cash.

MR. BIRDWELL: For example, he quoted a percentage at the meeting in Boston.

He said there was a certain percentage, and I don't remember the percentage, but I asked him to prove that and he said that he could not. I then asked him why he said it.

I said that what I want to know, before we vote for this \$5,000 again is if anybody is getting a job and if only one individual is getting it, it still

isn't worth \$5,000.

You know, I have talked with some of the people from out there and tried to do a little homework on this, in relation to this Committee, and I cannot find anything from anybody.

PRESIDENT GEORGE: Do you want a motion or something?

MR. BIRDWELL: Well, unless they can prove it is worth \$5,000, I would suggest, for example, perhaps this Committee should be put in limbo until such time as there is a federal law that says that every program in the United States has to have a trainer and every state has to have a licensing law and then there will be a great need for placement. Right now, however, all he is doing is acting as a career information center and we already have a Committee doing that.

PRESIDENT GEORGE: Okay, does anybody else want to speak to that particular situation, either for or against?

MR. SANDIFER: I think that the information that Rod sent out, as far as we are concerned, is used throughout our District and forwarded on.

MR. BIRDWELL: Used how?

MR. SANDIFER: Like, in my own situation, the job opportunities are posted, because we have a student program.

That is probably why I feel it is used.

We do have a student program and then it is also sent to Portland State and Washington, who have them.

From that standpoint, from the information that is sent out, I feel he is doing a good job. Of

course, in relation to some of these other things, I agree with your feelings on it.

MR. BIRDWELL: On the other hand, if none of your kids get jobs from this list, then it takes up space on the bulletin board in connection with what else you might put up there.

MR. WHITE: Well, those jobs must be being filled.

MR. BIRDWELL: Yes.

As I said, he gave a percentage last year and then I asked him to prove it and he just couldn't do it.

MR. DAVIS: I remember that.

MR. WALL: They are being filled through his Committee by word of mouth.

MR. BIRDWELL: However, his comment was that a certain percentage of them were filled and then I asked him to prove it and he said he could not do so. This did not involve all the jobs but merely a percentage.

MR. WALL: I thought we asked him to send each of the Directors a list also.

MR. CHAMBERS: I have been getting one.

MR. LEE: I have also.

MR. FLENTJE: I received one earlier in the fall.

MR. BIRDWELL: I have not gotten anything from him and, as I say, Barnett wrote him so that he would not be in the dark concerning everything that went on at Waco this summer because District 6 instructed me to get after this Committee and I am sure that once

Barnett wrote him and told him, word for word, what was said in Waco, he probably took me off of his mailing list.

I have not heard any more or anything from him.

PRESIDENT GEORGE: Well, as a professional association, I think we need a Placement Committee that can publish something, even though it may only be used, as you say, on a percentage basis.

For example, I get questions from all over the country -- "what are you doing for us?" Of course, I have to say we have a Placement Committee, a Journal, these are some of the things we have for our membership.

I think, in relation to those two, the Placement Committee and the Journal, we have to give them something for their dues and something in relation to which we can concretely say, "well, this is what we are doing for you as a member."

Now, it may be that we are not exactly doing it efficiently at the moment.

MR. BIRDWELL: The members are supposed to write to the Placement Committee if they want the list?

In other words, he does not send it automatically to the entire membership?

PRESIDENT GEORGE: That would really be expensive.

MR. BIRDWELL: Well, all right then. However, do you think enough members write to him to justify the \$5,000?

PRESIDENT GEORGE: Well, okay, you want to know how many requests or reply notices are sent out each year and to how many people.

He had about 207. That is in his report, how many were sent.

MR. BIRDWELL: Another thing Barnett asked is he being his own committee?

For example, in connection with their meeting last year, we never saw the report that went to the Board plus they don't know who the Secretary is that received all that money or anything. Our people say they saw nothing.

PRESIDENT GEORGE: Well, that information has been requested. I have sent two requests and have not gotten it yet but I am going to get it before it is over with.

MR. BIRDWELL: Well, okay.

PRESIDENT GEORGE: Have you sent him all the money, Otho?

MR. DAVIS: He sends in an expense account, it is approved and then he is reimbursed.

However, I have already made two requests for the information and for his name and Social Security Number.

MR. SANDIFER: Doesn't this, the sending out of the job description, doesn't that fulfill part of the HEW professional advertisement of jobs?

PRESIDENT GEORGE: Well, we as an Association do not have to worry about that. The schools themselves advertising the jobs have to worry about that.

MR. SANDIFER: Doesn't HEW, for example, say you have to advertise in your professional journal?

It seems to me like I remember something like that.

MR. MELIN: The institution was.

PRESIDENT GEORGE: However, that is the institution's worry and not the Association's worry.

MR. BIRDWELL: The institutions have to under the federal guidelines.

MR. SANDIFER: Okay, fine.

PRESIDENT GEORGE: On the other hand, many Associations charge institutions to put that Notice in the Journal but the way our Journal is running, we could never do that because we would have to give all the money back. Therefore we had better forget that one.

That is a good way to raise income to sell advertisements for placement in the Journal.

Okay, I have a list of things.

MR. DAVIS: I don't think we would sell many advertisements because we have so many people applications.

PRESIDENT GEORGE: However, they have to, Otho. It is an HEW order that has to be put into a professional journal or through the professional organization.

MR. BIRDWELL: Our district agrees with Otho. We think this is a terrible brochure and we don't see the importance of his picture being in here eight times.

PRESIDENT GEORGE: Well, there are four things I am going to send to Rod.

I am going to ask him to send in the number of jobs they listed and have filled for each of the past three years; how many placement notices, etc., are sent out each year and to how many people.

In other words, how many does he send No. 1, No. 2, and No. 3, and whom do they go to?

I am going to ask him to send each of you a list of Vacancies which we have asked for before.

I am going to ask him -- well, what was the last thing -- to consolidate -- to look into consolidating this brochure and the career information brochure.

MR. DAVIS: I don't know where he got the salary of from \$15,000 to \$20,000.

PRESIDENT GEORGE: Do you also want me to ask about that -- to look into the salary figures?

MR. BIRDWELL: Well, if he writes you back and gives a percentage, then I would ask him to prove it.

MR. BUNCH: Do we as a Board -- well, I know we approve a brochure like that -- but do we ever see it before it goes out?

PRESIDENT GEORGE: Yes, we approved that.

MR. FLENTJE: We approved this?

PRESIDENT GEORGE: Yes, a number of years ago. That was maybe four or five years ago.

MR. DAVIS: When we first started this.

A.J. started this brochure.

MR. BUNCH: When brochures like that come out, do we as a Board get a chance to see them before they come out like that?

MR. LEE: You mean prior to distribution?

MR. BUNCH: Yes.

In other words, can we see a dummy copy?

MR. DAVIS: We have the other one.

PRESIDENT GEORGE: The written material, yes -- where the pictures are placed.

MR. DAVIS: In a mock-up in relation to the career guide.

PRESIDENT GEORGE: Where pictures are placed and that type of thing, no, but the amount of money and what is printed, yes, we did see it and approved it.

I think we even saw the pictures before it was approved.

Now, there was one other thing and that was about the Secretaries, how much money.

MR. DAVIS: Name and Social Security Number.

PRESIDENT GEORGE: Is there anything else on Placement?

If we get this one done, well, it will be an accomplishment, let me tell you.

We have been at this for, I don't know, how many hours, right?

Also, we are feeling sorry for ourselves.

You should see, however, what that Education Committee did.

They were down in Nashville for three days -- three days like this -- from eight in the morning until two o'clock the following morning, and then he had them up at eight again the next morning and right at it again. They did take Saturday night off but he had them up on Sunday morning and right at it again.

He worked their tails off. They had an agenda as big as ours or bigger.

You saw the letter. I like this one where he sent me the material and said "put it in your notebook". Well, it just cannot fit into the notebook.

They have worked this hard for the Association as we do perhaps really harder. I have to say that in order to be honest.

MR. DAVIS: They are a hell of a group, let me tell you that.

PRESIDENT GEORGE: Well, let's call it like it is.

Bud Miller is doing a hell of a lot of work for this Association, at least as much as I do and more, I am sure, when you see that.

I feel sorry in relation to all of the letters I have to write and all of that but this Committee does more than the Board of Directors, they really do.

Well, okay, I had some suggestions to make to them.

For many years, they have been traditionally sending out material, a lot of material free of charge.

Now, I have made some suggestions to them along that line.

For example APTA sends out a newsletter. I am sure you have seen it, Bill, as well as the rest of you. It indicates how they get their money and it is a pie-shaped affair like this (indicating freehand drawing).

The APTA has a dues structure of \$75 per year

and they have 24,000 members that are paying that figure.

The dues fill up a hole like this (indicating pie chart). That is where the dues income is coming from.

This involves their short-term course, convention courses, etc., etc.

This (further indicating) is Publications. There are things that they sell, things that they have put into print.

Now, on this basis, I said to Bud and his Committee, "hey, it's time for us to start putting our stuff in print".

For example, somebody writes in and says "how do I become an approved curriculum?"

He then sends them something like this.

Now, he has further indicated to me that this costs something on the order of \$9,000 a year.

However, I have said "no more -- from now on you sell them that book for \$6 or whatever -- you do what APTA does".

That particular book costs about \$6 and this one costs about \$6. I said, "Bud, nothing more for free".

Well, they all agreed -- they are going to do it up right, going to have it bound and then they are going to sell it.

I think this is just a way for his people to generate some income.

I think when we get to the short-term course

material, you are going to see that this is going to be another way in which to generate income for the Association.

For example, they had 200 members at \$5 an individual for their short-term course. They paid the guy who ran it somewhere between \$200 and \$300, that was their expenses. They, as a result, made \$700 that went into the Convention Kitty.

Now then, they are going to run two of these courses this year.

The people in the Association really want to go to these courses and that is all the plug I am going to put in for them.

They want a lot of things.

You all got this piece (indicating) late. You got it in your mail today, in your pile of materials, "Guidelines for NATA Short-Term Course Approval".

We will save that until last.

I would like to get into this right away and I think this first request is easy -- recommend that the Board approves a resignation of Dale Mallot, Washington State, from the Professional Education Committee.

Is there a motion?

MR. LEE: I will make that in the form of a motion.

MR. FLENTJE: Second the motion.

PRESIDENT GEORGE: The motion is made by District 7 and seconded by District 5.

Dick doesn't want anything more to do with that.

I understand Dick is not feeling well.

MR. SANDIFER: He is getting married -- he may be in love. (Laughter)

PRESIDENT GEORGE: Another thing is that this has been a kind of embarrassment for Dick -- the continuing putting over of all of this. Therefore he just wants out. Therefore, on that basis, it is not for us to keep him in there.

MR. SANDIFER: I talked to Dick two weeks ago about it and he just does not feel now he has the time.

PRESIDENT GEORGE: Well, okay, is there any more discussion on this?

All in favor?

Any opposed?

It is carried by ten-zero.

The next one is that it is recommended that the Board of Directors approve the extension of NATA approval of the University of Montana and California State University at Long Beach until the on-site visitations can be made to these schools prior to April 1st. A final report will be made to the Board at its 1977 meeting at Dearborn, Michigan, concerning the reapproval of these two programs.

Now, the reason Bud is asking for this, rather than bringing it in now, is that they have not had a chance to visit them. He feels it is as much his Committee's fault in not visiting them as that of the two schools, because they have not been able to set up a date convenient for both.

Both, however, will be visited before March, during March, and they will be ready for the June

Board meeting with recommendations to continue the two programs or drop one or the other.

MR. LEE: Long Beach is going to be done next week.

PRESIDENT GEORGE: It is next week.

Well, I think we have to approve them, at least until June. I don't think we have much choice.

MR. DAVIS: You can put that in there -- approve them until June or July 1, 1977.

PRESIDENT GEORGE: Until the June Board of Directors Meeting.

MR. MALACREA: I would so move.

MR. LEE: Second the motion.

PRESIDENT GEORGE: It has been moved by District No. 2 and seconded by District No. 7. Is there any discussion?

All in favor? Is there any opposed?
It is carried by a vote of ten-zero.

Well, okay, last June they came to us and asked us to take away approval of the educational curriculum of Slippery Rocks, the reason for it being that the Clinical Supervisor there was not a Certified Athletic Trainer.

Now, they felt they acted hastily in that connection and they made a mistake, according to the rules in this book, and what they should have done was put them on probation for one year, and then if they did not come up to the standards that were called for, then they should be dropped.

Therefore, they indicate they acted hastily.

Further, there were extenuating circumstances in that they read about it in the Newsletter, etc., etc.

That is what they say.

However, Bud has a dated letter he sent to that Program Director and so I don't know how much they believe of what they read in the newsletter.

MR. BUNCH: I have one suggestion as a recommendation to him.

When he puts anybody on probation, to take action like that, so they cannot say they did not get a letter, have a return receipt requested.

PRESIDENT GEORGE: I believe that registered mail communication was suggested to them.

MR. BUNCH: On that basis, they have to sign and it, in turn, has to come back to you. That way a situation like this won't ever happen again.

PRESIDENT GEORGE: In other words, a return receipt should be requested.

However, that is different than registered mail.

MR. WHITE: Nevertheless, it is a form of registered mail.

PRESIDENT GEORGE: So all of that will then be done.

MR. WALL: And also include on that to deliver to the addressee only.

MR. BUNCH: That is right. He has to sign for it himself.

MR. WALL: It can come into his office, be accepted and signed for by some secretary and then he

yet never sees it.

PRESIDENT GEORGE: I believe that can also be handled.

This is something I think we have to do, as I say, because they made a mistake in recommending to us to drop them and we added to their mistake by dropping them. The decision could have been avoided if they just went to bulk.

MR. SANDIFER: Has something been done on this?

PRESIDENT GEORGE: Yes, and they are going to inspect them this month or so, sometime before June, and come to us with a recommendation.

Now, would anybody like to make a motion that we rescind the action we took at our June 1976 meeting?

MR. MALACREA: I would so move.

MR. CHAMBERS: Second the motion.

PRESIDENT GEORGE: Made by District No. 2 and seconded by District No. 8. Is there any more discussion on this?

MR. FLENTJE: I don't agree with that because the rascals have gone for two years now knowing full well that they are not complying with it and here we are just going to say, "okay, we are just going to let you go on keeping on doing what you are doing."

I personally don't think that is right.

MR. MALACREA: On the other hand, I think the important thing here is that we are going on the recommendation of the Committee that we put in charge to run the thing. That is the way we voted before in

relation to their recommendation, because they are the ones who are closer to it.

I think, obviously, we have to have a great deal of confidence in what they are doing and in the efforts they are putting in because they have been appointed by us. Therefore, I would say that unless we have some real serious objection, we should go along with their recommendation.

PRESIDENT GEORGE: If things are the same when they ask us to drop the program, I will definitely ask you to vote for dropping the program in June.

If things are what they were, that is what I will ask you to do. However, supposedly things are not like that but this man who is allergic to aerosols, who is the certified trainer, is in fact the Clinical Supervisor and that is what they are investigating now.

If he is a certified trainer, then we have to keep him there.

What is going to happen, Bill, is another situation like the Northwestern thing -- a guy who was not certified took the certification examination and he passed and now they have four certified people there to act as Clinical Supervisors -- two graduate students who are working on a graduate degree -- working in the training room. Both are certified already and these two guys both will be certified.

MR. FLENTJE: If I understand you, however, you are assuming that they are going to pass the test.

PRESIDENT GEORGE: Even if they do not pass, they are still covered. If they function, they are still covered.

MR. FLENTJE: However, if there is a two-year period where they knowingly did not live up to the agreement or the bargain, that is something else.

PRESIDENT GEORGE: However, we did not have any means of asking them to fill out a form every year to prove that they were.

MR. FLENTJE: As I understand it, as part of the agreement, they are supposed to notify you that this is a condition of approval.

PRESIDENT GEORGE: That will be one of the things that will come in their report.

MR. WALL: They have not been under that before?

PRESIDENT GEORGE: Up to now they have not been, no.

Well, we are going to ask you to approve that.

MR. WALL: I was thinking in relation to a change in Clinical Supervisors.

PRESIDENT GEORGE: I would like a vote.

All in favor. Anybody opposed, any abstentions?

It is carried by a vote of nine-zero with District 5 abstaining -- two abstentions, Districts 9 and 5.

Let me say that Dick Hoover came at his own expense and really put on a heck of a show at their meetings and if his program is as good as I am sure it is, because I believe in Dick, if his program is as good as he presented it to their Committee, then it is really a means of getting a trainer at the high school level and a trainer who will be NATA certified.

He has started out with approximately 50 people interested in his program -- people who came for the summer course, people who did everything we asked

them to do.

They had a graduate degree. They are already teaching in the high schools. That is down to about 25.

He expects, by the end of three years of summer teaching, to have it down to maybe even fifteen -- weed out everything -- and then those fifteen people will be qualified for certification and all fifteen will be trainers in the high schools, with jobs, getting extra pay.

I know, as a matter of fact, that the Education Committee was really in support of this program and I have to say that I am also.

It is a way to get a high school trainer and someone who is certified.

Now, some of the curriculum directors may look at it as a means of taking a job away from someone who graduates from a curriculum, but I don't think that is really the case, because these jobs are not there -- these are people who are interested and are developing the job themselves.

That is all I have to say on it.

Is there anything further anyone would like to say?

MR. BIRDWELL: For example, what on-the-job training do they get?

PRESIDENT GEORGE: They qualify under Section No. 3, Actively Engaged.

MR. BIRDWELL: "Actively Engaged" in what, in the summer?

PRESIDENT GEORGE: No, they work all year as trainers.

MR. BIRDWELL: Under who?

PRESIDENT GEORGE: Under nobody. In relation to Actively Engaged, you don't have to work under anybody -- you never did.

We had that provision for many, many years.

That was a weak point and so that is why we changed it so they had to take one of these courses.

MR. MALACREA: When does that period begin, active engagement, at completion of the course?

PRESIDENT GEORGE: He started this last year.

MR. MALACREA: When does this period of active engagement begin?

PRESIDENT GEORGE: When they start working in their high school as a trainer -- probably in September for most of them.

Maybe some were working as trainers before that, I don't know.

I think some of you were high school trainers but not with any really formal education or anything.

MR. BIRDWELL: Does he go around the schools supervising them?

PRESIDENT GEORGE: Insofar as I know, he makes some visitations but not too many.

MR. WHITE: He doesn't have to.

PRESIDENT GEORGE: No. There is a procedure in certification that he never had to.

MR. BIRDWELL: I am merely talking in relation

to his program here.

PRESIDENT GEORGE: Insofar as I know, he visits some of them but not on an official basis.

However, they do meet, I believe, two nights a week all through the year during the season.

Also, all of these people who are teaching are doing this voluntarily. He has doctors, trainers and himself and most of them do volunteer teaching.

MR. FLENTJE: Are they all certified trainers?

PRESIDENT GEORGE: The trainers who teach are certified, yes. Much of it is taught by medical doctors.

MR. CHAMBERS: How much do they charge these people?

MR. MALACREA: \$1500. It is a pretty steep thing because Cook County was going to sponsor an AAP meeting. He thought he was going to get 50 scholarships out of Cook County and he ended up getting 14 or something like that.

PRESIDENT GEORGE: I don't know. Do you know anything about this, Otho?

MR. DAVIS: I don't think the people are paying it now. I think it is their school.

PRESIDENT GEORGE: The people themselves are using it as a means of continuing education credits to meet whatever their school system requires for continuing education.

It meets those requirements and I know that.

I know, further, the Education Committee was really sold and really immersed with him and his